



# **Financial Management Report**

## **Table of Contents**

- Revenue Stoplight Chart
- Revenue Charts & Sales Tax Report
- Expenditure Stoplight Chart
- Expense Summary by Fund
- ARPA Fund Overview
- Salary Expenditures Overview
- Headcount Report
- Capital Expenditures Overview
- Performance Indicators

**Actuals thru June 30, 2023**

# REVENUE STOPLIGHT CHART

## BUDGETED REVENUE BY CATEGORY (NO TRANSFERS)

Actuals thru June 30, 2023

<u>Revenue Description</u>	<u>2022 YTD ACTUAL</u>	<u>2022 % of Budget</u>	<u>2023 Annual BUDGET</u>	<u>2023 ACTUAL</u>	<u>Percent Collected</u>	<u>% Expected to Date</u>
Property Tax - Regular Levy	\$9,330,331	54%	\$17,600,000	\$9,348,530	53%	50%
Sales & Use Tax (operating)	\$4,744,081	36%	\$16,500,000	\$5,248,601	32%	33%
Sales & Use Tax (construction) (#301)	\$451,647	56%	\$1,000,000	\$535,664	54%	33%
Criminal Justice-Sales Tax & State Shared Rev	\$375,993	57%	\$1,580,029	\$582,908	37%	33%
Leasehold Excise Tax	\$671,113	34%	\$2,600,000	\$1,071,116	41%	25%
Emergency Medical Svcs Levy	\$301,534	53%	\$592,342	\$194,169	33%	25%
Parking Tax (#102)	\$3,271,769	47%	\$8,925,000	\$4,130,565	46%	42%
Motor Vehicle Tax - City Streets (#102)	\$194,023	35%	\$620,000	\$192,172	31%	33%
Hotel/Motel Special Revenue Tax (#107)	\$454,648	52%	\$1,800,000	\$529,450	29%	33%
Real Estate Excise Tax - #1 & #2 (#301)	\$476,509	68%	\$1,200,000	\$313,723	26%	42%
<b>Subtotal: Taxes</b>	<b>\$20,271,648</b>	<b>47%</b>	<b>\$52,417,371</b>	<b>\$22,146,898</b>	<b>42%</b>	<b>40%</b>
Permits & Plan Review (building, electrical, etc.)	\$1,329,321	86%	\$1,691,440	\$1,722,957	102%	50%
Engineering Plan Review	\$220,864	51%	\$507,500	\$321,966	63%	50%
Business Licenses	\$387,000	70%	\$600,000	\$360,458	60%	50%
Parks Programs	\$360,481	48%	\$768,750	\$411,685	54%	50%
Franchise Fees (#001 & #404)	\$397,761	49%	\$927,532	\$422,383	46%	38%
Valley Rdg./N. SeaTac Turf Field Fees (#301)	\$339,178	65%	\$750,000	\$318,378	42%	50%
GMA Traffic Impact Fees (#307)	\$503,394	288%	\$0	\$233,049		50%
Stormwater Fees (#403)	\$2,020,396	51%	\$3,959,550	\$1,886,504	48%	50%
Long Term Leases (CH & YMCA)	\$239,368	66%	\$348,549	\$224,558	64%	50%
<b>Subtotal: Permits and Services</b>	<b>\$5,797,761</b>	<b>64%</b>	<b>\$9,553,321</b>	<b>\$5,901,938</b>	<b>62%</b>	<b>49%</b>
Operating & Other Grants			\$7,875,900	\$1,830,229	23%	
Parks Capital Grants	\$1,234,532	81%	\$76,175	\$132,983	175%	
Transportation Capital Grants	\$4,154,795	35%	\$3,645,409	\$78,219	2%	
SWM Capital Grants	\$325,398	651%	\$50,000	\$0	*	
<b>Subtotal: Capital Grants</b>	<b>\$5,714,725</b>	<b>43%</b>	<b>\$11,647,484</b>	<b>\$2,041,432</b>	<b>18%</b>	
Investment Interest	\$390,623	88%	\$1,499,535	\$2,090,656	139%	50%
Other Revenues (NO Transfers)	<b>\$4,017,356</b>	<b>39%</b>	\$2,931,055	\$891,299	30%	50%
<b>TOTAL REVENUES</b>	<b>\$36,192,112</b>	<b>47%</b>	<b>\$78,048,766</b>	<b>\$33,072,223</b>	<b>42%</b>	<b>42%</b>

### LEGEND:



Green = Annual Performance is within (or better than) expectations set in the budget



Yellow = Annual performance indicates this may become an area of concern in the future



Red = Annual Performance in this area is a cause for concern

# REVENUE STOPLIGHT CHART

## **Notes**

**Property Taxes:** Property taxes are due in April and October. See Revenue Charts for more details.

**State Collected Tax Revenues:** There is a two-month lag in the collection and remittance of certain revenues collected by the State. For example, sales tax remitted to the city in May and June is for business activities that occurred in March and April respectively. Revenues impacted by this delay are Sales Tax, Criminal Justice Sales Tax, Motor Vehicle Tax and Hotel/Motel Tax.

### **Four month benchmark is 33%**

**Sales & Use Operating:** See Sales Tax report for more details.

**Sales & Use Construction:** The Port of Seattle provided an updated construction vendor list in March 2023. The list has assisted us in properly identifying construction sales tax for allocation to the 301 Fund. See sales tax report for more details.

### **Quarterly benchmark is 25%**

**Leasehold Taxes:** These taxes are remitted to the State quarterly. Payments are recorded in June, September, December and March. Retail expansion at the airport accounts for the increase in leasehold tax.

### **Five month benchmark is 42%**

**Parking Taxes:** Parking tax is based on the number of transactions that occur and not on occupancy or the value of service provided. There is a one month lag on collection of parking tax.

**Real Estate Excise Tax:** Real estate sales in the city have fallen slightly from 2022. Average sales for the first half of 2023 were \$13.2M compared to \$18.7M for the same time period in 2022.

### **Permits & Services**

**Business Licenses:** Fees are collected by the State and remitted regularly. Business License renewals are based on the timing of the businesses state license renewal.

**Parks Programs:** Includes revenues from classes, sports, senior, teen, and afterschool programs as well as facility rentals.

**Franchise Fees:** The collection of Franchise Fees vary from monthly to quarterly, depending on the contract.

**GMA Traffic Impact Fees:** Traffic impact fees are dependent upon the type of development within the City and anticipated vehicle trip generation. Currently there is 1 large project and several smaller projects in the city contributing.

**Stormwater Fees:** Fees are collected by King County with Property taxes.

**Long Term Leases:** Due to new accounting standards a portion of the lease payment is now captured in the Interest category.

# REVENUE STOPLIGHT CHART

## **Grants**

Operating & Other Grants: Includes Budgeted Revenue for ARPA/SLFRF (\$4.5mil) not recongnized as revenue until expended.

Parks Capital Grants: Includes grants for the Pump Track and the Prop 1 - KC Parks Expansion Levy.

Transportation Capital Grants: Includes grants for 34th Ave, S 160th to S 166th TIB, 34th Ave Phase II TIB, Airport Station Area Improvements, and Sound Transit Pedestrian Improvements.

SWM Grants: Includes KC Flood Reduction Projects.

Investment Interest: Investments in 2023 have yielded higher returns than budgeted.

Other Revenues: Other revenues account for State shared revenues, Equip replacement charges, Court revenue and fines, and other Miscellaneous revenue.

REVENUE  
CHARTS  
&  
SALES TAX  
REPORT

# Q2 2023 - Financial Management Report

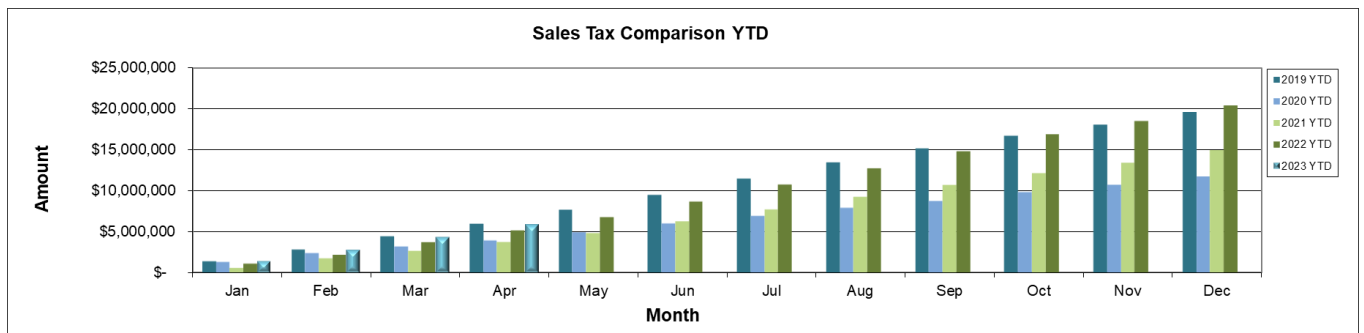
## Sales Tax

When analyzing monthly sales tax receipts, there are two items of note: First, most businesses remit their sales tax collections to the Washington State Department of Revenue (DOR) on a monthly basis. However, small businesses only remit quarterly or annually; this can create anomalies when comparing the same month between different years. Second, there is a two-month lag from the time sales tax is collected to the time it is distributed to the City.

The chart below reflects total sales tax paid to the City, both operational and Port construction sales tax. Sales tax receipts collected in **June 2023** for **April 2023** were 3.5% above those from the same period in 2022 and are up 11.3% for the year. Sales Tax is 4.3% below 2019, our highest performing year.

When comparing the budget estimate to actual, collections are tracking to budget estimates for the period.

Operational sales tax is receipted into the General Fund, while Port construction sales tax is receipted into the Municipal Capital Improvement Program Fund and pays for general capital improvements.

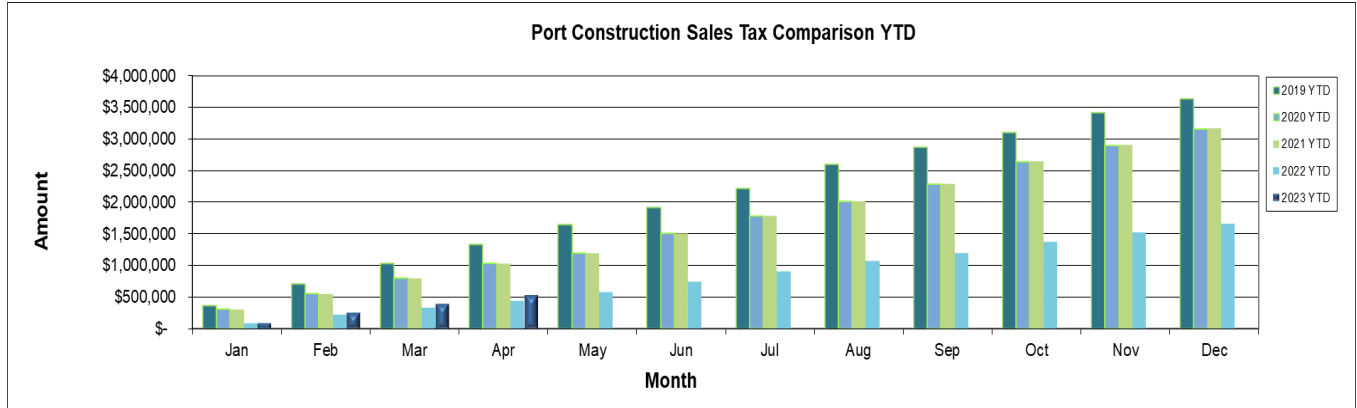


Construction sales tax is considered a highly volatile one-time revenue because it is completely dependent on Port projects and once the project is complete the revenue is gone. In 2003, the City decided to dedicate construction sales tax from Port of Seattle projects to fund capital improvements around the city. In November of 2018, the Port provided the city the first list of construction vendors to assist us with accurately identify the payers of the tax. This resulted in a significant increase in revenue to the fund and now the Port provides a list to us each year. It is important to note, prior to 2018 the tax was deposited into the general fund.

