

Financial Management Report

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REVENUE STOPLIGHT CHART

BUDGETED REVENUE BY CATEGORY (NO TRANSFERS)

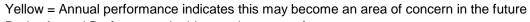
Actuals thru December 31, 2019

| | 2018 YTD | 2018 % | 2019 Annual | 2019 YTD | Percent | Percent |
|--|---------------|-----------|---------------|---------------|-----------------|-----------|
| Revenue Description | <u>ACTUAL</u> | of Budget | <u>BUDGET</u> | <u>ACTUAL</u> | Expected | Collected |
| Property Tax - Regular Levy | \$16,974,680 | 107% | \$16,900,000 | \$17,033,267 | 100% | 101% |
| Sales & Use Tax (operating) | \$13,665,929 | 118% | \$13,100,000 | \$14,590,223 | 92% | 111% |
| Parking Tax (#102) | \$9,364,761 | 116% | \$9,728,321 | \$10,083,871 | 100% | 104% |
| Leasehold Excise Tax | \$2,129,360 | 118% | \$2,600,000 | \$2,223,445 | 75% | 86% |
| Stormwater Fees (#403) | \$3,712,430 | 86% | \$3,979,716 | \$3,769,466 | 100% | 95% |
| Long Term Leases (CH & SeaTac Ctr - #108) | \$977,676 | 82% | \$837,500 | \$787,079 | 100% | 94% |
| Permits & Plan Review (building, electrical, etc.) | \$2,961,500 | 212% | \$1,524,170 | \$1,362,624 | 100% | 89% |
| Engineering Plan Review | \$1,008,855 | 386% | \$327,300 | \$593,469 | 100% | 181% |
| Hotel/Motel Special Revenue Tax (#107) | \$1,642,004 | 109% | \$1,790,000 | \$1,777,547 | 92% | 99% |
| Sales & Use Tax (criminal justice) | \$719,835 | 107% | \$786,000 | \$827,926 | 92% | 105% |
| Motor Vehicle Tax - City Streets (#102) | \$535,339 | 89% | \$635,000 | \$570,672 | 83% | 90% |
| Franchise Fees | \$789,439 | 114% | \$675,819 | \$987,090 | 100% | 146% |
| Subtotal: Top Operating Revenues | \$54,886,707 | 113% | \$52,883,826 | \$54,606,679 | 96% | 103% |
| Sales & Use Tax (construction) (#301) | \$473,301 | 73% | \$400,000 | \$3,415,688 | 92% | 854% |
| Real Estate Excise Tax - #1 & #2 (#301) | \$993,155 | 160% | \$700,000 | \$1,412,049 | 100% | 202% |
| Valley Ridge Park Turf Field Fees (#301) | \$274,698 | 114% | \$320,000 | \$359,203 | 100% | 112% |
| GMA Traffic Impact Fees (#307) | \$1,069,854 | 1783% | \$175,000 | \$57,672 | 100% | 33% |
| Subtotal: Top Capital Recurring Revenues | \$2,811,008 | 179% | \$1,595,000 | \$5,244,612 | 98% | 329% |
| Other Revenues (NO Transfers) | \$15,381,913 | 139% | \$14,290,334 | \$12,941,767 | 100% | 91% |
| TOTAL REVENUES | \$72,674,731 | 119% | \$68,769,160 | \$72,793,058 | 97% | 106% |

LEGEND:



Green = Annual Performance is within (or better than) expectations set in the budget



Red = Annual Performance in this area is a cause for concern

REVENUE STOPLIGHT CHART

Notes

<u>Property Taxes:</u> Property taxes are due in April and October. Final Property Tax Levy was \$17,114,889. Taxes collected for the year equal \$17,033,267 leaving \$81,622 outstanding.

<u>State Collected Tax Revenues:</u> There is a two-month lag in the collection and remittance of certain revenues collected by the State. For example, sales tax remitted to the city in May and June is for business activities that occurred in March and April respectively. Revenues impacted by this delay are Sales Tax, Criminal Justice Sales Tax, Motor Vehicle Tax and Hotel/Motel Tax.

At the end of the year, revenue paid in January and February for November and December are accrued back to the previous year. This report includes revenue paid in January for November.

Eleven month benchmark is 92%

<u>Sales & Use Operating:</u> Sales tax revenues through November are up 6.3% over 2018 totals.

<u>Parking Taxes:</u> Parking tax is based on the number of transactions that occur and not on occupancy or the value of service provided. There is a one month lag on collection of parking tax. The first half of the year ran below expected, however revenues in the second half of the year exceeded the budget by 4%.

Eleven month benchmark is 92%

<u>Leasehold Taxes:</u> These taxes are remitted to the State quarterly. Payments are recorded in June, September, December and March.

<u>Stormwater Fees:</u> Fees are collected by King County with Property taxes. 2019 Budget was high. Approximately \$100,000 is delinquent.

<u>Long Term Leases:</u> Revenue budgeted for 9 months at the SeaTac Center and 12 months at City Hall.

<u>Franchise Fees:</u> The collection of Franchise Fees vary from monthly to quarterly, depending on the contract.

<u>Permits & Plan Review:</u> Permits that were anticipated have not been realized due to project delays.

<u>Sales & Use Construction</u>: The Port of Seattle provided an updated construction vendor list in December 2018. The new list has assisted us in properly identifying construction sales tax for allocation to the 301 Fund. That, coupled with increased construction at the airport, has greatly increased the revenue identified for the 301 fund.

<u>Real Estate Excise Tax:</u> Real estate sales in the city continue to be above average. Average sales for the first half of 2019 were \$28.2M. Average sales for Q4 were \$22.5M.

<u>GMA Traffic Impact Fees:</u> Traffic impact fees are dependent upon the amount and type of development within the City. <u>Other Revenues:</u> Other revenues account for grant funding that is not realized until a project expends the money and the granting agency is billed. Currently there are several grants budgeted for projects that are not yet in progress.

EXPENDITURE STOPLIGHT CHART

BUDGETED EXPENSE BY COST CATEGORY (NO TRANSFERS)

Actuals thru December 31, 2019

| | 2018 YTD | 2018 % | 2019 Annual | 2019 YTD | Percent | |
|--------------------------------|------------------|-----------|------------------|------------------|-----------------|---|
| Expense Category | <u>ACTUAL</u> | of Budget | BUDGET | ACTUAL | Expended | _ |
| PERSONNEL | \$ 14,315,600 | 93% | \$ 16,981,951 | \$ 15,727,019 | 93% | |
| SUPPLIES | \$ 699,757 | 86% | \$ 929,152 | \$ 780,755 | 84% | |
| SERVICES & CHARGES | \$ 9,279,566 | 75% | \$ 12,903,683 | \$ 9,383,324 | 73% | |
| POLICE- Base ILA with King Co. | \$ 10,855,847 | 96% | \$ 11,721,558 | \$ 11,049,969 | 94% | |
| FIRE/EMS- ILA with Kent RFA | \$ 10,084,973 | 98% | \$ 10,037,708 | \$ 10,675,977 | 106% | |
| CAPITAL | \$ 11,580,889 | 50% | \$ 31,192,937 | \$ 10,728,923 | 34% | |
| DEBT SERVICE | \$ 343,211 | 100% | \$ - | \$ - | | |
| TOTAL EXPENSES | \$ 57,159,842 | 77% | \$ 83,766,989 | \$ 58,345,968 | 70% | |
| | | | | | - A | |

YTD Target:

100%

LEGEND:



Green = Annual Performance is within (or better than) expectations set in the budget



Yellow = Annual performance indicates this may become an area of concern in the future

Red = Annual Performance in this area is a cause for concern

Notes

<u>General Fund</u>: 55% of the total General Fund budget is allocated to contracted police and fire services; 30% is allocated to Personnel.

