






















# REVENUE STOPLIGHT CHART

## BUDGETED REVENUE BY CATEGORY (NO TRANSFERS)

Actuals thru September 30, 2018

<u>Revenue Description</u>	<u>2018 Annual BUDGET</u>	<u>2018 YTD ACTUAL</u>	<u>Percent collected</u>	<u>2017 YTD ACTUAL</u>	<u>2017 % of Budget</u>	
Property Tax - Regular Levy	\$15,800,000	\$10,684,004	68%	\$9,838,556	66%	
Sales & Use Tax (operating)	\$11,587,000	\$7,425,291	64%	\$7,819,943	69%	
Parking Tax (#102)	\$8,100,266	\$6,105,183	75%	\$6,080,928	76%	
Leasehold Excise Tax	\$1,800,000	\$1,358,652	75%	\$1,125,749	66%	
Stormwater Fees (#403)	\$4,300,552	\$2,752,442	64%	\$1,404,467	49%	
Long Term Leases (CH & SeaTac Ctr - #108)	\$1,194,537	\$702,961	59%	\$740,903	68%	
Permits & Plan Review (building, electrical, etc.)	\$1,395,121	\$2,197,231	157%	\$838,318	73%	
Engineering Plan Review	\$149,700	\$842,608	563%	\$281,682	108%	
Hotel/Motel Special Revenue Tax (#107 & #206)	\$1,506,500	\$944,051	63%	\$1,140,965	78%	
Sales & Use Tax (criminal justice)	\$675,000	\$414,204	61%	\$434,088	67%	
Gambling Tax	\$650,000	\$269,908	42%	\$307,642	47%	
Motor Vehicle Tax - City Streets (#102)	\$600,000	\$309,241	52%	\$352,309	60%	
Franchise Fees	\$692,702	\$555,149	80%	\$506,945	74%	
<b>Subtotal: Top Operating Revenues</b>	<b>\$48,451,378</b>	<b>\$34,560,926</b>	<b>71%</b>	<b>\$30,872,495</b>	<b>68%</b>	
Sales & Use Tax (construction)	\$650,000	\$235,936	36%	\$284,000	44%	
Real Estate Excise Tax - #1 & #2	\$620,000	\$934,531	151%	\$1,015,770	164%	
Valley Ridge Park Turf Field Fees	\$240,000	\$159,858	67%	\$153,395	64%	
GMA Traffic Impact Fees	\$60,000	\$623,915	1040%	\$104,554	174%	
<b>Subtotal: Top Capital Recurring Revenues</b>	<b>\$1,570,000</b>	<b>\$1,954,239</b>	<b>124%</b>	<b>\$1,557,719</b>	<b>99%</b>	
Other 15% of Revenues (NO Transfers)	\$10,915,736	\$9,802,917	90%	\$5,759,137	37%	
<b>TOTAL REVENUES</b>	<b>\$60,937,114</b>	<b>\$46,318,083</b>	<b>76%</b>	<b>\$38,189,351</b>	<b>61%</b>	

### LEGEND:



Green = Annual Performance is within (or better than) expectations set in the budget



Yellow = Annual performance indicates this may become an area of concern in the future



Red = Annual Performance in this area is a cause for concern

# REVENUE STOPLIGHT CHART

## Notes

Property Taxes: Property Taxes are due in April and October.

State Collected Tax Revenues: There is a two-month lag in the collection and remittance of certain revenues collected by the State. For example, sales tax remitted to the city in May and June is for business activities that occurred in March and April respectively. Revenues impacted by this delay are Sales Tax, Criminal Justice Sales Tax, Motor Vehicle Tax and Hotel/Motel Tax.

**Six month benchmark is 50%**

Parking Taxes: There is a one month lag on collection of parking tax.

**Eight month benchmark is 67%**

Leasehold & Gambling Taxes: These taxes are remitted to the State quarterly. First payment is recorded in June.

Stormwater Fees: Fees are collected by King County with Property taxes.

Franchise Fees: The collection of Franchise Fees vary from monthly to quarterly, depending on the contract.