Construction sales tax receipts for 2023 are up 19% from 2022 and collections (\$535,664) are on target to exceed the budgeted amount of \$1,000,000. The Port is winding down construction on several large projects but still has many in the works including the Central Terminal Renovations and preparations are underway for upcoming parking garage upgrades.

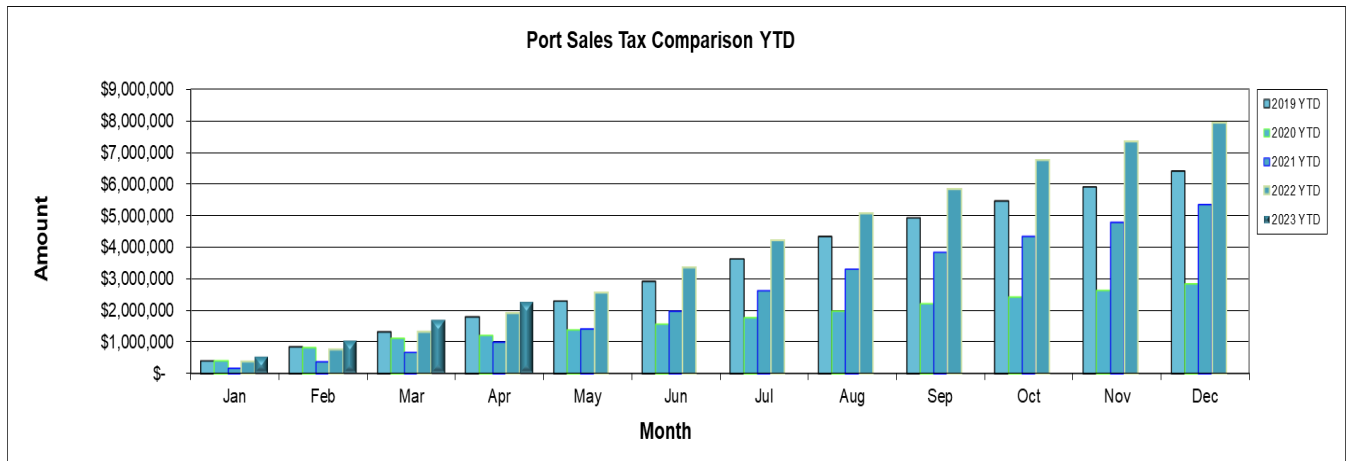
# Q2 2023 - Financial Management Report

Identifiable Port Construction Sales Tax is about 42% of total sales tax from construction activities throughout the city.



The chart below tracks the sales tax attributed to retail trade specifically at the airport. 2019 saw declining revenue from the previous year due to construction within the airport that continued into 2021. With the pandemic essentially shutting down air travel the decline in revenue from airport retail sales was significant in 2020.

Revenue is up 18% from 2022 and has surpassed 2019 by 26%. Making 2023 the highest performing year to date. The opening of the new North Satellite and the International Arrivals Facility has contributed to the increase in sales tax collection.



# Q2 2023 - Financial Management Report

## Sales Tax by Sector

Comparing sales tax data by sector allows for better understanding of where the City's revenues are coming from, and therefore, track trends that may impact various sectors differently. Comparing monthly data year over year provides a better insight into business sector performance, controlling for seasonal cycles in sales as well as occasional adjustments.

In analyzing all sectors operating within the City of SeaTac the top five sectors are:

- Retail Trade;
- Accommodations & Food Services;
- Construction;
- Transportation/Warehousing/Utilities, and
- Finance/Insurance/Real Estate.

Other sectors Operating within the City include:

- Services,
- Manufacturing;
- Wholesale Trade;
- Arts/Entertainment/Recreation;
- Administration/Support/Waste Management;
- Information; and
- Public Administration.



## Q2 2023 - Financial Management Report

The following table illustrates the **first quarter** performance of the 5 top sectors compared to all other sectors over the last five years.

Every category, except for **Transportation & Warehousing**, is performing better than the same period in **2022**.

When comparing to pre-pandemic 2019 numbers, **Construction** is the only category to fall short of **2019** numbers. As previously discussed, **Construction** tends to fluctuate, and while down from previous years, is still considered strong.

	1st Quarter				
	2019	2020	2021	2022	2023
<b>Retail Trade</b>	<b>\$ 353,108</b>	<b>\$ 292,074</b>	<b>\$ 282,824</b>	<b>\$ 386,801</b>	<b>\$ 520,663</b>
\$ Change	\$ 33,625	\$ (61,034)	\$ (9,250)	\$ 103,977	\$ 133,862
% Change	10.5%	-17.3%	-3.2%	36.8%	34.6%
% of Total	7.9%	9.2%	10.3%	10.4%	12.2%
<b>Accommodation &amp; Food Services</b>	<b>\$ 839,850</b>	<b>\$ 487,958</b>	<b>\$ 366,866</b>	<b>\$ 737,330</b>	<b>\$ 942,922</b>
\$ Change	\$ 44,039	\$ (351,893)	\$ (121,092)	\$ 370,464	\$ 205,592
% Change	5.5%	-41.9%	-24.8%	101.0%	27.9%
% of Total	18.8%	15.3%	13.4%	19.8%	22.1%
<b>Construction</b>	<b>\$ 1,619,411</b>	<b>\$ 1,149,319</b>	<b>\$ 1,049,409</b>	<b>\$ 655,187</b>	<b>\$ 701,300</b>
\$ Change	\$ 719,894	\$ (470,092)	\$ (99,910)	\$ (394,222)	\$ 46,113
% Change	80.0%	-29.0%	-8.7%	-37.6%	7.0%
% of Total	36.2%	36.0%	38.4%	17.6%	16.4%
<b>Transportation/Warehousing/Utilities</b>	<b>\$ 702,885</b>	<b>\$ 490,826</b>	<b>\$ 422,539</b>	<b>\$ 828,795</b>	<b>\$ 827,521</b>
\$ Change	\$ 70,719	\$ (212,058)	\$ (68,287)	\$ 406,256	\$ (1,274)
% Change	11.2%	-30.2%	-13.9%	96.1%	-0.2%
% of Total	15.7%	15.4%	15.4%	22.2%	19.4%
<b>Finance/Insurance/Real Estate</b>	<b>\$ 483,748</b>	<b>\$ 360,444</b>	<b>\$ 270,783</b>	<b>\$ 517,611</b>	<b>\$ 593,066</b>
\$ Change	\$ 10,277	\$ (123,304)	\$ (89,661)	\$ 246,828	\$ 75,455
% Change	2.2%	-25.5%	-24.9%	91.2%	14.6%
% of Total	10.8%	11.3%	9.9%	13.9%	13.9%
<b>All Others</b>	<b>\$ 473,880</b>	<b>\$ 411,118</b>	<b>\$ 343,746</b>	<b>\$ 600,621</b>	<b>\$ 678,282</b>
\$ Change	\$ (9,956)	\$ (62,762)	\$ (67,372)	\$ 256,875	\$ 77,661
% Change	-2.1%	-13.2%	-16.4%	74.7%	12.9%
% of Total	10.6%	12.9%	12.6%	16.1%	15.9%
<b>Total</b>	<b>\$ 4,472,882</b>	<b>\$ 3,191,738</b>	<b>\$ 2,736,167</b>	<b>\$ 3,726,345</b>	<b>\$ 4,263,754</b>
\$ Change	\$ 868,598	\$ (1,281,144)	\$ (455,571)	\$ 990,178	\$ 537,409
% Change	24.1%	-28.6%	-14.3%	36.2%	14.4%

The available **second quarter** by month statistics are presented on the following pages.

## Q2 2023 - Financial Management Report

March 2023 continues to outperform the same period last year with a total increase of **3.2%** for the month, over **2022**. However, **March** is the first month where the negative impacts of the slowing economy are seen.

	March				
	2019	2020	2021	2022	2023
<b>Retail Trade</b>	<b>\$ 139,000</b>	<b>\$ 84,266</b>	<b>\$ 113,519</b>	<b>\$ 147,858</b>	<b>\$ 170,163</b>
\$ Change	\$ 6,764	\$ (54,734)	\$ 29,253	\$ 34,339	\$ 22,305
% Change	5.1%	-39.4%	34.7%	30.2%	15.1%
% of Total	8.8%	10.8%	11.9%	10.3%	11.4%
<b>Accommodation &amp; Food Services</b>	<b>\$ 317,251</b>	<b>\$ 52,051</b>	<b>\$ 154,951</b>	<b>\$ 302,895</b>	<b>\$ 355,164</b>
\$ Change	\$ 14,637	\$ (265,200)	\$ 102,900	\$ 147,944	\$ 52,269
% Change	4.8%	-83.6%	197.7%	95.5%	17.3%
% of Total	20.1%	6.7%	16.2%	21.0%	23.9%
<b>Construction</b>	<b>\$ 521,172</b>	<b>\$ 378,396</b>	<b>\$ 225,668</b>	<b>\$ 220,891</b>	<b>\$ 252,523</b>
\$ Change	\$ 112,841	\$ (142,776)	\$ (152,728)	\$ (4,777)	\$ 31,632
% Change	27.6%	-27.4%	-40.4%	-2.1%	14.3%
% of Total	33.1%	48.7%	23.6%	15.3%	17.0%
<b>Transportation/Warehousing/Utilities</b>	<b>\$ 243,480</b>	<b>\$ 93,886</b>	<b>\$ 192,543</b>	<b>\$ 335,578</b>	<b>\$ 223,761</b>
\$ Change	\$ (51,366)	\$ (149,594)	\$ 98,657	\$ 143,035	\$ (111,817)
% Change	-17.4%	-61.4%	105.1%	74.3%	-33.3%
% of Total	15.4%	12.1%	20.1%	23.3%	15.1%
<b>Finance/Insurance/Real Estate</b>	<b>\$ 189,371</b>	<b>\$ 43,531</b>	<b>\$ 118,150</b>	<b>\$ 211,717</b>	<b>\$ 226,754</b>
\$ Change	\$ 4,494	\$ (145,839)	\$ 74,619	\$ 93,567	\$ 15,037
% Change	2.4%	-77.0%	171.4%	79.2%	7.1%
% of Total	12.0%	5.6%	12.3%	14.7%	15.3%
<b>All Others</b>	<b>\$ 165,913</b>	<b>\$ 125,257</b>	<b>\$ 152,960</b>	<b>\$ 221,620</b>	<b>\$ 258,371</b>
\$ Change	\$ (66,308)	\$ (40,656)	\$ 27,703	\$ 68,660	\$ 36,751
% Change	-28.6%	-24.5%	22.1%	44.9%	16.6%
% of Total	10.5%	16.1%	16.0%	15.4%	17.4%
<b>Total</b>	<b>\$ 1,576,188</b>	<b>\$ 777,389</b>	<b>\$ 957,791</b>	<b>\$ 1,440,559</b>	<b>\$ 1,486,736</b>
\$ Change	\$ 21,063	\$ (798,799)	\$ 180,402	\$ 482,768	\$ 46,177
% Change	1.4%	-50.7%	23.2%	50.4%	3.2%