Fire Contract: Billed quarterly.

<u>Police Contract</u>: King County "trues up" 2018 contract costs in the first quarter of 2019. A reconciling bill is provided in May for the first 5 months of 2019 and any credit or additional cost owed from 2018. the 2018 credit was \$829,000.

<u>Capital:</u> See Capital Expense report for project status.

<u>Debt Service</u>: SCORE Bond debt service for 2019 will be paid from SCORE contract revenue.

| GENERAL FUND | 2018 YTD | 2018 % | | | | | 2 | 2019 YTD | YTD % |
|--------------------------|------------------|----------|----|------------|----|----------------|------|------------|----------|
| Department Section | Actual | Expended | 2 | 019 Budget | 20 | 19 Q4 Actual | Е | xpended | Expended |
| City Council | \$ 292,057 | 73% | \$ | 431,778 | \$ | 63,315 | \$ | 336,905 | 78% |
| Municipal Court | \$ 695,236 | 83% | \$ | 802,322 | \$ | 216,612 | \$ | 767,171 | 96% |
| City Manager | \$ 1,093,575 | 77% | \$ | 1,534,926 | \$ | 383,430 | \$ | 1,398,481 | 91% |
| Finance & Systems | \$ 1,844,517 | 84% | \$ | 2,377,791 | \$ | 572,890 | \$ | 2,209,411 | 93% |
| City Clerk | \$ 462,386 | 80% | \$ | 618,248 | \$ | 147,546 | \$ | 464,114 | 75% |
| Legal Services | \$ 1,102,963 | 89% | \$ | 1,299,580 | \$ | 306,855 | \$ | 1,246,590 | 96% |
| Human Resources | \$ 941,191 | 79% | \$ | 1,213,755 | \$ | 131,190 | \$ | 895,500 | 74% |
| Police Services | \$ 11,980,317 | 98% | \$ | 12,436,691 | \$ | 3,966,811 | \$ ` | 11,637,813 | 94% |
| Fire Services | \$ 10,135,167 | 98% | \$ | 10,155,131 | \$ | 6,128,227 | \$ ` | 10,753,041 | 106% |
| Central Facilities | \$ 818,631 | 96% | \$ | 929,929 | \$ | 221,851 | \$ | 828,290 | 89% |
| Fire Stations (2) | \$ 30,914 | 83% | \$ | 34,895 | \$ | 23,343 | \$ | 55,315 | 159% |
| Maintenance Facility | \$ 73,860 | 166% | \$ | 86,340 | \$ | 20,369 | \$ | 67,306 | 78% |
| Human Services | \$ 645,208 | 86% | \$ | 719,147 | \$ | 211,282 | \$ | 568,156 | 79% |
| Park, CP & Admin | \$ 308,427 | 110% | \$ | 450,262 | \$ | 98,163 | \$ | 390,591 | 87% |
| Rec. Svcs/Classes | \$ 915,481 | 107% | \$ | 966,118 | \$ | 213,798 | \$ | 938,753 | 97% |
| Rec Prgms/Camps | \$ 725,357 | 101% | \$ | 741,315 | \$ | 174,955 | \$ | 772,005 | 104% |
| Comm Ctr. Facility | \$ 151,092 | 111% | \$ | 162,753 | \$ | 37,461 | \$ | 135,413 | 83% |
| Parks Maintenance | \$ 1,558,813 | 103% | \$ | 1,907,188 | \$ | 476,745 | \$ | 1,856,457 | 97% |
| Parks, CS & Fac. Total | \$ 5,227,781 | 101% | \$ | 5,997,947 | \$ | 1,477,968 | \$ | 5,612,284 | 94% |
| Planning | \$ 656,437 | 81% | \$ | 1,017,591 | \$ | 280,031 | \$ | 917,041 | 90% |
| Building | \$ 1,263,069 | 86% | \$ | 1,606,809 | \$ | <i>322,428</i> | \$ | 1,270,881 | 79% |
| Engineering Review | \$ 72,746 | 55% | \$ | 65,000 | \$ | - | \$ | 3,711 | 6% |
| Economic Dvlpmnt | \$ 17,361 | 113% | \$ | 4,100 | \$ | (22) | \$ | 289 | 7% |
| Code Compliance | \$ 315,318 | 84% | \$ | 337,636 | \$ | 68,896 | \$ | 270,592 | 80% |
| Comm & Econ Devm't Total | \$ 2,324,932 | | \$ | 3,031,136 | \$ | 671,333 | \$ | 2,462,513 | 81% |
| TOTAL GENERAL FUND | \$ 36,100,122 | 94% | \$ | 39,899,305 | \$ | 14,066,178 | \$: | 37,783,824 | 95% |

YTD Target: 100%

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Summary of Expenditures by Department and Division Notes:

<u>City Clerk</u> - Election Services and Voter Registration costs are paid late in the year.

<u>Human Resources</u> - Cost related to insurance deductibles vary greatly in both expense and timing.

<u>Police Services</u> - First contract billing arrives in May. Five months with \$829,000 credit was paid in June and is split with the 105 Fund.

Fire Stations - Air Conditioning problems at both stations have resulted in costly repairs.