Real Estate Excise Tax: Real estate sales in the city are at an all time high. Two month third quarter average is \$15.4 million and will be updated after the close of this quarter (Q1=\$32.4; Q2=\$16.7). Sales trended downward significantly after the first quarter but are still higher than normal.

GMA Traffic Impact Fees: Traffic impact fees are dependent upon the amount and type of development within the City. Development continues to be stronger than expected as well as the number of new PM-peak hour trips generated. This has resulted in much higher fee generation than expected.

# EXPENDITURE STOPLIGHT CHART

## BUDGETED EXPENSE BY COST CATEGORY (NO TRANSFERS)

Actuals thru September 30, 2018

<u>Expense Category</u>	<u>2018 Annual BUDGET</u>	<u>2018 YTD ACTUAL</u>	<u>Percent Expended</u>	<u>2017 THRU Q2 ACTUAL</u>	<u>2017 % of Budget</u>	
PERSONNEL	\$ 15,388,555	\$ 10,071,751	65%	\$ 9,673,603	67%	●
SUPPLIES	\$ 829,168	\$ 422,335	51%	\$ 370,217	50%	●
SERVICES & CHARGES	\$ 9,443,231	\$ 4,810,612	51%	\$ 4,865,236	61%	●
INTERGOVERNMENTAL	\$ 3,705,876	\$ 2,021,123	55%	\$ 1,179,524	57%	●
POLICE- Base ILA with King Co.	\$ 10,323,584	\$ 6,694,673	65%	\$ 6,284,514	63%	●
FIRE/EMS- ILA with Kent RFA	\$ 10,301,260	\$ 4,879,848	47%	\$ 4,704,491	47%	●
CAPITAL	\$ 23,271,288	\$ 5,638,248	24%	\$ 5,156,451	29%	●
DEBT SERVICE	\$ 343,200	\$ 6,600	2%	\$ 13,000	2%	●
<b>TOTAL EXPENSES</b>	<b>\$ 73,606,162</b>	<b>\$ 34,545,189</b>	<b>47%</b>	<b>\$ 32,247,036</b>	<b>51%</b>	●

YTD Target: 75%

### LEGEND:

- Green = Annual Performance is within (or better than) expectations set in the budget
- Yellow = Annual performance indicates this may become an area of concern in the future
- Red = Annual Performance in this area is a cause for concern

### Notes

General Fund: 54% of the total General Fund budget is allocated to contracted police and fire services; 28% is allocated to Personnel.

Intergovernmental: Includes charges for jail services, animal control and KC voter registration charges.

Fire Contract: Billed Quarterly; 1st Quarter billed in April.

Police Contract: King County "trues up" 2017 contract costs in the first quarter of 2018. A reconciling bill is provided in May for the first 4 months of 2018 and any credit or additional cost owed from 2017.

Capital: See Capital Expense report for project status.

Debt Service: SCORE Bond debt service for 2018 was paid from SCORE contract revenue.

**City of SeaTac**  
**Summary of Expenditures by Fund and Department**  
**Expense to Budget Comparison**  
**Month Ending September 30, 2018**