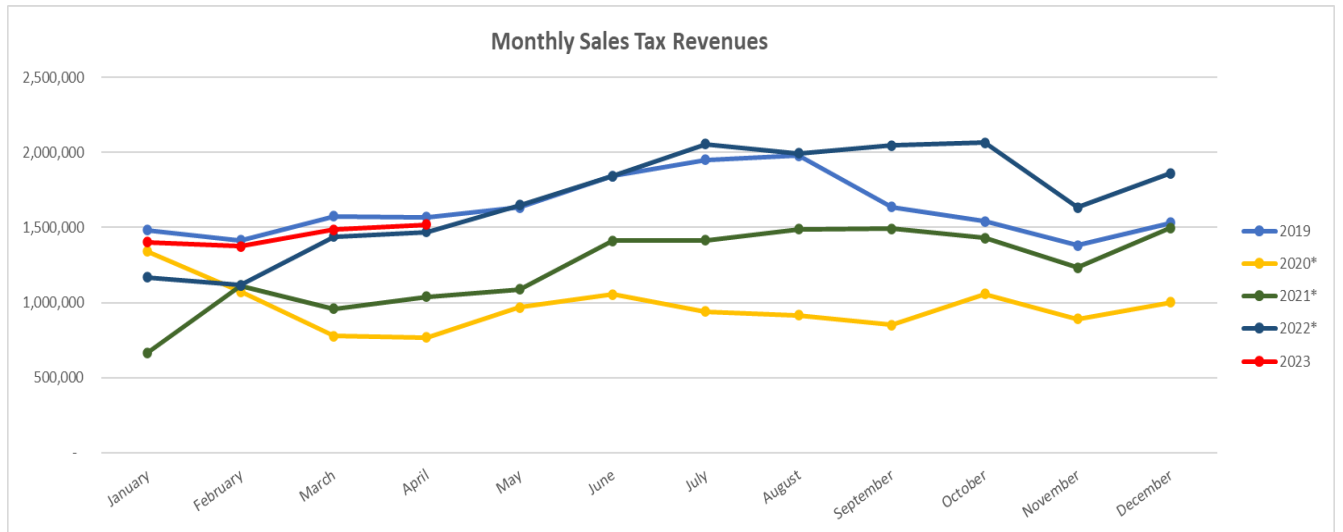
## Q2 2023 - Financial Management Report

April 2023 outperformed the same period last year by 3.5%, again exhibiting signs of the slowing economy.

	April				
	2019	2020	2021	2022	2023
<b>Retail Trade</b>	<b>\$ 126,463</b>	<b>\$ 73,107</b>	<b>\$ 88,300</b>	<b>\$ 137,783</b>	<b>\$ 152,818</b>
\$ Change	\$ 10,875	\$ (53,355)	\$ 15,193	\$ 49,483	\$ 15,035
% Change	9.4%	-42.2%	20.8%	56.0%	10.9%
% of Total	8.1%	9.5%	8.5%	9.4%	10.1%
<b>Accommodation &amp; Food Services</b>	<b>\$ 301,122</b>	<b>\$ 126,680</b>	<b>\$ 177,299</b>	<b>\$ 315,229</b>	<b>\$ 335,393</b>
\$ Change	\$ 29,856	\$ (174,442)	\$ 50,619	\$ 137,930	\$ 20,164
% Change	11.0%	-57.9%	40.0%	77.8%	6.4%
% of Total	19.2%	16.5%	17.0%	21.5%	22.1%
<b>Construction</b>	<b>\$ 540,018</b>	<b>\$ 407,816</b>	<b>\$ 290,785</b>	<b>\$ 224,049</b>	<b>\$ 243,494</b>
\$ Change	\$ 403,809	\$ (132,202)	\$ (117,031)	\$ (66,736)	\$ 19,445
% Change	296.5%	-24.5%	-28.7%	-23.0%	8.7%
% of Total	34.4%	53.1%	28.0%	15.2%	16.0%
<b>Transportation/Warehousing/Utilities</b>	<b>\$ 253,223</b>	<b>\$ 49,567</b>	<b>\$ 179,527</b>	<b>\$ 342,490</b>	<b>\$ 311,061</b>
\$ Change	\$ 42,348	\$ (203,656)	\$ 129,960	\$ 162,963	\$ (31,429)
% Change	20.1%	-80.4%	262.2%	90.8%	-9.2%
% of Total	16.1%	6.4%	17.3%	23.3%	20.5%
<b>Finance/Insurance/Real Estate</b>	<b>\$ 190,605</b>	<b>\$ 52,024</b>	<b>\$ 146,535</b>	<b>\$ 238,723</b>	<b>\$ 236,644</b>
\$ Change	\$ 6,869	\$ (138,581)	\$ 94,511	\$ 92,188	\$ (2,079)
% Change	3.7%	-72.7%	181.7%	62.9%	-0.9%
% of Total	12.2%	6.8%	14.1%	16.2%	15.6%
<b>All Others</b>	<b>\$ 157,148</b>	<b>\$ 59,395</b>	<b>\$ 157,457</b>	<b>\$ 211,108</b>	<b>\$ 241,099</b>
\$ Change	\$ 21,576	\$ (97,752)	\$ 98,062	\$ 53,651	\$ 29,991
% Change	15.9%	-62.2%	165.1%	34.1%	14.2%
% of Total	10.0%	7.7%	15.1%	14.4%	15.9%
<b>Total</b>	<b>\$ 1,568,578</b>	<b>\$ 768,590</b>	<b>\$ 1,039,903</b>	<b>\$ 1,469,382</b>	<b>\$ 1,520,509</b>
\$ Change	\$ 515,333	\$ (799,988)	\$ 271,313	\$ 429,479	\$ 51,127
% Change	48.9%	-51.0%	35.3%	41.3%	3.5%

## Q2 2023 - Financial Management Report

The line graph below shows SeaTac's sales tax revenue month over month through **April 2023** compared to the five prior years and shows collections just under 2019 numbers and tracking just above **2022** for the last two months. In the Q2 2022 report, we anticipated a drop towards the beginning of the third quarter of 2022 due to the signs of declining consumer confidence and recession/inflation concerns. While that did not materialize, we due anticipate a flattening of our sales tax over the remainder of the year as we have seen begin in March and April.