<u>Rec Programs/Camps</u> - Programs exceeded budget in several line items; however bottom line budget does not exceed authority.

| OTHER | | 2018 YTD | 2018 % | | | | YTD Actual | YTD % |
|-------------------------------|-------------|------------|----------|------------------|----|--------------|---------------|----------|
| FUNDS Fund Name | | Actual | Expended | 019 Budget | 20 | 19 Q4 Actual | Expended | Expended |
| Permit Parking Program | | | | \$ 339,653 | \$ | 46,729 | \$ 206,546 | |
| Roadway Maintenance | | | | \$ 2,399,643 | \$ | 525,103 | \$ 1,779,514 | |
| Engineering Review | | | | \$ 301,782 | \$ | 77,300 | \$ 230,159 | 76% |
| Admin & Engineering | | | | \$ 1,075,153 | \$ | 200,709 | \$ 695,837 | |
| Capital and Transfers | | | | \$ 10,822,970 | \$ | 4,851,951 | \$ 9,668,079 | 89% |
| 102 Street Fund Total | \$ | , , | 87% | 14,939,201 | \$ | 5,701,792 | \$12,580,135 | 84% |
| 105 Port of Seattle ILA | \$ | , , | 72% | 1,638,000 | \$ | 432,125 | \$ 1,394,187 | 85% |
| 106 Transit Planning | \$ | | | \$ 443,212 | \$ | 52,577 | \$ 158,693 | 36% |
| 107 Hotel/Motel Tax | \$ | , , | 97% | \$ 1,326,062 | \$ | 393,941 | \$ 1,273,599 | 96% |
| 108 Building Mgmt | \$ | , , | | 1,236,670 | \$ | 138,356 | \$ 944,709 | 76% |
| 111 DC Basin ILA | \$ | | 16% | \$ 156,058 | \$ | 7,646 | \$ 21,718 | 14% |
| 206 2009 LTGO Refunding | \$ | 343,200 | 100% | 16,226 | \$ | 16,226 | \$ 16,226 | 100% |
| 207 2009 Score Bonds | \$ | - | 0% | \$ - | \$ | - | \$ - | 0% |
| 301 Municipal CIP | \$ | 4,632,830 | 64% | 3,974,302 | \$ | 379,967 | \$ 1,233,071 | 31% |
| 306 Facility Construction CIP | \$ | | 80% | \$ 25,000 | \$ | - | \$ - | 0% |
| 307 Transportation CIP | \$ | 4,666,546 | 38% | \$ 21,078,931 | \$ | 2,167,292 | \$ 6,958,604 | 33% |
| 308 Light Rail Area CIP | \$ | 1,980 | 0% | \$ 500,000 | \$ | - | \$ - | 0% |
| SWM Admin | | | | \$ 468,733 | \$ | 80,237 | \$ 372,887 | 80% |
| SWM Compliance | | | | \$ 769,682 | \$ | 150,005 | \$ 371,572 | 48% |
| SWM Maintenance | | | | \$ 895,319 | \$ | 240,906 | \$ 872,926 | 97% |
| SWM Engineering Rev | | | | \$ 270,876 | \$ | 67,597 | \$ 210,082 | 78% |
| Capital and Transfers | | | | \$ 2,385,023 | \$ | 187,072 | \$ 953,721 | 40% |
| 403 Surface Wtr Mgt Total | \$ | 2,477,673 | 67% | \$ 4,789,633 | \$ | 725,818 | \$ 2,781,188 | 58% |
| 404 Solid Waste & Env | \$ | 188,745 | 68% | \$ 270,859 | \$ | 63,847 | \$ 222,447 | 82% |
| 501 Equipment Rental | \$ | 399,912 | 41% | \$ 1,454,555 | \$ | 356,675 | \$ 958,596 | 66% |
| SUBTOTAL OTHER FUNDS | S \$ | 27,698,975 | 64% | 51,848,709 | \$ | 10,436,262 | \$ 28,543,172 | 55% |
| ALL FUNDS - EXPENDITURE TOTA | L \$ | 63,799,097 | 78% | \$ 91,748,014 | \$ | 24,502,440 | \$ 66,326,997 | 72% |

YTD Target: 100%

Summary of Expenditures by Fund Notes:

Permit Parking Program - Budgeted for half year. Fully staffed as of August.

Roadway Maintenance - Lower costs for street lighting are a result of the LED upgrades.

Engineering Review - Unrealized salary savings due to unfilled positions.

Admin and Engineering - Unrealized salary savings due to unfilled positions.

Port of Seattle ILA - Gateway Analysis to start in the fourth quarter. ILA SAMP contract services as needed.

Transit Planning - Expenditures for permits unrealized.

DC Basin ILA - No projects planned.

<u>SWM Compliance</u> - Unrealized salary savings from vacant positions. Professional services for new SWM rate structure not required.

Equipment Rental - Equipment purchases have been ordered. Waiting for delivery.

SALARY AND BENEFITS EXPENDITURES

City of SeaTac Salaries & Benefits **Summary by Fund and Department** Month Ending December 31, 2019

| GENERAL FUND | 2018 YTD | 2018 % | | | 2019 Q4 | YTD Actual | YTD % |
|------------------------------|------------------|----------|----|------------|-----------------|------------------------|----------|
| Department Section | Actual | Expended | 2 | 019 Budget | Actual | Expended | Expended |
| City Council | \$ 217,283 | 99% | \$ | 220,430 | \$ 55,364 | \$ 219,387 | 100% |
| Municipal Court | \$ 618,459 | 88% | \$ | 715,722 | \$ 189,618 | \$ 693,615 | 97% |
| City Manager Admin | | | \$ | 806,184 | \$ 203,975 | \$ 783,722 | 97% |
| Communications | | | \$ | 301,113 | \$ 64,083 | \$ 293,2 <i>4</i> 5 | 97% |
| City Manager | \$ 800,402 | 86% | \$ | 1,107,297 | \$ 268,058 | \$ 1,076,967 | 97% |
| Finance Administration | \$ 788,518 | 88% | \$ | 977,692 | \$ 233,802 | \$ 958,930 | 98% |
| Systems/GIS | \$ 643,331 | 89% | \$ | 840,743 | \$ 210,313 | \$ 731,441 | 87% |
| Finance & Systems Total | \$ 1,431,849 | 89% | \$ | 1,818,435 | \$ 444,114 | \$ 1,690,371 | 93% |
| City Clerk | \$ 364,016 | 100% | \$ | 384,181 | \$ 93,022 | \$ 373,024 | 97% |
| Legal Services | \$ 1,048,455 | 93% | \$ | 1,166,605 | \$ 284,955 | \$ 1,139,912 | 98% |
| Human Resources | \$ 408,128 | 100% | \$ | 448,052 | \$ 110,697 | \$ 437,885 | 98% |
| Police Services | \$ 93,490 | 104% | \$ | 100,182 | \$ 25,507 | \$ 97,953 | 98% |
| Fire Service - LEOFF 1 | \$ 40,832 | 55% | \$ | 74,150 | \$ 11,908 | \$ 46,461 | 63% |
| Central Facilities | \$ 435,844 | 96% | \$ | 457,931 | \$ 130,190 | \$ 468,405 | 102% |
| Human Services | \$ 106,183 | 79% | \$ | 110,705 | \$ 28,455 | \$ 113,433 | 102% |
| Park & Rec Admin. | \$ 291,543 | 109% | \$ | 308,922 | \$ 77,799 | \$ 309,934 | 100% |
| Rec. Svcs/Events | \$ 1,062,391 | 107% | \$ | 1,073,402 | \$ 269,976 | \$ 1,139,144 | 106% |
| Comm Center Operations | \$ 180,696 | 110% | \$ | 185,711 | \$ 42,424 | \$ 177,939 | 96% |
| Parks Maintenance | \$ 1,000,776 | 105% | \$ | 1,208,903 | \$ 328,789 | \$ 1,190,783 | 99% |
| Parks, CS & Facilities Total | \$ 3,077,433 | 104% | \$ | 3,345,574 | \$ 877,634 | \$ 3,399,639 | 102% |
| Planning | \$ 630,625 | 87% | \$ | 913,546 | \$ 226,517 | \$ 818,832 | 90% |
| Building | \$ 974,810 | 90% | \$ | 1,271,966 | \$ 307,666 | \$ 1,208,912 | 95% |
| CED/Engr. Review | \$ 83,239 | 107% | \$ | - | \$ - | \$ - | 0% |
| Code Compliance | \$ 297,457 | 99% | \$ | 257,769 | \$ 58,276 | \$ 246,242 | 96% |
| Comm & Econ Devm't Total | \$ 1,986,132 | 91% | \$ | 2,443,281 | \$ 592,459 | \$ 2,273,986 | 93% |
| TOTAL GENERAL FUND | \$ 10,086,478 | 94% | \$ | 11,823,909 | \$ 2,953,339 | \$ 11,449,201 | 97% |