GENERAL FUND		2018 Q3	2018 YTD	YTD %	2017 Q3	2017 %		
Department	Section	2018 Budget	Actual	Expended	Expended	Actual	Expended	
City Council		\$ 402,206	\$ 50,190	\$ 221,454	55%	\$ 228,750	62%	●
Municipal Court		\$ 837,034	\$ 137,812	\$ 485,049	58%	\$ 535,683	57%	●
City Manager		\$ 1,428,115	\$ 245,728	\$ 643,453	45%	\$ 511,933	57%	●
Finance & Systems		\$ 2,204,976	\$ 376,171	\$ 1,297,827	59%	\$ 1,205,095	63%	●
City Clerk		\$ 575,666	\$ 104,853	\$ 342,058	59%	\$ 328,492	50%	●
Legal Services		\$ 1,244,126	\$ 237,516	\$ 766,066	62%	\$ 848,200	66%	●
Human Resources		\$ 1,183,150	\$ 148,907	\$ 708,589	60%	\$ 711,335	95%	●
Police Services		\$ 12,282,072	\$ 3,214,341	\$ 8,130,599	66%	\$ 7,499,876	64%	●
Fire Services		\$ 10,387,545	\$ 2,461,287	\$ 4,913,676	47%	\$ 4,746,396	47%	●
	Central Facilities	\$ 852,160	\$ 168,132	\$ 554,249	65%	\$ 552,747	68%	●
	Fire Stations (3)	\$ 37,240	\$ 4,471	\$ 22,029	59%	\$ 46,805	54%	●
	Maintenance Facility	\$ 44,570	\$ 11,633	\$ 51,124	115%	\$ 41,358	78%	●
	Human Services	\$ 748,527	\$ 133,825	\$ 442,658	59%	\$ 464,902	62%	●
	Park, CP & Admin	\$ 280,439	\$ 60,359	\$ 212,091	76%	\$ 208,776	76%	●
	Rec. Svcs/Classes	\$ 857,012	\$ 167,526	\$ 541,940	63%	\$ 483,493	57%	●
	Rec Prgms/Camps	\$ 719,412	\$ 229,460	\$ 648,432	90%	\$ 595,384	82%	●
	Comm Ctr. Facility	\$ 136,690	\$ 49,104	\$ 100,622	74%	\$ 93,994	68%	●
	Parks Maintenance	\$ 1,519,228	\$ 406,373	\$ 1,103,133	73%	\$ 1,058,455	78%	●
Parks, CS & Fac. Total		\$ 5,195,278	\$ 1,230,884	\$ 3,676,278	71%	\$ 3,545,914	70%	●
	Planning	\$ 808,551	\$ 101,090	\$ 433,540	54%	\$ 503,592	66%	●
	Building	\$ 1,476,051	\$ 267,852	\$ 841,561	57%	\$ 721,873	65%	●
	Engineering Review	\$ 133,337	\$ 17,787	\$ 50,915	38%	\$ 53,291	22%	●
	Economic Dvlpmnt	\$ 15,394	\$ 3,968	\$ 17,331	113%	\$ 3,600	20%	●
	Code Compliance	\$ 376,641	\$ 64,517	\$ 219,408	58%	\$ 203,904	58%	●
Comm & Econ Devm't Total		\$ 2,809,974	\$ 455,215	\$ 1,562,755	56%	\$ 1,486,260	60%	●
<b>TOTAL GENERAL FUND</b>		<b>\$ 38,550,142</b>	<b>\$ 8,662,904</b>	<b>\$ 22,747,805</b>	<b>59%</b>	<b>\$ 21,647,935</b>	<b>60%</b>	●

YTD Target: 75%

**Notes**

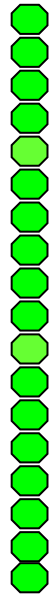
*Maintenance Facility:* Failure in two main water heaters and HVAC control system requiring replacement. Gas and electricity are running higher than normal. Researching reason why.

*Park, CP & Admin:* The Administrative Assistant was paid Acting pay while the Human Services manager position was filled.

*Economic Dvlpmnt:* A formula in the payroll budget spreadsheet was calculating incorrectly causing a significant shortfall in Salaries & Benefits for this Division. Money from another line item will be transferred to cover the shortfall.

**City of SeaTac**  
**Summary of Expenditures by Fund and Department**  
**Expense to Budget Comparison**  
**Month Ending September 30, 2018**