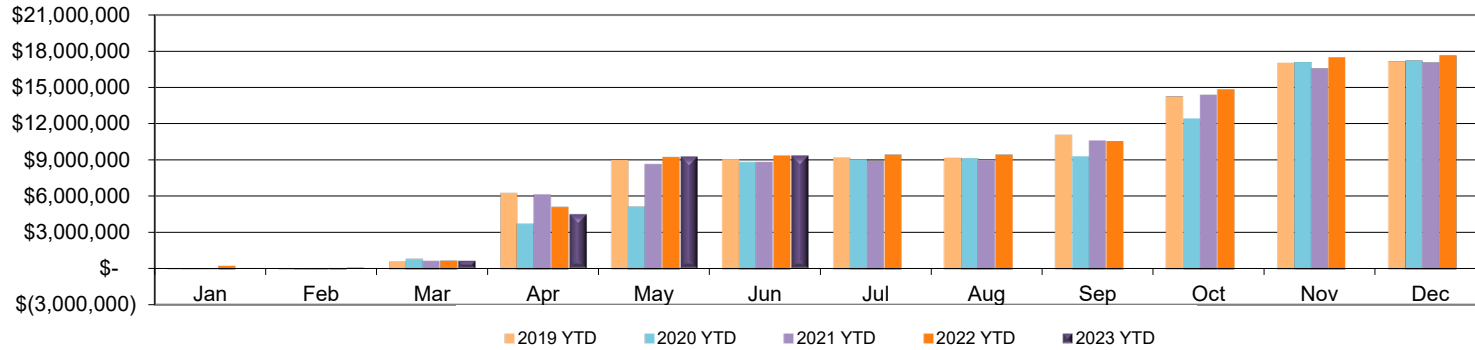


**City of SeaTac  
Year to Year Revenue Comparison**

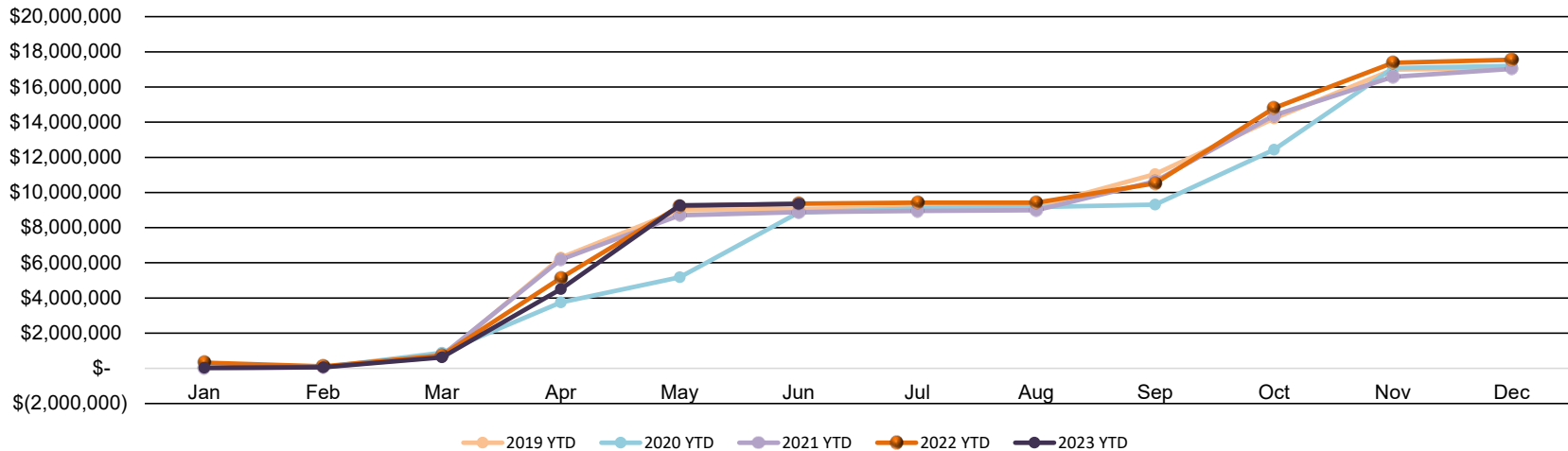
**Property Taxes**

Month	2019	2019 YTD	2020	2020 YTD	2021	2021 YTD	2022	2022 YTD	2023	2023 YTD	Variance YTD
Jan	\$ (3,347)	\$ (3,347)	\$ 16,551	\$ 16,551	\$ 14,507	\$ 14,507	\$ 316,770	\$ 316,770	\$ 31,311	\$ 31,311	\$ (285,458)
Feb	\$ 71,988	\$ 68,641	\$ 40,881	\$ 57,433	\$ 44,723	\$ 59,230	\$ (206,666)	\$ 110,103	\$ 29,013	\$ 60,324	\$ (49,779)
Mar	\$ 580,717	\$ 649,358	\$ 825,799	\$ 883,232	\$ 671,760	\$ 730,989	\$ 626,393	\$ 736,497	\$ 570,389	\$ 630,713	\$ (105,783)
Apr	\$ 5,640,002	\$ 6,289,360	\$ 2,871,481	\$ 3,754,713	\$ 5,457,073	\$ 6,188,062	\$ 4,399,587	\$ 5,136,084	\$ 3,869,010	\$ 4,499,724	\$ (636,360)
May	\$ 2,705,570	\$ 8,994,930	\$ 1,428,855	\$ 5,183,568	\$ 2,519,398	\$ 8,707,459	\$ 4,096,874	\$ 9,232,957	\$ 4,775,188	\$ 9,274,912	\$ 41,954
Jun	\$ 61,213	\$ 9,056,143	\$ 3,673,890	\$ 8,857,458	\$ 172,767	\$ 8,880,226	\$ 125,898	\$ 9,358,856	\$ 73,619	\$ 9,348,530	\$ (10,325)
Jul	\$ 102,221	\$ 9,158,364	\$ 226,347	\$ 9,083,804	\$ 66,120	\$ 8,946,347	\$ 55,686	\$ 9,414,541			
Aug	\$ 37,753	\$ 9,196,117	\$ 84,716	\$ 9,168,520	\$ 42,002	\$ 8,988,349	\$ 11,892	\$ 9,426,434			
Sep	\$ 1,850,454	\$ 11,046,571	\$ 138,749	\$ 9,307,269	\$ 1,642,017	\$ 10,630,366	\$ 1,099,087	\$ 10,525,521			
Oct	\$ 3,168,330	\$ 14,214,902	\$ 3,130,160	\$ 12,437,429	\$ 3,759,188	\$ 14,389,555	\$ 4,270,037	\$ 14,795,558			
Nov	\$ 2,781,257	\$ 16,996,158	\$ 4,635,692	\$ 17,073,121	\$ 2,188,982	\$ 16,578,536	\$ 2,573,226	\$ 17,368,784			
Dec	\$ 77,918	\$ 17,074,076	\$ 127,906	\$ 17,201,027	\$ 449,898	\$ 17,028,434	\$ 179,732	\$ 17,548,516			
<b>Total</b>	<b>\$ 17,074,076</b>	<b>Budget \$ 16,900,000</b>	<b>\$ 17,201,027</b>	<b>Budget \$ 17,300,000</b>	<b>\$ 17,028,434</b>	<b>Budget \$ 17,400,000</b>	<b>\$ 17,548,516</b>	<b>\$ 17,400,000</b>	<b>\$ 9,348,530</b>	<b>\$ 17,600,000</b>	<b>% of Budget 53.1%</b>

**Property Tax Comparisons YTD**



**Property Tax Comparisons YTD**



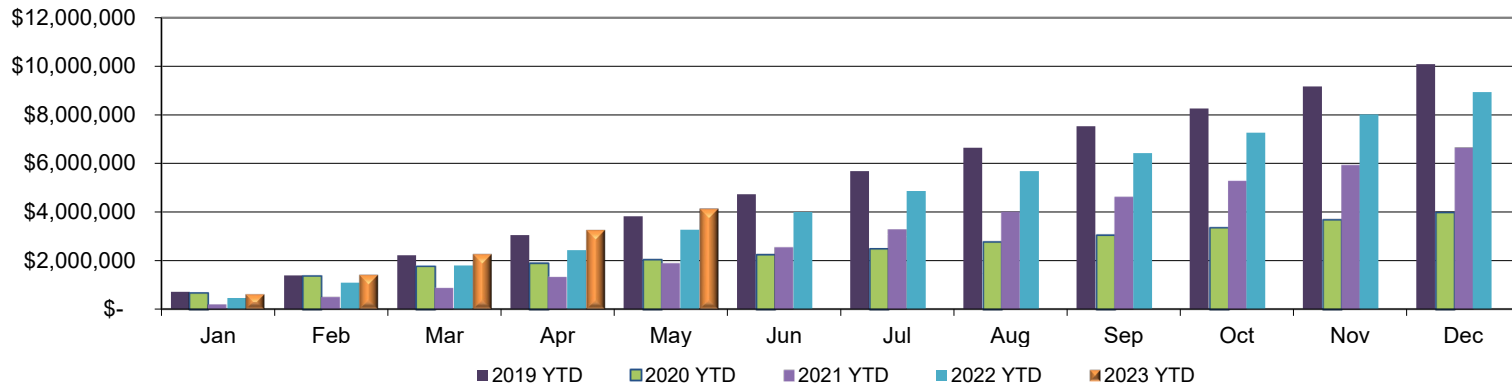
**City of SeaTac  
Year to Year Revenue Comparison**

**Parking Tax**

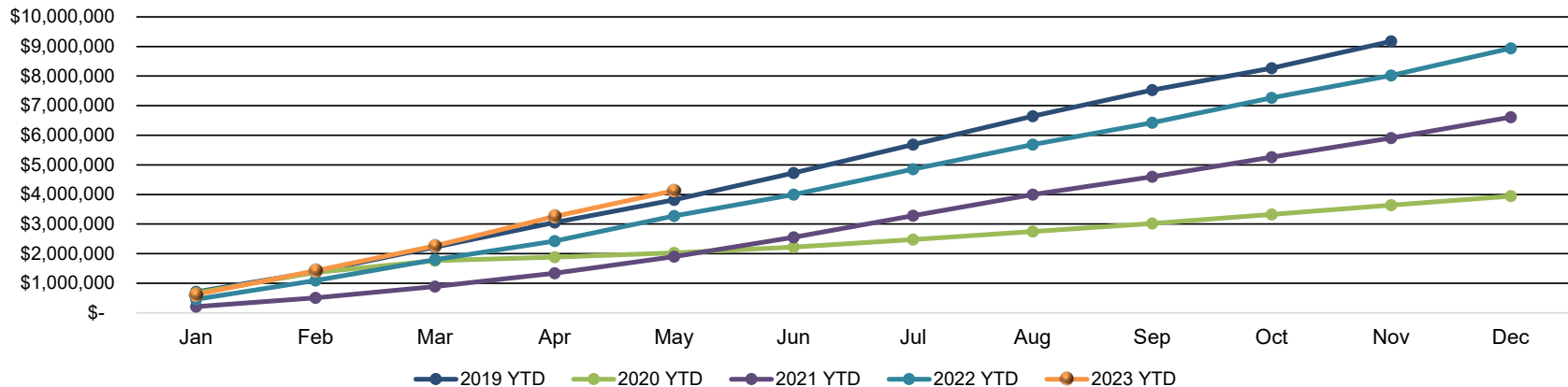
*(There is a 30 day delay for remittance to City)*

Month	2019	2019 YTD	2020	2020 YTD	2021	2021 YTD	2022	2022 YTD	2023	2023 YTD	Variance YTD
Jan	\$ 709,223	\$ 709,223	\$ 675,925	\$ 675,925	\$ 211,221	\$ 211,221	\$ 459,641	\$ 459,641	\$ 622,566	\$ 622,566	\$ 162,924
Feb	\$ 679,698	\$ 1,388,921	\$ 691,803	\$ 1,367,728	\$ 298,641	\$ 509,862	\$ 633,103	\$ 1,092,744	\$ 802,481	\$ 1,425,047	\$ 332,302
Mar	\$ 831,438	\$ 2,220,359	\$ 398,970	\$ 1,766,698	\$ 377,044	\$ 886,906	\$ 702,621	\$ 1,795,365	\$ 842,611	\$ 2,267,657	\$ 472,292
Apr	\$ 830,660	\$ 3,051,018	\$ 112,981	\$ 1,879,679	\$ 453,841	\$ 1,340,747	\$ 633,159	\$ 2,428,525	\$ 995,359	\$ 3,263,016	\$ 834,492
May	\$ 767,290	\$ 3,818,308	\$ 148,099	\$ 2,027,778	\$ 559,608	\$ 1,900,355	\$ 843,245	\$ 3,271,769	\$ 867,548	\$ 4,130,565	\$ 858,795
Jun	\$ 906,546	\$ 4,724,854	\$ 196,226	\$ 2,224,004	\$ 652,652	\$ 2,553,006	\$ 722,360	\$ 3,994,130			
Jul	\$ 957,916	\$ 5,682,770	\$ 252,432	\$ 2,476,436	\$ 732,019	\$ 3,285,026	\$ 864,534	\$ 4,858,664			
Aug	\$ 960,816	\$ 6,643,586	\$ 275,119	\$ 2,751,554	\$ 711,264	\$ 3,996,290	\$ 825,578	\$ 5,684,242			
Sep	\$ 885,914	\$ 7,529,500	\$ 271,247	\$ 3,022,801	\$ 607,069	\$ 4,603,359	\$ 743,953	\$ 6,428,194			
Oct	\$ 735,478	\$ 8,264,978	\$ 303,736	\$ 3,326,537	\$ 662,931	\$ 5,266,290	\$ 841,496	\$ 7,269,691			
Nov	\$ 909,725	\$ 9,174,703	\$ 313,207	\$ 3,639,744	\$ 640,957	\$ 5,907,248	\$ 750,999	\$ 8,020,690			
Dec	\$ 914,403	\$ 10,089,106	\$ 302,754	\$ 3,942,498	\$ 705,807	\$ 6,613,054	\$ 919,158	\$ 8,939,848			
<b>Total</b>	\$ 10,089,106	<b>Budget</b> \$ 9,728,321	\$ 3,942,498	<b>Budget</b> \$ 9,922,887	\$ 6,613,054	<b>Budget</b> \$ 6,944,600	\$ 8,939,848	<b>Budget</b> \$ 6,944,600	\$ 4,130,565	\$ 8,925,000	<b>% of Budget</b> 46.3%

**Parking Tax Comparison YTD**










**Parking Tax Comparison YTD**



# EXPENDITURE STOPLIGHT CHART

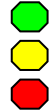
## BUDGETED EXPENSE BY COST CATEGORY (NO TRANSFERS)

Actuals thru June 30, 2023

<u>Expense Category</u>	<u>2022 YTD ACTUAL</u>	<u>2022 % of Budget</u>	<u>2023 Annual BUDGET</u>	<u>2023 YTD ACTUAL</u>	<u>Percent Expended</u>	
PERSONNEL	\$ 20,220,244	45%	\$ 22,693,845	\$ 10,073,052	44%	
SUPPLIES	\$ 1,001,978	31%	\$ 1,095,747	\$ 408,887	37%	
SERVICES & CHARGES	\$ 15,652,089	32%	\$ 20,325,193	\$ 4,658,795	23%	
POLICE- Base ILA with King Co.	\$ 12,519,138	35%	\$ 14,961,746	\$ -	*	
FIRE/EMS- ILA with Kent RFA	\$ 11,023,799	26%	\$ 11,059,341	\$ 5,495,300	50%	
CAPITAL	\$ 33,190,393	15%	\$ 31,533,484	\$ 1,315,318	4%	
DEBT SERVICE	\$ 141,582	*	\$ 141,524	\$ -	*	
<b>TOTAL EXPENSES</b>	<b>\$ 93,749,223</b>	<b>25%</b>	<b>\$ 101,810,880</b>	<b>\$ 21,951,353</b>	<b>22%</b>	

YTD Target: 50%

**LEGEND:**



- Green = Annual Performance is within (or better than) expectations set in the budget
- Yellow = Annual performance indicates this may become an area of concern in the future
- Red = Annual Performance in this area is a cause for concern

**Notes**

General Fund: 50% of the total General Fund budget is allocated to contracted police and fire services; 31% is allocated to Personnel.