| OTHER | | | 2018 YTD | 2018 % | | | 2019 Q4 | YTD Actual | YTD % |
|--------------|-------------------------|------|------------|----------|----|-------------|-----------------|------------------|----------|
| FUNDS | Fund Name | | Actual | Expended | 2 | 2019 Budget | Actual | Expended | Expended |
| | Permit Parking Program | | | | \$ | 173,834 | \$ 39,477 | \$ 101,106 | 58% |
| | Roadway Maintenance | | | | \$ | 895,374 | \$ 157,006 | \$ 645,490 | 72% |
| | Engineering Review | | | | \$ | 286,767 | \$ 74,450 | \$ 222,197 | 77% |
| | Admin & Engineering | | | | \$ | 688,483 | \$ 106,617 | \$ 459,209 | 67% |
| 102 | Street Fund Total | \$ | 1,537,291 | 86% | \$ | 2,044,458 | \$ 377,550 | \$ 1,428,002 | 70% |
| 106 | Transit Planning Fund | \$ | - | 0% | \$ | 161,412 | \$ 51,854 | \$ 146,712 | 91% |
| 107 | Hotel/Motel Tax Fund | \$ | 242,310 | 105% | \$ | 192,960 | \$ 52,260 | \$ 215,356 | 112% |
| 307 | Transportation CIP Fund | \$ | 915,066 | 90% | \$ | 1,039,087 | \$ 232,937 | \$ 983,692 | 95% |
| | SWM Admin | | | | \$ | 213,293 | \$ 52,437 | \$ 208,742 | 98% |
| | SWM Compliance | | | | \$ | 447,915 | \$ 98,248 | \$ 251,974 | 56% |
| | SWM Maintenance | | | | \$ | 581,441 | \$ 170,338 | \$ 622,745 | 107% |
| | SWM Engineering Rev | | | | \$ | 270,876 | \$ 67,597 | \$ 209,939 | 78% |
| 403 | Surface Water Mgt. | \$ | 1,358,143 | 93% | \$ | 1,513,525 | \$ 388,620 | \$ 1,293,401 | 85% |
| 404 | Solid Waste & Environ | \$ | 129,464 | 78% | \$ | 155,383 | \$ 40,235 | \$ 160,065 | 103% |
| 501 | Equipment Rental Fund | \$ | 45,579 | 86% | \$ | 51,217 | \$ 12,770 | \$ 50,591 | 99% |
| SUB | TOTAL OTHER FUNDS | \$ | 4,227,853 | 90% | \$ | 5,158,042 | \$ 1,156,227 | \$ 4,277,819 | 83% |
| | ALL FUNDS TOTAL | \$ 1 | 14,314,331 | 93% | \$ | 16,981,951 | \$ 4,109,565 | \$ 15,727,019 | 93% |

YTD Target: 100%

Notes

CAPITAL EXPENDITURES

City of SeaTac Capital Funds Summary Capital Expenditures by Type Month Ending December 31, 2019

| T | Documentos. | Annual | YTD Actual | | Project Status |
|----------|--|-----------|------------|------------|--|
| Type | Description 62 Buildings | BUDGET | Expended | % Expended | Project Status |
| Fund 108 | SeaTac Center Tenant Imprvmnts | 20,000 | | 0% | |
| | City Hall Improvements | 150,500 | 85.019 | | Project Completed June 2019 |
| Fund 301 | City Hall Elevator Hydraulics | 133,127 | - | | Starting Q1 2020 |
| | City Hall Improvements | - | 4,425 | | Retainage-LED Upgrade |
| | Fire Station #46 HVAC | - | 3,934 | * | Retainage |
| | Maintenance & Storage Facilities | 29,508 | 21,836 | 74% | Lighting Upgrades Q4 Start |
| | SeaTac Community Center Improvements | | | | Senior Center Doors Complete, Lighting Upgrades Q1 |
| | | 53,178 | 23,669 | 45% | 2020 Start |
| Fund 306 | Maintenance Facility Roof Repair | 25,000 | - | 0% | Substantially complete, awaiting Final Acceptance |
| Fund 308 | International Marketplace | 500,000 | - | 0% | Project Cancelled |
| | Buildings Total | 911,313 | 138,883 | 15% | |
| (| 63 Other Improvements | | | | |
| Fund 102 | 2018 Overlay Military Rd S from 200th to 209th | 457,228 | 258,254 | | Final Acceptance Done |
| | 2019 Overlay- DMMD from 128th to 136th | 1,628,755 | 1,386,353 | | Final Acceptance Done |
| | 200th Street & I-5 Access Ramp | 1,476,807 | 780,326 | 53% | In Construction - Complete Q1 2020 |
| Fund 111 | DMC Capital Replacement | 37,000 | - | | No project expected 2019 |
| Fund 301 | City Hall Parking Lot Repaving | 280,067 | 183,269 | | Complete May 2019 |
| | Valley Ridge Park Improvements | 612,112 | 325,803 | | Final Acceptance Done |
| | Angle Lake Park-Playground Equip | 23,529 | 23,529 | | Completed in January 2019 |
| | Sunset Park Tennis Court Renovation | 121,000 | - | | Scheduled for 2020 - On Hold |
| | Riverton Heights Property Development | 30,000 | | 0% | Scheduled for Q1 2020 - In Design |
| | S 188th Street Fence Beautification | 12,000 | 13,200 | 110% | Complete February 2019 |
| | North SeaTac Park Improvements | 112,946 | - | 0% | Scheduled for 2020 - On Hold |
| | Veterans War Memorial | 75,020 | 91,622 | | Complete Q4 2019 |
| | North SeaTac Soccer Fields | 2,077,093 | 158,356 | | In Design to Bid Advertisement Q4 2019 |
| Fund 307 | 34th Ave S from S 160th to S 166th | 2,932,690 | 234,310 | 8% | In Design to Bid Advertisement Q1 2020 |
| | Military Rd. S & S 152nd St | 5,632,346 | 2,849,748 | 51% | In Construction |
| | Des Moines Memorial Dr & S 200th Intersection | 5,414,485 | 1,357,976 | | In Construction |
| | International Blvd Safety Imp Program | 650,000 | - | 0% | In Design |