OTHER FUNDS	Fund Name	2018 Budget	2018 Q3 Actual	YTD Actual Expended	YTD % Expended	2017 Q3 Actual	2017 % Expended
102	Street Fund	\$ 13,253,556	\$ 2,055,924	\$ 5,619,757	42%	\$ 4,018,126	59%
105	Port of Seattle ILA	\$ 1,410,721	\$ 152,803	\$ 510,725	36%	\$ 37,981	9%
106	Transit Planning	\$ -	\$ -	\$ -		\$ 172	0%
107	Hotel/Motel Tax	\$ 1,126,164	\$ 249,374	\$ 759,022	67%	\$ 775,051	67%
108	Building Mgmt	\$ 994,788	\$ 228,906	\$ 731,936	74%	\$ 601,139	82%
110	Facility Repair/Repl.	\$ 153,497	\$ -	\$ 153,497	100%	\$ 276,879	*
111	DC Basin ILA	\$ 335,808	\$ 18,737	\$ 30,301	9%	\$ 25,729	8%
206	2009 LTGO Refunding	\$ 343,200	\$ -	\$ 6,600	2%	\$ 13,000	4%
207	2009 Score Bonds	\$ 209,099	\$ -	\$ -	0%	\$ -	*
301	Gen Gov't CIP	\$ 7,206,522	\$ 1,642,396	\$ 3,332,901	46%	\$ 601,946	15%
306	Muni. Facilities	\$ 108,365	\$ -	\$ 83,364	77%	\$ 83,384	30%
307	Transportation CIP	\$ 12,226,371	\$ 1,018,118	\$ 2,264,094	19%	\$ 4,887,779	41%
308	Light Rail Area CIP	\$ 500,000	\$ 65	\$ 1,911	0%	\$ 5,658	0%
403	Surface Wtr Mgt	\$ 3,713,515	\$ 558,942	\$ 1,761,168	47%	\$ 1,563,706	51%
404	Solid Waste & Env	\$ 279,121	\$ 38,200	\$ 132,231	47%	\$ 157,014	58%
501	Equipment Rental	\$ 965,580	\$ 139,412	\$ 303,639	31%	\$ 411,256	46%
<b>SUBTOTAL OTHER FUNDS</b>		<b>\$ 42,826,307</b>	<b>\$ 6,102,877</b>	<b>\$ 15,691,146</b>	<b>37%</b>	<b>\$ 13,458,820</b>	<b>42%</b>
<b>ALL FUNDS - EXPENDITURE TOTAL</b>		<b>\$ 81,376,449</b>	<b>\$ 14,765,781</b>	<b>\$ 38,438,951</b>	<b>47%</b>	<b>\$ 35,106,756</b>	<b>51%</b>



YTD Target: 75%

**Notes**

Building Management: Kidder Mathews budget increased for 2018. A Budget Amendment will be presented in July.  
Muni. Facilities: Two projects exist in this fund. One is complete.

**City of SeaTac  
Capital Funds Summary  
Capital Expenditures by Type  
Month Ending September 30, 2018**

Type	Description	Annual BUDGET	YTD Actual Expended	YTD % Expended	Project Update
<b>61 Land</b>					
Fund 308	S. 154th St - Land Acq.	500,000	1,846	0%	Negotiations ongoing. Anticipated closing mid-2018.
<b>Land Total</b>		<b>500,000</b>	<b>1,846</b>	<b>0%</b>	
<b>62 Buildings</b>					
Fund 108	SeaTac Center Tenant Imprvmnts	20,000	18,775	94%	Fire hydrant failure & failed fire alarm panel replacement
	City Hall Improvements	25,000	31,424	126%	Legal/HR Move to the 2nd Floor
Fund 301	City Hall Improvements-Lighting Upgrade	105,976	2,713	3%	50% completed
	City Hall Elevator Hydraulics	64,161	-	0%	Estimated completion 2018.
Fund 306	DEMOLITION FIRE STATION #45 & #47	83,365	83,364	100%	Complete. Asbestos in walls caused cost overrun.
	Maintenance Facility Roof Repair	25,000	-	0%	Estimated completion 2018.
<b>Buildings Total</b>		<b>323,502</b>	<b>136,276</b>	<b>42%</b>	
<b>63 Other Improvements</b>					
Fund 102	2017 STR Overlay	897,895	139,040	15%	Project is currently under construction and scheduled for completion in 2018
	2018 Overlay Project	2,670,088	337,666	13%	Project awarded in June followed by construction. Scheduled for completion in 2018.
Fund 111	DMC Capital Replacement	50,000	-	0%	
Fund 301	Valley Ridge Park Improvements	4,763,585	3,082,960	65%	Estimated completion July 2018.
	Angle Lake Park-Playground Equip	52,575	-	0%	Estimated completion Fall 2018.
	Riverton Heights Property Development	39,976	18,252	46%	Complete.
	Angle Lake Park Path Easement	164,231	34,304	21%	Complete
	S 188th ST Fence Beautification	105,338	3,834	4%	Estimated completion June 2018.
	Veterans War Memorial	75,000	-	0%	Estimated completion Fall 2018.
	Angle Lake Park PH 3	179,230	116,760	65%	Estimated completion Spring 2018
	City Hall Parking Lot Repaving	282,576	-	0%	Estimated completion Fall 2018
	Sunset Park Tennis Court Renovation	120,450	-	0%	Estimated completion Fall 2018.
	North SeaTac Park Improvements	157,433	486	0%	10% Completed
Fund 307	Connecting 28th/24th Ave S	500,000	445,313	89%	Complete. Final acceptance expected by August
	Military Rd. S./S. 152nd	2,074,658	122,384	6%	Project is under design. Currently at 60%. Construction expected in 2019.
	2017/2018 Ped Impvmt Prog	2,410,000	-	0%	2017 project delayed one year. Advisory Committee formed & guidelines for program were developed in 2017.
	Internt'l Blvd Safety Imp Program	500,000	-	0%	Delayed one year due to staff workload. Targeting program kick off 4th quarter of 2018