Police Contract: King County "trues up" 2022 contract costs in the first half of 2023. A reconciling bill is provided in May for the first 5 months and any credit or additional cost owed from the previous year. The 2022 credit was \$1,963,539. Billing was received in July in 2023.

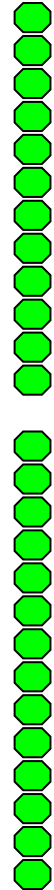
Capital: See Capital Expense report for project status.

Debt Service: SCORE Bond debt service for 2023 will be paid from SCORE contract revenue.

**City of SeaTac**  
**Summary of Expenditures by Fund and Department**  
**Expense to Budget Comparison**  
**Month Ending June 30, 2023**

GENERAL FUND		2022 YTD	2022 %	2023 YTD		YTD %	
Department	Section	Actual	Expended	2023 Budget	2023 Q2 Actual	Expended	Expended
City Council		\$ 63,240	55%	\$ 327,723	\$ 65,438	\$ 193,574	59%
Municipal Court		\$ 262,524	5%	\$ 1,980,646	\$ 337,360	\$ 648,008	33%
City Manager		\$ 421,020	40%	\$ 2,140,405	\$ 439,234	\$ 864,046	40%
Finance & Systems		\$ 536,959	48%	\$ 3,025,238	\$ 645,664	\$ 1,434,557	47%
City Clerk		\$ 244,610	54%	\$ -	\$ -	\$ -	*
Legal Services		\$ 354,214	42%	\$ 3,442,110	\$ 511,724	\$ 1,632,617	47%
Human Resources		\$ 155,042	37%	\$ 1,000,286	\$ 178,288	\$ 339,757	34%
Police Services		\$ 4,848,086	36%	\$ 15,823,798	\$ 390,767	\$ 885,376	6%
Fire Services		\$ 2,880,666	26%	\$ 11,123,007	\$ 2,796,222	\$ 5,533,408	50%
	<i>Central Facilities</i>	\$ 221,099	39%	\$ 1,211,202	\$ 264,673	\$ 509,157	42%
	<i>Fire Stations (2)</i>	\$ 25,417	35%	\$ 214,835	\$ 56,325	\$ 76,886	36%
	<i>Maintenance Facility</i>	\$ 21,823	53%	\$ 93,602	\$ 20,100	\$ 35,029	37%
	<i>Human Services</i>	\$ 83,203	32%	\$ -	\$ -	\$ -	*
	<i>Park, CP &amp; Admin</i>	\$ 90,114	53%	\$ 399,954	\$ 47,885	\$ 126,323	32%
	<i>Rec. Svcs/Classes</i>	\$ 239,018	48%	\$ 1,154,883	\$ 261,641	\$ 574,938	50%
	<i>Rec Prgms/Camps</i>	\$ 196,802	32%	\$ 1,244,924	\$ 253,292	\$ 453,443	36%
	<i>Comm Ctr. Facility</i>	\$ 43,823	46%	\$ 171,984	\$ 34,783	\$ 68,028	40%
	<i>Parks Maintenance</i>	\$ 535,494	46%	\$ 2,679,826	\$ 570,283	\$ 1,069,536	40%
Parks & Recreation Total		\$ 1,456,793	42%	\$ 7,171,210	\$ 1,508,982	\$ 2,913,340	41%
	<i>Planning</i>	\$ 261,159	34%	\$ 2,118,911	\$ 257,355	\$ 531,226	25%
	<i>Permitting</i>	\$ 138,584	35%	\$ 780,698	\$ 180,321	\$ 360,175	46%
	<i>Building</i>	\$ 208,396	30%	\$ 1,177,122	\$ 232,448	\$ 462,885	39%
	<i>Economic Dvlpmnt</i>	\$ 22,654	17%	\$ 356,194	\$ 39,999	\$ 91,784	26%
	<i>Code Compliance</i>	\$ 67,051	42%	\$ 468,502	\$ 77,057	\$ 150,847	32%
	<i>Human Services</i>	\$ -	*	\$ 1,155,766	\$ 266,464	\$ 322,327	28%
Comm & Econ Devm't Total		\$ 697,844	32%	\$ 6,057,193	\$ 1,053,644	\$ 1,919,245	32%
<b>TOTAL GENERAL FUND</b>		<b>\$ 11,920,998</b>	<b>36%</b>	<b>\$ 52,091,616</b>	<b>\$ 7,927,323</b>	<b>\$ 16,363,927</b>	<b>31%</b>

YTD Target: 50%





**City of SeaTac**  
**Summary of Expenditures by Fund and Department**  
**Expense to Budget Comparison**  
**Month Ending June 30, 2023**

**Summary of Expenditures by Department and Division Notes:**

City Council - City memberships are paid at the beginning of the year.

City Clerk - Merged budget with Legal Services in 2023-2024 Biennial Budget.

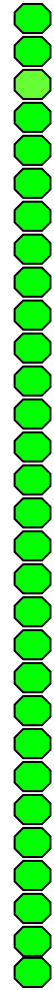
Human Resources - LEOFF 1 retirement benefits budget moved from Fire Services in 2023-2024 Biennial Budget.

Parks & Recreation/Fire Stations - Increases in unanticipated repairs and maintenance for the buildings caused overages in this division.

Parks & Recreation/Human Services - Moved to Community and Economic Development in 2023-2024 Biennial Budget.

**City of SeaTac**  
**Summary of Expenditures by Fund and Department**  
**Expense to Budget Comparison**  
**Month Ending June 30, 2023**

OTHER FUNDS	Fund Name	2022 YTD Actual	2022 % Expended	2023 Budget	2023 Q2 Actual	YTD Actual Expended	YTD % Expended
	<i>Permit Parking Program</i>	\$ 53,850	46%	\$ -	\$ -	\$ (1,495)	*
	<i>Roadway Maintenance</i>	\$ 595,602	37%	\$ 2,493,514	\$ 564,333	\$ 1,041,954	42%
	<i>Snow and Ice Control</i>	\$ 48,553	121%	\$ 103,263	\$ 3,405	\$ 41,421	40%
	<i>Engineering Review</i>	\$ 55,403	34%	\$ 398,716	\$ 93,516	\$ 179,046	45%
	<i>Admin &amp; Engineering</i>	\$ 347,713	39%	\$ 1,623,475	\$ 327,247	\$ 648,931	40%
	<i>Capital and Transfers</i>	\$ 1,745,946	40%	\$ 2,332,427	\$ 35,053	\$ 100,592	4%
102	Street Fund Total	\$ 2,847,067	39%	\$ 6,951,395	\$ 1,023,555	\$ 2,010,450	29%
105	Port of Seattle ILA	\$ 564,865	29%	\$ 1,512,076	\$ 2,582	\$ 5,165	0%
106	Transit Planning	\$ 52,454	40%	\$ 100,688	\$ 9,606	\$ 9,778	10%
107	Hotel/Motel Tax	\$ 120,709	18%	\$ 1,631,243	\$ 136,459	\$ 234,369	14%
108	Building Mgmt	\$ 61,631	48%	\$ 288,195	\$ 69,549	\$ 139,098	48%
111	DC Basin ILA	\$ 3,125	1%	\$ 230,925	\$ 5,375	\$ 5,887	3%
112	Affordable Housing ST	\$ -	0%	\$ 189,000	\$ -	\$ -	0%
113	ARPA Grant	\$ -	0%	\$ 4,671,765	\$ 72,204	\$ 106,501	2%
114	Restricted Public Safety	\$ -	0%	\$ 60,200	\$ 6,813	\$ 8,617	14%
207	2019 Score Bonds	\$ -	0%	\$ 141,524	\$ -	\$ -	0%
301	Municipal CIP	\$ 202,302	3%	\$ 12,849,574	\$ 362,180	\$ 585,459	5%
306	Facility Construction CIP	\$ -	0%	\$ 1,271,439	\$ 28,743	\$ 28,743	0%
307	Transportation CIP	\$ 3,272,773	21%	\$ 12,592,541	\$ 640,582	\$ 1,273,202	10%
308	Light Rail Area CIP	\$ -	0%	\$ 342,666	\$ 24,245	\$ 24,245	0%
	<i>SWM Admin</i>	\$ 122,408	49%	\$ 839,700	\$ 127,098	\$ 222,186	26%
	<i>SWM Compliance</i>	\$ 121,554	31%	\$ 748,969	\$ 145,632	\$ 238,710	32%
	<i>SWM Maintenance</i>	\$ 254,770	47%	\$ 1,152,750	\$ 275,782	\$ 545,157	47%
	<i>SWM Engineering Rev</i>	\$ 42,662	32%	\$ 351,323	\$ 84,387	\$ 158,230	45%
	<i>Capital and Transfers</i>	\$ 513,374	45%	\$ 2,422,085	\$ 85,321	\$ 170,642	7%
403	Surface Wtr Mgt Total	\$ 1,054,768	42%	\$ 5,514,827	\$ 718,221	\$ 1,334,926	24%
404	Solid Waste & Env	\$ 49,174	28%	\$ 347,873	\$ 54,490	\$ 92,361	27%
501	Equipment Rental	\$ 181,143	27%	\$ 2,182,029	\$ 198,946	\$ 285,632	13%
<b>SUBTOTAL OTHER FUNDS</b>		<b>\$ 8,410,011</b>	<b>25%</b>	<b>\$ 50,877,960</b>	<b>\$ 3,353,551</b>	<b>\$ 6,144,434</b>	<b>12%</b>
<b>ALL FUNDS - EXPENDITURE TOTAL</b>		<b>\$ 20,331,009</b>	<b>30%</b>	<b>\$ 102,969,576</b>	<b>\$ 11,280,874</b>	<b>\$ 22,508,361</b>	<b>22%</b>



YTD Target: 50%

**City of SeaTac**  
**Summary of Expenditures by Fund and Department**  
**Expense to Budget Comparison**  
**Month Ending June 30, 2023**

**Summary of Expenditures by Fund Notes:**

Parking Permit Program - Moved to Police Services budget in 2023-2024 Biennial Budget.