| | | Annual | YTD Actual | YTD | |
|----------|---|------------|------------|------------|---|
| Туре | Description | BUDGET | Expended | % Expended | Project Status |
| | Intelligent Transportation Systems | 182,000 | - | 0% | In RFP Q1 2020 |
| | Ped Crossing Program | 50,000 | - | 0% | Study and Program launch 2020 |
| | S 166th ST Ped Improvements | 2,931,576 | 1,463,842 | 50% | Substantially complete, awaiting Final Acceptance |
| | S 200th ST Ped & Bicycle Shared Pathway | 2,222,491 | 50,884 | 2% | In Design to Bid Advertisement Q2 2020 |
| Fund 403 | Spot Drainage Project | 202,500 | 34,033 | 17% | In Design |
| | Miller Creek Realignment & Daylight Project | 500,000 | - | 0% | Burien led project - Design/ILA Complete |
| | Des Moines Memorial Dr S 128th to S 136th | 421,000 | 382,338 | 91% | Final Acceptance Done |
| | S 221st St Drainage Improvements | 351,000 | 17,221 | 5% | In Design |
| | S 166th St Drainage Improvements | 10,000 | - | 0% | On Hold - 2021 |
| | S 180th St Flood Reduction | 250,000 | 72,106 | 29% | In Design |
| | S 200th St Path Water Quality Retrofit | 202,500 | - | 0% | In Design with 200th St Pedestrian Path Project |
| | Other Improvements Total | 28,896,145 | 9,683,172 | 34% | |
| 6 | 64 Equipment | | | | |
| Fund 301 | Council Chambers A/V Equipment | 150,000 | 113,552 | 76% | Completed Q4 2019 |
| | Permitting Software | - | 3,190 | * | |
| | Computer Software | 30,000 | - | 0% | |
| | Computer Hardware | 140,377 | 141,122 | 101% | Project completed |
| | SeaTV Upgrade | - | 1,332 | * | |
| | Tools and Equipment-Parks Mtc | 11,000 | 10,644 | 97% | Soccer Net Replacement |
| Fund 501 | Vehicles/Heavy Equipment | 975,650 | 575,023 | 59% | Purchase orders submitted, awaiting delivery |
| | Tools and Equipment | 78,452 | 62,006 | 79% | |
| | Equipment Total | 1,385,479 | 906,869 | 65% | |
| | Total Capital Expenditures | 31,192,937 | 10,728,923 | 34% | |

Definition of Project Status Terms:

Planning = Includes scoping, budgeting, and grant funding work

Design = Includes both design and ROW acquisition work

Bid Advertisement = Advertising for construction bids

Construction = Construction contract awarded and project being built

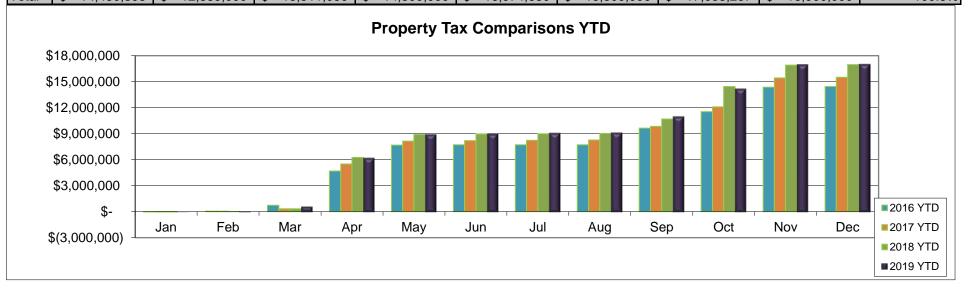
Substantial Completion = Construction complete to a point where facility can be used or occupied

Final Acceptance = Owner acceptance of the facility/project as complete

REVENUE CHARTS

Property Taxes

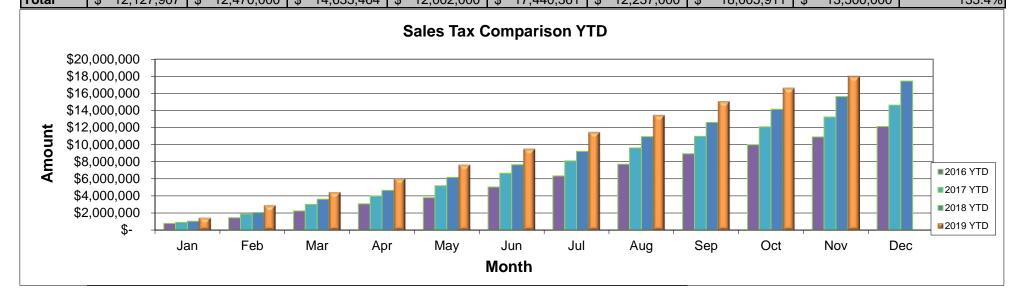
| Month | 2016 | 2016 YTD | 2017 | 2017 YTD | 2018 | 2018 YTD | 2019 | 2019 YTD | Vari | ance YTD |
|-------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------|-----------|
| Jan | \$ (43,546) | \$ (43,546) | \$ (11,008) | \$ (11,008) | \$ (19,741) | \$ (19,741) | \$ (3,347) | \$ (3,347) | \$ | 16,394 |
| Feb | \$ 93,211 | \$ 49,665 | \$ 66,113 | \$ 55,106 | \$ 33,789 | \$ 14,048 | \$ 71,988 | \$ 68,641 | \$ | 54,593 |
| Mar | \$ 693,945 | \$ 743,610 | \$ 275,653 | \$ 330,758 | \$ 309,901 | \$ 323,949 | \$ 580,717 | \$ 649,358 | \$ | 325,408 |
| Apr | \$ 3,936,702 | \$ 4,680,312 | \$ 5,171,967 | \$ 5,502,726 | \$ 5,933,349 | \$ 6,257,298 | \$ 5,640,002 | \$ 6,289,360 | \$ | 32,062 |
| May | \$ 3,004,853 | \$ 7,685,165 | \$ 2,633,783 | \$ 8,136,508 | \$ 2,635,257 | \$ 8,892,555 | \$ 2,705,570 | \$ 8,994,930 | \$ | 102,375 |
| Jun | \$ 28,255 | \$ 7,713,421 | \$ 52,621 | \$ 8,189,129 | \$ 55,700 | \$ 8,948,255 | \$ 61,213 | \$ 9,056,143 | \$ | 107,888 |
| Jul | \$ (4,927) | \$ 7,708,494 | \$ 43,410 | \$ 8,232,539 | \$ 36,458 | \$ 8,984,713 | \$ 102,221 | \$ 9,158,364 | \$ | 173,651 |
| Aug | \$ 4,374 | \$ 7,712,867 | \$ 42,777 | \$ 8,275,316 | \$ 44,907 | \$ 9,029,620 | \$ 37,753 | \$ 9,196,117 | \$ | 166,497 |
| Sep | \$ 1,919,510 | \$ 9,632,377 | \$ 1,563,240 | \$ 9,838,556 | \$ 1,669,464 | \$ 10,699,084 | \$ 1,850,454 | \$ 11,046,571 | \$ | 347,487 |
| Oct | \$ 1,913,347 | \$ 11,545,724 | \$ 2,247,105 | \$ 12,085,662 | \$ 3,740,442 | \$ 14,439,526 | \$ 3,168,330 | \$ 14,214,902 | \$ | (224,625) |
| Nov | \$ 2,824,190 | \$ 14,369,915 | \$ 3,351,718 | \$ 15,437,379 | \$ 2,471,043 | \$ 16,910,569 | \$ 2,781,257 | \$ 16,996,158 | \$ | 85,589 |
| Dec | \$ 60,980 | \$ 14,430,895 | \$ 73,670 | \$ 15,511,050 | \$ 64,111 | \$ 16,974,680 | \$ 37,109 | \$ 17,033,267 | \$ | 58,587 |
| | | Budget | | Budget | | Budget | | Budget | % | of Budget |
| Total | \$ 14,430,895 | \$ 12,889,000 | \$ 15,511,050 | \$ 14,800,000 | \$ 16,974,680 | \$ 15,800,000 | \$ 17,033,267 | \$ 16,900,000 | | 100.8% |