Type	Description	Annual BUDGET	YTD Actual Expended	YTD % Expended	Project Update
	Intelligent Transportation Systems	91,000	-	0%	Funds used for CATES contract; this program will begin in 4th quarter of 2018.
	2017/2018 Ped Crossing Project	110,000	-	0%	Program development work performed in house in 2017. Study and program expected launch in late 2017.
	S 166TH ST Ped Improvements	2,744,207	222,862	8%	Project out to bid. Construction to begin in July 2018. Revised project budget \$2,945,000
	S 200TH ST Ped & Bicycle Shared Pathway	985,000	-	0%	Project selected as one of two sidewalk program projects for 2019/2020. Authorized for design in 2019
	32ND AVE S Ped Improvements	651,200	-	0%	Project was grant dependent and failed to be funded.
	S 198th St Planning/Design	210,000	-	0%	Project currently not scheduled
	Des Moines Memorial Dr & S 200th Intersection	231,000	91,691	40%	Project in Design. Scheduled for construction in 2019
	2017 Overlay Project	697,000	698,311	100%	
Fund 403	Spot Drainage Improvements	400,000	44,162	11%	No emergency projects identified in 2017. Projects for 2018 are identified and being coordinated.
	S 208TH ST Drainage Repair	144,838	-	0%	Project will be constructed by Sound Transit at their expense. Construction expected in 2019/2020
	Des Moines Memorial Dr Manhole Repl	343,314	-	0%	2017 and 2018 funds will be obligated to the Miller Creek Stream Daylighting project being constructed by the City of Burien which will address the culvert deficiencies.
	South 138th St Pipe Replacement	24,300	-	0%	Not currently scheduled
<b>Other Improvements Total</b>		<b>21,674,894</b>	<b>5,358,024</b>	<b>25%</b>	
<b>64 Equipment</b>					
Fund 001	Computer Software - Court	50,000	462	1%	
Fund 102	Tools and Equipment	27,842	25,342	91%	
Fund 301	Computer Software	17,608	-	0%	
	Permitting Software	50,000	16,295	33%	Project run into 2018 due to vendor delays.
	Computer Hardware	14,000	15,561	111%	Budget Amendment Pending
	Tools and Equipment-Parks Mtc	10,079	-	0%	Expenditure by Winter 2018
	Fire Station #45 HVAC	45,000	-	0%	Estimated completion Fall 2018.
Fund 501	Vehicles/Heavy Equipment	148,000	50,937	34%	
	Tools and Equipment	410,363	24,505	6%	
<b>Equipment Total</b>		<b>772,892</b>	<b>133,102</b>	<b>17%</b>	
<b>Total Capital Expenditures</b>		<b>23,271,288</b>	<b>5,629,248</b>	<b>24%</b>	