**City of SeaTac  
ARPA Fund  
Cash Basis Report  
Month Ending June 30, 2023**

ARPA Fund Program Name	2022 Actual	2023 Budget	2023 Q2 Actual	2023 YTD Actual	2024 Budget	2025-2026 Estimated Budget	Totals & Estimated Cash Available
<b>Beginning Cash Balance</b>							<b>\$ 8,115,494</b>
<b>Revenue</b>							
<i>Interest</i>	\$ 68,336	\$ 20,695	\$ 19,668	\$ 50,840	\$ 18,695	\$ 18,695	<b>\$ 126,421</b>
<b>Expenditures</b>							
<i>Salaries &amp; Wages</i>	\$ 25,302	\$ 95,305	\$ 23,925	\$ 46,888	\$ 109,652	\$ 233,200	
<i>Benefits</i>	\$ 10,751	\$ 50,247	\$ 9,056	\$ 18,036	\$ 54,828	\$ 125,000	
<i>Supplies</i>	\$ 853	\$ 35,000	\$ 906	\$ 3,140	\$ 25,000	\$ 55,000	
<i>Services</i>	\$ 596	\$ 102,915	\$ 267	\$ 387	\$ 104,342	\$ 224,000	
Community Outreach Services - CMO	\$ 37,502	\$ 283,467	\$ 34,154	\$ 68,451	\$ 293,822	\$ 637,200	<b>\$ 1,251,991</b>
Website Redesign - CMO	\$ -	\$ 180,405	\$ -	\$ -	\$ 22,445	\$ 50,000	<b>\$ 252,850</b>
<i>Salaries &amp; Wages</i>	\$ -	\$ 103,084	\$ -	\$ -	\$ 113,717	\$ 241,830	
<i>Benefits</i>	\$ -	\$ 51,822	\$ -	\$ -	\$ 56,416	\$ 125,000	
<i>Supplies</i>	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
<i>Services</i>	\$ -	\$ 440	\$ -	\$ -	\$ 440	\$ 880	
Grant Administration - Finance & Systems	\$ -	\$ 155,346	\$ -	\$ -	\$ 170,573	\$ 367,710	<b>\$ 693,629</b>
<i>Network Security Subscription</i>	\$ -	\$ 51,747	\$ 38,050	\$ 38,050	\$ 51,747	\$ 76,100	
<i>Audio Visual Upgrades</i>	\$ -	\$ 410,014	\$ -	\$ -	\$ 5,996	\$ 15,000	
<i>Wireless Access Point Upgrades</i>	\$ -	\$ 46,147	\$ -	\$ -	\$ -	\$ -	
Information Systems Services - Finance & Systems	\$ -	\$ 507,908	\$ 38,050	\$ 38,050	\$ 57,743	\$ 91,100	<b>\$ 656,751</b>
Community Center Backup Generator- P&R	\$ -	\$ 342,900	\$ -	\$ -	\$ 3,900	\$ 8,395	<b>\$ 355,195</b>
<i>Small Business Capital Access Program</i>	\$ -	\$ 1,500,000	\$ -	\$ -	\$ -	\$ -	
<i>Digital MarketPlace</i>	\$ -	\$ 242,700	\$ -	\$ -	\$ -	\$ -	
<i>Regional FastTrack Childcare Initiative</i>	\$ -	\$ 1,800,000	\$ -	\$ -	\$ -	\$ -	
<i>ANEW Apprenticeship Program</i>	\$ -	\$ 115,200	\$ -	\$ -	\$ -	\$ -	
<i>SeaTac Farmers Market</i>	\$ -	\$ 100,000	\$ -	\$ -	\$ -	\$ -	
Community & Economic Development	\$ -	\$ 3,757,900	\$ -	\$ -	\$ -	\$ -	<b>\$ 3,757,900</b>
<b>Subtotal Expenditures</b>	<b>\$ 37,502</b>	<b>\$ 5,227,926</b>	<b>\$ 72,204</b>	<b>\$ 106,501</b>	<b>\$ 548,483</b>	<b>\$ 1,154,405</b>	
<b>Estimated Ending Cash Balance</b>							<b>\$ 1,273,599</b>

SALARY  
AND  
BENEFITS  
EXPENDITURES

**City of SeaTac**  
**Salaries & Benefits**  
**Summary by Fund and Department**  
**Month Ending June 30, 2023**

GENERAL FUND		2022 YTD	2022 %	2022 Q3		YTD Actual	YTD %
Department	Section	Actual	Expended	2022 Budget	Actual	Expended	Expended
City Council		\$ 55,373	50%	\$ 221,579	\$ 55,364	\$ 110,771	50%
Municipal Court		\$ 232,710	45%	\$ 1,100,977	\$ 285,469	\$ 555,867	50%
	City Manager Admin	\$ 240,451	50%	\$ 1,071,005	\$ 252,022	\$ 490,624	46%
	Communications	\$ 81,160	34%	\$ 606,975	\$ 110,753	\$ 221,507	36%
City Manager Total		\$ 321,611	45%	\$ 1,677,980	\$ 362,775	\$ 712,131	42%
	Finance Administration	\$ 246,802	49%	\$ 1,139,839	\$ 276,929	\$ 553,369	49%
	Systems/GIS	\$ 205,531	43%	\$ 1,089,892	\$ 263,461	\$ 513,976	47%
Finance & Systems Total		\$ 452,333	46%	\$ 2,229,731	\$ 540,390	\$ 1,067,345	48%
	City Clerk	\$ 115,833	50%	\$ 507,720	\$ 115,521	\$ 238,171	47%
	Legal	\$ 342,122	44%	\$ 1,515,230	\$ 363,164	\$ 737,220	49%
Legal Services Total		\$ 457,955	47%	\$ 2,022,950	\$ 478,685	\$ 975,391	48%
	Human Resources	\$ 127,221	50%	\$ 711,956	\$ 141,767	\$ 276,645	39%
	Retired Fire Service - LEOFF 1	\$ 12,256	36%	\$ 55,000	\$ 8,216	\$ 14,282	26%
Human Resources Total		\$ 139,477	43%	\$ 766,956	\$ 149,983	\$ 290,928	38%
	Police Admin	\$ 27,750	48%	\$ 123,415	\$ 29,673	\$ 59,418	48%
	Parking Permit Program	\$ -	*	\$ 199,479	\$ 25,853	\$ 79,299	40%
Police Services Total		\$ 27,750	48%	\$ 322,894	\$ 55,526	\$ 138,717	43%
	Central Facilities	\$ 138,700	48%	\$ 665,422	\$ 162,884	\$ 325,299	49%
	Human Services	\$ 32,834	55%	\$ -	\$ -	\$ -	*
	Park & Rec Admin.	\$ 87,923	53%	\$ 357,244	\$ 45,633	\$ 120,535	34%
	Rec. Svcs/Events	\$ 286,333	39%	\$ 1,659,750	\$ 363,099	\$ 717,585	43%
	Comm Center Operations	\$ 50,446	53%	\$ 210,845	\$ 49,422	\$ 93,021	44%
	Parks Maintenance	\$ 375,496	48%	\$ 1,875,666	\$ 400,096	\$ 773,096	41%
Parks & Recreation Total		\$ 971,732	45%	\$ 4,768,927	\$ 1,021,134	\$ 2,029,535	43%
	Planning	\$ 256,919	45%	\$ 1,183,904	\$ 248,394	\$ 517,510	44%
	Building	\$ 188,998	42%	\$ 877,633	\$ 222,808	\$ 443,801	51%
	Permitting	\$ 128,141	43%	\$ 665,144	\$ 160,990	\$ 320,386	48%
	Econ Development	\$ 21,442	49%	\$ 159,634	\$ 37,126	\$ 74,161	46%
	Code Compliance	\$ 59,569	49%	\$ 294,869	\$ 71,934	\$ 144,452	49%
	Human Services	\$ -	*	\$ 258,993	\$ 35,454	\$ 71,524	28%
Comm & Econ Devm't Total		\$ 655,069	44%	\$ 3,440,177	\$ 776,706	\$ 1,571,834	46%
<b>TOTAL GENERAL FUND</b>		<b>\$ 3,314,010</b>	<b>45%</b>	<b>\$ 16,552,171</b>	<b>\$ 3,726,032</b>	<b>\$ 7,452,519</b>	<b>45%</b>
OTHER FUNDS		2022 YTD	2022 %	2022 Q3		YTD Actual	YTD %
Funds	Fund Name	Actual	Expended	2022 Budget	Actual	Expended	Expended
	Permit Parking Program	\$ 45,550	48%	\$ -	\$ -	\$ -	*
	Roadway Maintenance	\$ 248,992	48%	\$ 1,043,929	\$ 254,725	\$ 462,747	44%
	Engineering Review	\$ 54,310	35%	\$ 371,036	\$ 88,234	\$ 165,146	45%
	Admin & Engineering	\$ 148,952	43%	\$ 758,591	\$ 166,525	\$ 333,316	44%
102	Street Fund Total	\$ 497,804	44%	\$ 2,173,556	\$ 509,485	\$ 961,209	44%
106	Transit Planning Fund	\$ 14,740	21%	\$ -	\$ -	\$ -	*
107	Hotel/Motel Tax Fund	\$ 65,318	49%	\$ 316,593	\$ 51,212	\$ 84,411	27%
113	ARPA Fund	\$ -	0%	\$ 300,458	\$ 32,981	\$ 64,924	22%
307	Transportation CIP Fund	\$ 266,892	47%	\$ 1,239,818	\$ 299,977	\$ 596,735	48%
	SWM Admin	\$ 84,728	47%	\$ 379,621	\$ 93,127	\$ 185,374	49%
	SWM Compliance	\$ 56,830	39%	\$ 415,405	\$ 84,298	\$ 125,163	30%
	SWM Maintenance	\$ 161,276	50%	\$ 705,341	\$ 163,324	\$ 331,981	47%
	SWM Engineering Rev	\$ 42,457	32%	\$ 333,677	\$ 79,867	\$ 148,513	*
403	Surface Water Mgt.	\$ 345,291	43%	\$ 1,834,044	\$ 420,615	\$ 791,031	43%
404	Solid Waste & Environ	\$ 29,659	49%	\$ 147,977	\$ 29,629	\$ 59,199	40%
501	Equipment Rental Fund	\$ 29,866	49%	\$ 129,228	\$ 31,765	\$ 63,025	49%
<b>SUBTOTAL OTHER FUNDS</b>		<b>\$ 1,249,570</b>	<b>43%</b>	<b>\$ 6,141,674</b>	<b>\$ 1,375,664</b>	<b>\$ 2,620,533</b>	<b>43%</b>
<b>ALL FUNDS TOTAL</b>		<b>\$ 4,563,580</b>	<b>45%</b>	<b>\$ 22,693,845</b>	<b>\$ 5,101,696</b>	<b>\$ 10,073,052</b>	<b>44%</b>

YTD Target: 50%

**Notes**

General Notes:

Vacancies, termination benefits, medical assumptions, and actual overtime costs can impact salary and wage line items.