Sales Tax (Total Operating + Construction Activity)

(Monthly Spread reflects business activity: There is a 60 day delay for State to remit to Cities, so city will receive Nov/Dec amounts in the following year)

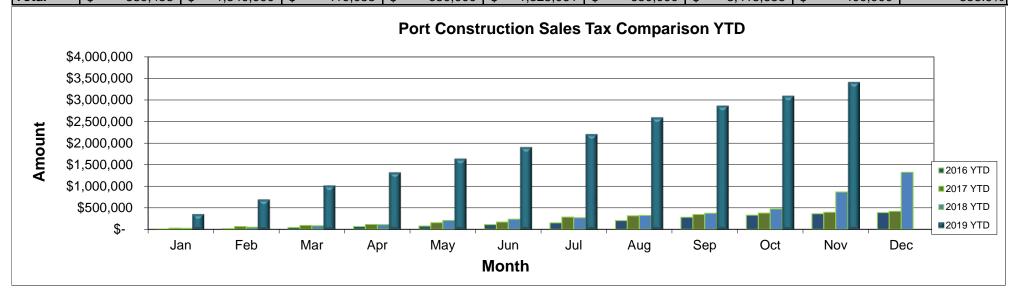
| | (IVIOITII) | iy opread ren | CUIS | s business aci | uvity | . There is a t | 00 0 | day delay lor c | Jiaic | to remit to C | JILI C | s, so city will i | ive ivov/bec a | nou | This in the rond | wiing | year) |
|-------|------------|---------------|------|----------------|-------|----------------|------|-----------------|-------|---------------|--------|-------------------|------------------|-----|------------------|-------|-----------|
| Month | | 2016 | | 2016 YTD | | 2017 | | 2017 YTD | | 2018 | | 2018 YTD | 2019 | | 2019 YTD | Vari | iance YTD |
| Jan | \$ | 765,522 | \$ | 765,522 | \$ | 901,215 | \$ | 901,215 | \$ | 1,025,018 | \$ | 1,025,018 | \$ 1,483,118 | \$ | 1,483,118 | \$ | 458,100 |
| Feb | \$ | 666,186 | \$ | 1,431,708 | \$ | 968,275 | \$ | 1,869,490 | \$ | 1,024,140 | \$ | 2,049,158 | \$ 1,413,576 | \$ | 2,896,694 | \$ | 847,536 |
| Mar | \$ | 814,925 | \$ | 2,246,633 | \$ | 1,135,777 | \$ | 3,005,267 | \$ | 1,555,125 | \$ | 3,604,283 | \$ 1,576,188 | \$ | 4,472,882 | \$ | 868,599 |
| Apr | \$ | 828,543 | \$ | 3,075,176 | \$ | 984,468 | \$ | 3,989,735 | \$ | 1,053,245 | \$ | 4,657,528 | \$ 1,568,578 | \$ | 6,041,460 | \$ | 1,383,932 |
| May | \$ | 716,317 | \$ | 3,791,493 | \$ | 1,191,949 | \$ | 5,181,684 | \$ | 1,520,561 | \$ | 6,178,089 | \$ 1,633,968 | \$ | 7,675,428 | \$ | 1,497,339 |
| Jun | \$ | 1,244,867 | \$ | 5,036,360 | \$ | 1,470,185 | \$ | 6,651,869 | \$ | 1,483,137 | \$ | 7,661,226 | \$ 1,841,672 | \$ | 9,517,100 | \$ | 1,855,874 |
| Jul | \$ | 1,307,394 | \$ | 6,343,754 | \$ | 1,452,074 | \$ | 8,103,943 | \$ | 1,542,458 | \$ | 9,203,684 | \$ 1,950,691 | \$ | 11,467,791 | \$ | 2,264,107 |
| Aug | \$ | 1,359,686 | \$ | 7,703,440 | \$ | 1,512,582 | \$ | 9,616,525 | \$ | 1,738,207 | \$ | 10,941,891 | \$ 1,979,124 | \$ | 13,446,915 | \$ | 2,505,024 |
| Sep | \$ | 1,235,549 | \$ | 8,938,989 | \$ | 1,366,547 | \$ | 10,983,072 | \$ | 1,672,767 | \$ | 12,614,658 | \$ 1,635,320 | \$ | 15,082,235 | \$ | 2,467,577 |
| Oct | \$ | 1,056,287 | \$ | 9,995,276 | \$ | 1,100,233 | \$ | 12,083,305 | \$ | 1,524,571 | \$ | 14,139,229 | \$ 1,542,095 | \$ | 16,624,330 | \$ | 2,485,101 |
| Nov | \$ | 901,682 | \$ | 10,896,958 | \$ | 1,146,368 | \$ | 13,229,673 | \$ | 1,496,054 | \$ | 15,635,282 | \$ 1,381,581 | \$ | 18,005,911 | \$ | 2,370,629 |
| Dec | \$ | 1,230,949 | \$ | 12,127,907 | \$ | 1,403,791 | \$ | 14,633,464 | \$ | 1,805,079 | \$ | 17,440,361 | | \$ | - | | |
| _ | | | | Budget | | | | Budget | | | | Budget | | | Budget | % | of Budget |
| Total | \$ | 12 127 907 | \$ | 12 470 000 | \$ | 14 633 464 | \$ | 12 002 000 | \$ | 17 440 361 | \$ | 12 237 000 | \$ 18 005 911 | \$ | 13 500 000 | | 133 4% |