**EMPLOYMENT BY DEPARTMENT**  
(Number of Full-Time Equivalent Positions - FTE's)

	<u>2017</u>	<u>2018</u>	<u>2019</u>	<u>2020</u>	<u>2021</u>	<u>2022</u>	<u>2023</u>
<u>By Dept. Headcount (Fund)</u>	<u>ACTUAL</u>	<u>ACTUAL</u>	<u>ACTUAL</u>	<u>ACTUAL</u>	<u>BUDGET</u>	<u>BUDGET</u>	<u>BUDGET</u>
City Council	0.42	0.42	0.42	0.42	0.42	0.42	0.42
Municipal Court	6.50	5.55	5.55	6.55	6.55	7.65	7.65
City Manager	5.50	8.00	9.00	9.00	8.20	10.20	10.20
Finance & Systems	12.50	14.00	14.00	13.00	13.00	14.00	17.00
City Clerk	4.00	0.00	0.00	0.00	0.00	0.00	0.00
Legal/City Clerk	8.00	11.00	11.00	11.38	11.38	12.38	12.00
Human Resources	3.00	3.00	3.00	3.00	3.00	3.00	4.00
Police-City Staff	1.00	1.00	1.00	1.00	1.00	1.00	3.00
Parks & Recreation	36.57	37.50	40.16	45.42	44.81	44.35	43.95
Public Works (102,106,307,403,404,501)	34.75	34.00	41.50	41.50	40.30	38.30	37.80
Community & Economic Devel. (001,107)	19.50	20.75	21.75	21.75	21.75	22.75	24.75
<b>Total City Full-Time Equivalent Positions</b>	<b>131.7</b>	<b>135.2</b>	<b>147.4</b>	<b>153.0</b>	<b>150.4</b>	<b>154.5</b>	<b>161.2</b>
Police Interlocal Dedicated FTE's	41.00	46.0	48.0	48.0	49.0	53.0	53.0
Fire Interlocal Dedicated FTE's	44.00	44.0	44.0	44.0	45.0	45.0	45.0
<b>Equivalent Service FTE's</b>	<b>216.7</b>	<b>225.2</b>	<b>239.4</b>	<b>245.0</b>	<b>244.4</b>	<b>252.5</b>	<b>259.2</b>

**2023**

<b>Finance &amp; Systems</b>	1	Add Grant Administrator
	1	Add Administrative Assistant II
	1	Add IS Project Manager
<b>Legal</b>	-0.38	Remove Part-Time Prosecutor (Expired 12/31/2022)
<b>Human Resources</b>	1	Add HR Analyst
<b>Police</b>	2	Transfer Parking Compliance Officers from PW
<b>Parks &amp; Recreation</b>	-0.4	Add Rec 3 remove Rec 2 equivalents
	1	Parks Operations Worker
	-1	Transfer Human Services Coordinator to CED
<b>Public Works (102,106,307,403,404,501)</b>	-2	Transfer Parking Compliance Officers To Police
	1	Add Water Quality Technician
	0.5	Add PW Intern
<b>Comm. Econ. Dev. (001,107)</b>	1	Transfer Human Services Coordinator from Parks
	1	Add Human Services Manager

**2022**

<b>Court</b>	1	Add Judicial Support Specialist POS ILA
	0.1	Additional time for POS ILA - Judge
<b>City Manager</b>	1	Add Multimedia Video Specialist
	1	Add Community Outreach Strategist
<b>Finance &amp; Systems</b>	1	Add IS Systems Analyst
<b>Legal</b>	1	Add Prosecuting Attorney
<b>Parks</b>	1	Add Volunteer and Special Events Coordinator
	2	Add Parks Operations Workers
	-3.46	Remove Seasonal Parks Operations Workers
<b>Community &amp; Economic Development</b>	1	Add Long Range Planner
<b>Public Works (102,106,307,403,404,501)</b>	-2	Remove Sound Transit Civil Engineers (Expired 12/31/2021)
<b>Police</b>	1	Add Captain
	3	Add Sergeants

**2021**

<b>City Manager</b>	-0.8	Transfer Administrative Assistant II to PW
<b>Legal</b>	0.38	Add Part-Time Prosecutor (1/26/2021)
<b>Public Works</b>	0.8	Transfer Administrative Assistant II from City Manager Office
	-1	Remove Civil Engineer II
	-1	Remove Limited Term Sound Transit CAD Technician
<b>Fire</b>	1	Add Emergency Management Coordinator

# CAPITAL EXPENDITURES



**City of SeaTac  
Capital Funds Summary  
Capital Expenditures by Type  
Month Ending June 30, 2023**

Type	Description	Annual BUDGET	YTD Actual Expended	YTD % Expended	Project Status
<b>62 Buildings</b>					
Fund 301	City Hall Impr. Inc HVAC Update	1,102,482	-	0%	Parts on order
	City Hall Bublicles & Carpet Replacement	1,500,000	56,209	4%	Parts on order
	Maintenance & Storage Facilities	-	-		* Planning
	SeaTac Community Center Improvements	191,340	2,369	1%	Substantial completion
	Community Center HVAC Replacement	323,006	-	0%	Parts on order
	Valley Ridge Community Center Flooring	40,000	35,678	89%	Complete
Fund 306	Police Community Outreach Center	440,732	28,743	7%	Permits approved and construction starting
	Maintenance & Storage Facilities	530,707	-	0%	Design
<b>Buildings Total</b>		<b>4,128,267</b>	<b>122,998</b>	<b>3%</b>	
<b>63 Other Improvements</b>					
Fund 102	Miller Creek Realignment & Daylighting	775,000	-	0%	Burien advertising for Construction Bids; SeaTac cost share increased to \$1,760,000 (AB 6056) total
	2022 Overlay-S 188th/DMMD to Int'l Blvd	10,000	-	0%	Closeout - Waiting on L&I Certification
	2023 Overlay-S 154th St & S 160th St	1,403,261	73,631	5%	In Construction
	Polaris Development Street Lighting	90,000	-	0%	
Fund 111	DMC Capital Replacement	93,511	-	0%	
Fund 113	Community Center Backup Generator	339,000	-	0%	On Order
Fund 301	Angle Lake Fishing Pier/Boat Ramp	3,795,879	56,141	1%	Design
	SeaTac Des Moines Crk Park Trailhead	2,972,507	76,546	3%	Design
	Riverton Heights Spray Park	2,266,019	51,090	2%	Design
	Botanical Garden Entry Sign	120,000	-	0%	Planning
	Bicycle Pump Track	15,033	23,186	154%	Substantial completion
	North Seatac Park Soccer Fields Renovation	-	9,996		*
Fund 307	34th Ave S from S 160th to S 166th	2,759,040	370,460	13%	Construction. Project is approx. 90% complete.
	Airport Light Rail Station Pedestrian Imp	5,218,042	30,651	1%	Design and Right of Way. Design is 90% complete.
	River Ridge Elementary Sidewalk	471,203	237,653	50%	In Construction
	Intelligent Transportation Systems	-	10,340		* Working on Strategic Plan
	Pedestrian Crossing Program	100,000	-	0%	
	34th Ave S/S 166th-S 176th	996,000	-	0%	
	S 204th St Improvements	925,030	-	0%	
	Neighborhood Multi-Model TIP	50,000	-	0%	
	Transportation Master Plan Update	796,600	-	0%	
Fund 308	Gateway Treatments	300,000	-	0%	
Fund 403	Miller Creek Realignment & Daylight Project	1,370,800	-	0%	Burien advertising for Construction Bids; SeaTac cost share increased to \$1,760,000 (AB 6056) total
	Water Quaility Retrofit Program	200,000	-	0%	
	S 166th St Drainage Improvements	10,000	-	0%	Planning
	2023 Annual Overlay SWM Project	500,000	-	0%	
<b>Other Improvements Total</b>		<b>25,576,925</b>	<b>939,694</b>	<b>4%</b>	
<b>64 Equipment</b>					
Fund 301	Permitting Software Update	212,355	104,734	104,734	
	Computer Hardware	16,588	74,002	74,002	

Type	Description	Annual BUDGET	YTD Actual Expended	YTD % Expended	Project Status
	SeaTV Upgrade	14,905	-	-	No projects planned
	Tools and Equipment-Parks	9,359	-	-	
Fund 501	Vehicles/Heavy Equipment	1,305,085	-	0%	
	Tools and Equipment	270,000	73,891	27%	
	<b>Equipment Total</b>	<b>1,828,292</b>	<b>252,626</b>	<b>14%</b>	
	<b>Total Capital Expenditures</b>	<b>31,533,484</b>	<b>1,315,318</b>	<b>4%</b>	

Definition of Project Status Terms:

Planning = Includes scoping, budgeting, and grant funding work

Design = Includes both design and ROW acquisition work

Bid Advertisement = Advertising for construction bids

Construction = Construction contract awarded and project being built

Substantial Completion = Construction complete to a point where facility can be used or occupied

Final Acceptance = Owner acceptance of the facility/project as complete

# PERFORMANCE INDICATORS

**DEPARTMENT:** Municipal Court

PERFORMANCE INDICATOR	PROGRAM	2023 TARGET	2023				Total
			Q1	Q2	Q3	Q4	
Percentage of domestic violence cases fast tracked through the court 60 days from the date of arraignment	Court Services	75%					0%
Percentage of defendants who successfully complete requirements of their sentence	Court Support Services	50%					0%
Percentage of Domestic Violence Moral Reconciliation Therapy (DVMRT) graduates that don't recidivate, specific to convictions for domestic violence crimes	Domestic Violence Moral Reconciliation Therapy (DVMRT)	95%					0%

**DEPARTMENT:** City Manager's Office

PERFORMANCE INDICATOR	PROGRAM	2023 TARGET	2023				Total
			Q1	Q2	Q3	Q4	
Percentage of responses to public requests for services made within two business days	Administration	75%	0%	0%			0%
Average rating in the overall satisfaction question of the employee survey	Employee Safety and Satisfaction	90%	72%	72%			72%
Number of impressions on social media platforms	Communications	1.4 M	381,104	356,963			738,067
Number of bills impacted by City actions	Government Relations/Lobbying	12	37	26			63
Number of community events attended by the Community Outreach Strategist	Community Outreach	60	12	16			28

DEPARTMENT: Finance & Systems

PERFORMANCE INDICATOR	PROGRAM	2023 TARGET	2023				Total
			Q1	Q2	Q3	Q4	
Number of consecutive adopted biennial budgets the City receives the Government Finance Officers Association (GFOA) Distinguished Budget Presentation Award	Budget Development & Monitoring	3	3	3	3	3	3
Number of Adjusting Journal Entries (AJEs) for account coding corrections	Accounting & Financial Reporting	<50	22	33			55
Number of Adjusting Journal Entries (AJEs) resulting from audit recommendations	Auditing	0	0	0			0
Number of consecutive years the City receives an annual audit with no findings	Auditing; Grant Monitoring and Reporting	6	0	0			0
Number of employee timesheets not submitted to Payroll Coordinator by due date	Payroll	<10	42	82			124
Average number of days to collect on Accounts Receivable invoices	Cash Handling, Accounts Receivable, and Collections	<90	27	35			31
Number of errors entered in cash receipting system not corrected prior to posting	Cash Handling, Accounts Receivable, and Collections	<48	7	8			15
Ratio of duplicate Accounts Payable invoices submitted to duplicate invoices processed	Accounts Payable	<10:0	5:1	5:0			10:1
Number of Accounts Payable checks voided due to processing error	Accounts Payable	0	4	4			8
Number of In-City Business Licenses approved	Business Licensing	3360	413	407			820
Number of Out-of-City Business Licenses approved	Business Licensing	6288	955	300			1255
Percentage of Enterprise Software Systems that are on supported versions	Enterprise Software Programs; Network Security	90%	100%	100%			100%
Percentage of planned Major Projects completed	Enterprise Software Programs	90%	0%	30%			30%
Total number of views on our public-facing web maps	Enterprise Software Programs	15,400	5,699				5,699
Percentage of Help Desk tickets meeting Service Level Agreement for first contact by Information Systems staff	Technical Support	95%	90%	94%			92%
Percentage of tickets meeting Service Level Agreement for problem resolution	Technical Support	95%	92%	94%			93%
Percentage of time the Voice and Data Network is available for use	Voice and Data Communications	99%	100%	100%			100%
Percentage of computers with current patches installed	Network Security	90%	n/a	n/a			0%

**DEPARTMENT: Legal/Clerks**

PERFORMANCE INDICATOR	PROGRAM	2023 TARGET	2023				Total
			Q1	Q2	Q3	Q4	
Percentage of contracts reviewed and approved by an attorney within three (3) business days	Civil: Legal Advice	90%	97%	98%			98%
Number of cases filed against the City	Civil: Legal Claims & Litigation	<8	0	1			1
Number of electronic case files opened for Civil in Legal Files	Civil: Legal Files Program & Training	60	40	13			53
Number of claims filed with and paid out by the City's insurer	RM: Insurance Management	<5	1	0			1
Percentage of tort claims investigated with initial determinations made within sixty (60) days	RM: Claims & Litigation	100%	100%	100%			100%
Percentage of Action Items identified in the City-Wide Safety Assessment and completed (every two years)	RM: Mitigating Risk	100%	N/A	N/A			N/A
Percentage of cases filed by the City, referred by the SeaTac Police	Criminal: Prosecution - SeaTac	60%	30%	57%			44%
Percentage of cases filed by the City, referred by the Port of Seattle Police	Criminal: Prosecution - Port of Seattle	40%	70%	43%			56%
Percentage of victims contacted by the Victim and Crisis Intervention Advocate within two (2) business days of criminal case filing	Criminal: Prosecution - Victim & Crisis Intervention Advocacy	80%	89%	90%			90%
Percentage of Council Meeting Agenda Bills which met the deadline to the Legal Department	City Clerk: City Council	85%	95%	74%			85%
Percentage of Council Meeting Agenda Bills which met the deadline to the Legal Department, and were also submitted complete (no documents or sections were missing)	City Clerk: AgendaQuick Program & Training	70%	80%	59%			70%
Percentage of agreements received by Records containing all necessary information	Records: Records Retention	90%	61%	69%			65%
Percentage of Public Records Requests completed within five (5) business days	Records: Public Records Requests	85%	71%	55%			63%
Number of employees participating in OnBase trainings	Records: OnBase Program & Training	75	1	2			3

**DEPARTMENT:** Human Resources

PERFORMANCE INDICATOR	PROGRAM	2023 TARGET	2023				Total
			Q1	Q2	Q3	Q4	
Number of employees participating in hosted Wellness Program events	Wellness Program	50	46	50			96
Number of employees participating in the Tuition Reimbursement Program	Tuition Reimbursement	2	0	0			0
Number of Employee Recognition Program events held	Employee Recognition Program	4	2	1			3
Number of employees participating in the Commute Trip Reduction Program	Commute Trip Reduction	5	2	4			6
Average completed hours of required employee training.	Learning and Development	10	3	5			4
Average completed hours of required safety training.	Safety Administration	10	3	1.5			2
Average number of business days to recruit and fill a position internally	Recruitment and Onboarding	10	35	0			18
Average number of business days to recruit and fill a position externally	Recruitment and Onboarding	35	52	42			47
Percentage of permanent employees with an Individual Development Plan (IDP)	Employee Performance Management	50%	N/A	N/A			0%
Number of required Labor Management Committee meetings conducted	Employee and Labor Relations	4	1	1			2
Number of employee-initiated Job Audit requests	Classification and Compensation	0	0	1			1



DEPARTMENT: Police

PERFORMANCE INDICATORS	PROGRAM	2023 TARGET	2023				Total
			Q1	Q2	Q3	Q4	
Average number of traffic contacts made by SeaTac Motorcycle Officers per quarter	Traffic Safety	500	369	386			378
Average number of total contacts made by SeaTac Motorcycle Officers by quarter	Traffic Safety	700	750	643			697
Number of community events attended by Community Engagement Officer	Community Engagement	10	25	8			33
Number of SeaTac residents participating in the Community Police Academy	Community Police Academy	7	2	0			2
Number of SeaTac residents participating in the Teen Academy	Teen Academy	8	0	0			0
Number of Parking Permits issued	Parking Permit Program	200	63	202			265
Number of community participation hours by Police Explorers	Police Explorers	40	0	0			0
Number of SeaTac children participating in Shop with a Cop Program	Shop with a Cop	75	0	0			0
Total hours of officer training in In-Progress Violence	In-Progress Violence Training	16	16	16			32
Number of false alarm calls responded to by SeaTac officers	False Alarm Program	250	53	74			127
Average Response Time to Priority 1 and higher calls for service (in minutes)	Contracted Police Services	9.5	6.97	7.88			7
Percentage of concealed pistol license (CPL) applications and renewals completed within 45 days from initial request	Contracted Police Services	90%	100%	100%			1
Percentage of commissioned and non-commissioned officers who complete a minimum of 40 hours of annual training	Contracted Police Services	90%	6%	11%			0
Closure rate of Criminal Investigations Unit investigations	Contracted Police Services	62%	75%	62%			1
Reduction in reported mail theft	Mailbox Program	60	n/a	n/a			0

**DEPARTMENT:** Parks and Recreation

PERFORMANCE INDICATORS	PROGRAM	2023 TARGET	2023				Total
			Q1	Q2	Q3	Q4	
Percentage of capital projects completed	Capital Improvement Project Administration and Management	75%	0%				0%
Number of outstanding equipment repair and replacement projects	Equipment Repair and Replacement	8	8				8
Number of Meals on Wheels served	Senior Programs	13,000	3,380				3380
Number of youth recreation scholarship applications approved	Youth Programs	45	10				10
Number of languages spoken by participants at Teen Center	Teen Programs	50	10				10
Percentage of adult recreation program participants that are residents	Adult Recreation Programs	50%	20%				20%
Number of recreation scholarship requests	Recreation Scholarship Program	50	12				12
Number of people attending special events held by the City	Special Events	3000	600				600
Percentage of recreation class registrations completed online	Community Center Programs	2%	1%				1%
Number of recreation services at the YMCA utilized by residents through the City agreement	YMCA Recreation Service Program	37	2				2
Average number of developed park acreage maintained per full time parks operations worker	General Parks Maintenance	12.25	12.25				12.25
Number of sport field rental bookings provided at no fee	Sport Field Rentals	400	89				89
Number of volunteer hours spent on urban forest restoration	Tree Program	1500	601				601
Number of projects requested by park user groups completed by Parks Maintenance staff or City-funded contractor	Park User Group Support	4	1				1
Number of projects requested by Highline Botanical Garden Foundation completed by staff	Public Garden Maintenance	4	0				0
Number of special events held by the City and supported by Parks Maintenance staff	Special Events Support	15	4				4
Number of facility maintenance requests received for City Hall	City Hall Facility Maintenance	95	44				44
Number of facility maintenance requests received for the SeaTac and Valley Ridge Community Centers	SeaTac and Valley Ridge Community Centers Facility Maintenance	45	9				9
Number of facility maintenance requests received for the Maintenance Facility	Maintenance Facility Maintenance	10	2				2
Number of facility maintenance requests received for Fire Station #45	Fire Station #45 Facility Maintenance	25	9				9
Number of facility maintenance requests received for Fire Station #46	Fire Station #46 Facility Maintenance	30	11				11

DEPARTMENT: Public Works

PERFORMANCE INDICATORS	PROGRAM	2023 TARGET	2023				Total
			Q1	Q2	Q3	Q4	
Percentage of pothole repairs addressed within two business days	Asset Management	95%	90%	79%			85%
Pavement condition rating index (70 or above = good)	Asset Management	68	66	66			66
Total capital invested annually in public infrastructure	Capital Improvement (CIP) Administration and Management	> 4M	\$286,342	\$335,588			\$621,931
Total grant funds awarded to the City for Public Works projects	Capital Improvement (CIP) Administration and Management	>1M	\$0	\$0			\$0
Successful commute trip reduction program audit	Commute Trip Reduction	yes					
Number of people attending emergency management events	Emergency Management Community Education & Outreach	> 50					0
Emergency Management Agency (FEMA) National Incident Management System (NIMS) training requirements	Emergency Management Training & Assessment	95%					0%
Percentage of vehicles receiving preventative maintenance on time according to manufacturer standards	Fleet Management	90%	95%	95%			95%
Number of complaints received about litter in the Right-of-Way (ROW)	Litter Removal	<5	15	39			54
Completion of annual street overlay project	Pavement Preservation	yes	no	no			no
Percentage of clearing and grading site (STE) permits first reviews completed on time	Permit Review	85%	67%	100%			84%
Percentage of right of way (ROW) permits reviewed on time	Permit Review	90%	100%	100%			100%
Percentage of plow routes kept operable throughout snow and ice events that create hazardous road conditions	Snow and Ice Removal	100%	100%	n/a			100%
Number of participants at Solid Waste Events	Solid Waste Community Events	>100	0	678			678
Percentage of missed garbage pick-ups by Solid Waste contractor	Solid Waste Contract Management	<0.1%	0.04	0.08			0.06
Percentage of contamination in multifamily and business related recycle streams	Solid Waste Education and Outreach	< 10%	6%	11%			8%
Percentage of Sound Transit permit first reviews completed within timeline described in the Interlocal Agreement (ILA)	Sound Transit Federal Way Link Extension (FWLE)	100%					0%
Submission of annual National Pollutant Discharge and Elimination System (NPDES) permit report by March 31st	Stormwater	yes	yes	n/a			yes
Percentage of completed public and private stormwater system inspections	Stormwater	100%	n/a	n/a			0%

Percentage of street maintenance Cityworks requests responded to within two calendar days	Street Maintenance	95%	63%	68%			66%
Percentage of transportation related Cityworks requests responded to within two business days	Transportation Management	95%	83%	83%			83%
Percentage of vegetation maintenance Cityworks requests responded to within two business days	Vegetation Maintenance	95%	67%	26%			47%

**DEPARTMENT:** Community and Economic Development

PERFORMANCE INDICATORS	PROGRAM	2023 TARGET	2023				Total
			Q1	Q2	Q3	Q4	
Percentage of initial investigations of a Code Compliance complaint with first contact attempted within 2 business days	Code Compliance	90%	89%	92%			90%
Percentage of follow-up Code Compliance inspections conducted within one day of scheduled date	Code Compliance	90%	n/a	94%			94%
Percentage of construction permit plan reviews completed within the established target review time	Construction Permit review & Inspection	90%	83%	87%			87%
Percentage of construction permit inspection requests completed within 1 business day	Construction Permit review & Inspection	95%	99%	98%			99%
Percentage of land use decisions completed within 180 calendar days	Land Use Decisions	80%	n/a	n/a			0%
Percentage of land use decision plan reviews completed within the established target review time	Land Use Decisions	85%	n/a	n/a			0%
Percentage of code amendments initiated consistent with the timing specified in the Comprehensive Plan	Legislative Support: Municipal Code	85%	n/a	n/a			0%
Percentage of code amendments completed within state mandated deadlines	Legislative Support: Municipal Code	90%	n/a	n/a			0%
Percentage of Comprehensive Plan amendments completed in compliance with legal deadlines	Legislative Support: Comprehensive Plan	100%	n/a	n/a			0%
Percentage of the impacted community, as identified in project scoping, engaged during plan updates	Legislative Support: Comprehensive Plan	60%	n/a	n/a			0%
Percentage of total existing & active businesses engaged by Economic Development staff	Economic Development Pillars 1, 4, 6: Business Retention & Expansion, Workforce Development, and Tourism & Travel	33%	3%	3%			3%
Percentage change in lodging tax revenues per year	Economic Development Pillars 1, 4, 6: Business Retention & Expansion, Workforce Development, and Tourism & Travel	+5%	28%	15.5%			21.8%
Assessed value of new construction	Economic Development Pillars 2, 3, 5: Real Estate, Business Attraction, Neighborhood Development	\$85M	n/a	n/a			0%
Number of potential new businesses engaged by Economic Development staff	Economic Development Pillars 2, 3, 5: Real Estate, Business Attraction, Neighborhood Development	25	5	10			15
Number of Minor Home Repair projects completed	Human Services	30	0	5			5