Port Construction Sales Tax

(Monthly Spread reflects business activity: There is a 60 day delay for State to remit to Cities, so city will receive Nov/Dec amounts in the following year)

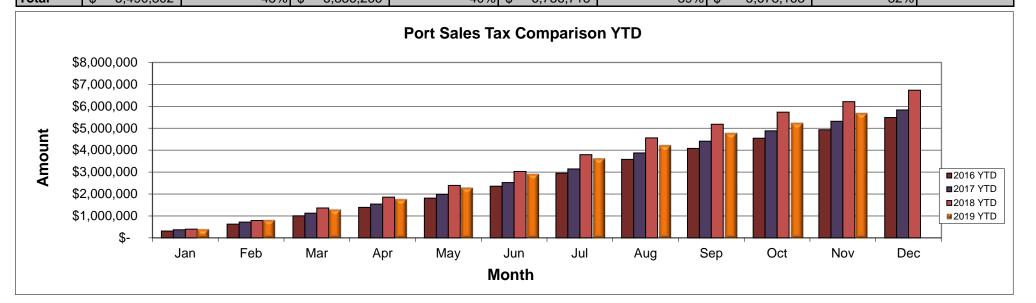
| | (1110111111 | y oprodurer | 000 | o baomioco aci | 777070 10 a | 00 0 | adj dolaj lol s | Jiaio | to ronne to c | ,,,,,,,, | s, oo only min i | 000 | 110 1101, 2 00 a. | 110 111 1110 101101 | •9 | <i>y</i> ca., , |
|-------|-------------|-------------|-----|----------------|-----------------|------|-----------------|-------|---------------|----------|------------------|-----|--------------------------|-------------------------|------|-----------------|
| Month | | 2016 | | 2016 YTD | 2017 | | 2017 YTD | | 2018 | | 2018 YTD | | 2019 | 2019 YTD | Vari | ance YTD |
| Jan | \$ | 5,733 | \$ | 5,733 | \$ 27,528 | \$ | 27,528 | \$ | 25,324 | \$ | 25,324 | \$ | 367,081 | \$ 367,081 | \$ | 341,757 |
| Feb | \$ | 11,509 | \$ | 17,242 | \$ 36,816 | \$ | 64,344 | \$ | 24,180 | \$ | 49,504 | \$ | 339,093 | \$ 706,174 | \$ | 656,670 |
| Mar | \$ | 25,793 | \$ | 43,035 | \$ 27,899 | \$ | 92,243 | \$ | 32,881 | \$ | 82,385 | \$ | 327,414 | \$ 1,033,588 | \$ | 951,203 |
| Apr | \$ | 22,206 | \$ | 65,241 | \$ 20,436 | \$ | 112,679 | \$ | 28,414 | \$ | 110,799 | \$ | 306,247 | \$ 1,339,835 | \$ | 1,229,036 |
| May | \$ | 10,177 | \$ | 75,418 | \$ 41,446 | \$ | 154,125 | \$ | 96,609 | \$ | 207,408 | \$ | 313,176 | \$ 1,653,011 | \$ | 1,445,603 |
| Jun | \$ | 34,948 | \$ | 110,366 | \$ 16,438 | \$ | 170,563 | \$ | 28,528 | \$ | 235,936 | \$ | 261,889 | \$ 1,914,900 | \$ | 1,678,964 |
| Jul | \$ | 38,920 | \$ | 149,286 | \$ 113,437 | \$ | 284,000 | \$ | 33,908 | \$ | 269,844 | \$ | 299,200 | \$ 2,214,100 | \$ | 1,944,256 |
| Aug | \$ | 55,145 | \$ | 204,431 | \$ 31,859 | \$ | 315,859 | \$ | 52,808 | \$ | 322,652 | \$ | 386,437 | \$ 2,600,537 | \$ | 2,277,885 |
| Sep | \$ | 76,910 | \$ | 281,341 | \$ 26,765 | \$ | 342,624 | \$ | 51,246 | \$ | 373,898 | \$ | 269,241 | \$ 2,869,778 | \$ | 2,495,880 |
| Oct | \$ | 48,676 | \$ | 330,017 | \$ 34,901 | \$ | 377,525 | \$ | 99,403 | \$ | 473,301 | \$ | 231,701 | \$ 3,101,479 | \$ | 2,628,178 |
| Nov | \$ | 32,989 | \$ | 363,006 | \$ 19,778 | \$ | 397,303 | \$ | 394,110 | \$ | 867,411 | \$ | 314,209 | \$ 3,415,688 | \$ | 2,548,277 |
| Dec | \$ | 26,452 | \$ | 389,458 | \$ 21,750 | \$ | 419,053 | \$ | 457,650 | \$ | 1,325,061 | | | \$ - | | |
| | | | | Budget | | | Budget | | | | Budget | | | Budget | % | of Budget |
| Total | \$ | 389,458 | \$ | 1,340,000 | \$ 419,053 | \$ | 650,000 | \$ | 1,325,061 | \$ | 650,000 | \$ | 3,415,688 | \$ 400,000 | | 853.9% |



Other Port Sales Tax (excludes Construction; Includes Parking)

(Monthly Spread reflects business activity: There is a 60 day delay for State to remit to Cities, so city will receive Nov/Dec amounts in the following year)

| | (IVIOITE | riiy Spreau re | HE | cis business aci | ivity | . There is a | 00 | uay uelay loi Si | ale | io remii io Cii | iies, | , so city will rece | ive | Nov/Dec arrior | um | S III lite tollowii | ig ye | ai) |
|-------|----------|----------------|----|------------------|-------|--------------|----|------------------|-----|-----------------|-------|---------------------|-----|----------------|----|---------------------|-------|-----------|
| Month | | 2016 | | 2016 YTD | | 2017 | | 2017 YTD | | 2018 | | 2018 YTD | | 2019 | | 2019 YTD | Var | iance YTD |
| Jan | \$ | 313,188 | \$ | 313,188 | \$ | 367,560 | \$ | 367,560 | \$ | 396,039 | \$ | 396,039 | \$ | 420,387 | \$ | 420,387 | \$ | 24,348 |
| Feb | \$ | 317,033 | \$ | 630,221 | \$ | 350,991 | \$ | 718,551 | \$ | 391,870 | \$ | 787,909 | \$ | 420,222 | \$ | 840,609 | \$ | 52,700 |
| Mar | \$ | 376,327 | \$ | 1,006,548 | \$ | 409,469 | \$ | 1,128,020 | \$ | 578,750 | \$ | 1,366,659 | \$ | 475,571 | \$ | 1,316,180 | \$ | (50,479) |
| Apr | \$ | 388,574 | \$ | 1,395,122 | \$ | 413,275 | \$ | 1,541,295 | \$ | 492,426 | \$ | 1,859,085 | \$ | 477,242 | \$ | 1,793,422 | \$ | (65,663) |
| May | \$ | 416,570 | \$ | 1,811,692 | \$ | 442,849 | \$ | 1,984,144 | \$ | 534,749 | \$ | 2,393,834 | \$ | 519,412 | \$ | 2,312,834 | \$ | (81,000) |
| Jun | \$ | 545,086 | \$ | 2,356,778 | \$ | 539,787 | \$ | 2,523,931 | \$ | 637,584 | \$ | 3,031,418 | \$ | 620,287 | \$ | 2,933,121 | \$ | (98,297) |
| Jul | \$ | 594,935 | \$ | 2,951,713 | \$ | 622,639 | \$ | 3,146,570 | \$ | 762,122 | \$ | 3,793,540 | \$ | 706,124 | \$ | 3,639,245 | \$ | (154,295) |
| Aug | \$ | 628,914 | \$ | 3,580,627 | \$ | 730,383 | \$ | 3,876,953 | \$ | 769,749 | \$ | 4,563,289 | \$ | 585,813 | \$ | 4,225,058 | \$ | (338,231) |
| Sep | \$ | 502,762 | \$ | 4,083,389 | \$ | 532,090 | \$ | 4,409,043 | \$ | 619,892 | \$ | 5,183,181 | \$ | 553,483 | \$ | 4,778,541 | \$ | (404,640) |
| Oct | \$ | 460,923 | \$ | 4,544,312 | \$ | 474,151 | \$ | 4,883,194 | \$ | 548,868 | \$ | 5,732,049 | \$ | 462,271 | \$ | 5,240,812 | \$ | (491,237) |
| Nov | \$ | 388,713 | \$ | 4,933,025 | \$ | 438,354 | \$ | 5,321,548 | \$ | 481,185 | \$ | 6,213,234 | \$ | 437,351 | \$ | 5,678,163 | \$ | (535,071) |
| Dec | \$ | 557,277 | \$ | 5,490,302 | \$ | 514,718 | \$ | 5,836,266 | \$ | 523,484 | \$ | 6,736,718 | | | \$ | - | | |
| | | | % | 6 of Total Tax | | | % | 6 of Total Tax | | | % | 6 of Total Tax | | | % | of Total Tax | | |
| Total | \$ | 5.490.302 | | 45% | \$ | 5.836.266 | | 40% | \$ | 6.736.718 | | 39% | \$ | 5.678.163 | | 32% | | |



Parking Tax

(There is a 30 day delay for remittance to City)

| (There is a 30 day delay for remittance to City) | | | | | | | | | | | | | | | | | | | |
|--|------------------|-----------|----------|-----------|------|-----------|----|-----------|----|------------|----|------------|----|------------|----|------------|-------------|--------------|--|
| Month | onth 2016 | | 2016 YTD | | 2017 | | | 2017 YTD | | 2018 | | 2018 YTD | | 2019 | | 2019 YTD | | Variance YTD | |
| Jan | \$ | 143,696 | \$ | 143,696 | \$ | 508,304 | \$ | 508,304 | \$ | 741,564 | \$ | 741,564 | \$ | 709,223 | \$ | 709,223 | \$ | (32,342) | |
| Feb | \$ | 876,565 | \$ | 1,020,261 | \$ | 515,429 | \$ | 1,023,733 | \$ | 618,026 | \$ | 1,359,591 | \$ | 679,698 | \$ | 1,388,921 | \$ | 29,330 | |
| Mar | \$ | 597,360 | \$ | 1,617,620 | \$ | 793,520 | \$ | 1,817,253 | \$ | 915,630 | \$ | 2,275,221 | \$ | 831,438 | \$ | 2,220,359 | \$ | (54,862) | |
| Apr | \$ | 616,506 | \$ | 2,234,126 | \$ | 747,252 | \$ | 2,564,505 | \$ | 870,641 | \$ | 3,145,863 | \$ | 830,660 | \$ | 3,051,018 | \$ | (94,844) | |
| May | \$ | 606,516 | \$ | 2,840,642 | \$ | 881,535 | \$ | 3,446,040 | \$ | 884,907 | \$ | 4,030,770 | \$ | 767,290 | \$ | 3,818,308 | \$ | (212,462) | |
| Jun | \$ | 1,097,841 | \$ | 3,938,484 | \$ | 186,849 | \$ | 3,632,889 | \$ | 906,526 | \$ | 4,937,296 | \$ | 906,546 | \$ | 4,724,854 | \$ | (212,442) | |
| Jul | \$ | 634,365 | \$ | 4,572,849 | \$ | 1,485,522 | \$ | 5,118,411 | \$ | 953,957 | \$ | 5,891,253 | \$ | 957,916 | \$ | 5,682,770 | \$ | (208,483) | |
| Aug | \$ | 635,939 | \$ | 5,208,788 | \$ | 962,517 | \$ | 6,080,928 | \$ | 970,217 | \$ | 6,861,470 | \$ | 960,816 | \$ | 6,643,586 | \$ | (217,884) | |
| Sep | \$ | 610,696 | \$ | 5,819,484 | \$ | 777,243 | \$ | 6,858,171 | \$ | 869,216 | \$ | 7,730,686 | \$ | 885,914 | \$ | 7,529,500 | \$ | (201,186) | |
| Oct | \$ | 239,879 | \$ | 6,059,363 | \$ | 787,877 | \$ | 7,646,048 | \$ | 824,174 | \$ | 8,554,860 | \$ | 735,478 | \$ | 8,264,978 | \$ | (289,881) | |
| Nov | \$ | 1,016,826 | \$ | 7,076,189 | \$ | 756,741 | \$ | 8,402,789 | \$ | 809,901 | \$ | 9,364,761 | \$ | 909,725 | \$ | 9,174,703 | \$ | (190,057) | |
| Dec | \$ | 606,699 | \$ | 7,682,889 | \$ | 921,748 | \$ | 9,324,537 | \$ | 933,198 | \$ | 10,297,959 | \$ | 909,167 | \$ | 10,083,870 | \$ | (214,088) | |
| | | | | Budget | | | | Budget | | | | Budget | | | | Budget | % of Budget | | |
| Total | \$ | 7.682.889 | \$ | 7.206.489 | \$ | 9.324.537 | \$ | 7.956.704 | \$ | 10.297.959 | \$ | 8.100.266 | \$ | 10.083.870 | \$ | 9.728.321 | | 103.7% | |