**City of SeaTac**  
**Salaries & Benefits**  
**Summary by Fund and Department**  
**Month Ending September 30, 2018**

GENERAL FUND		2018 Q2	YTD Actual	YTD %	2017 Q2	2017 %	
Department	Section	2018 Budget	Actual	Expended	Expended	Actual	Expended
City Council		\$ 220,568	\$ 46,111	\$ 156,777	71%	\$ 165,932	75%
Municipal Court		\$ 700,248	\$ 126,562	\$ 438,057	63%	\$ 482,310	59%
City Manager		\$ 927,650	\$ 167,508	\$ 508,767	55%	\$ 417,751	68%
	<i>Finance Administration</i>	\$ 894,687	\$ 175,060	\$ 554,189	62%	\$ 519,823	64%
	<i>Systems/GIS</i>	\$ 720,112	\$ 128,445	\$ 450,482	63%	\$ 367,505	53%
<b>Finance &amp; Systems Total</b>		<b>\$ 1,614,799</b>	<b>\$ 303,505</b>	<b>\$ 1,004,670</b>	<b>62%</b>	<b>\$ 887,328</b>	<b>59%</b>
City Clerk		\$ 363,333	\$ 73,700	\$ 255,470	70%	\$ 262,967	61%
Legal Services		\$ 1,129,901	\$ 218,689	\$ 721,378	64%	\$ 717,874	62%
Human Resources		\$ 407,568	\$ 84,663	\$ 286,248	70%	\$ 277,876	73%
Police Services		\$ 89,656	\$ 18,764	\$ 65,984	74%	\$ 64,300	75%
Fire Service - LEOFF 1		\$ 74,150	\$ 11,645	\$ 29,514	40%	\$ 39,708	56%
	<i>Central Facilities</i>	\$ 452,058	\$ 88,375	\$ 305,816	68%	\$ 306,838	68%
	<i>Human Services</i>	\$ 134,782	\$ 22,603	\$ 73,842	55%	\$ 96,819	75%
	<i>Park &amp; Rec Admin.</i>	\$ 268,547	\$ 59,176	\$ 206,174	77%	\$ 201,844	77%
	<i>Rec. Svcs/events</i>	\$ 989,590	\$ 245,879	\$ 763,890	77%	\$ 703,177	70%
	<i>Comm Ctr. Facility</i>	\$ 164,799	\$ 36,714	\$ 128,074	78%	\$ 118,663	69%
	<i>Parks Maintenance</i>	\$ 950,859	\$ 226,891	\$ 710,262	75%	\$ 661,016	89%
<b>Parks, CS &amp; Facilities Total</b>		<b>\$ 2,960,635</b>	<b>\$ 679,637</b>	<b>\$ 2,188,059</b>	<b>74%</b>	<b>\$ 2,088,357</b>	<b>76%</b>
	<i>Planning</i>	\$ 728,580	\$ 97,485	\$ 423,564	58%	\$ 488,590	68%
	<i>Building</i>	\$ 1,080,882	\$ 192,942	\$ 693,090	64%	\$ 684,727	69%
	<i>CED/Engr. Review</i>	\$ 77,681	\$ 21,755	\$ 64,647	83%	\$ 45,299	55%
	<i>Code Compliance</i>	\$ 301,777	\$ 59,808	\$ 206,423	68%	\$ 196,415	68%
<b>Comm &amp; Econ Devm't Total</b>		<b>\$ 2,188,920</b>	<b>\$ 371,990</b>	<b>\$ 1,387,725</b>	<b>63%</b>	<b>\$ 1,415,030</b>	<b>68%</b>
<b>TOTAL GENERAL FUND</b>		<b>\$ 10,677,428</b>	<b>\$ 2,102,774</b>	<b>\$ 7,042,649</b>	<b>66%</b>	<b>\$ 6,819,433</b>	<b>67%</b>
OTHER FUNDS	Fund Name	2018 Budget	2018 Q2 Actual	YTD Actual Expended	YTD % Expended	YTD Actual Expended	YTD % Expended
	102 Street Fund	\$ 1,779,587	\$ 329,374	\$ 1,112,182	62%	\$ 1,010,261	72%
	106 Transit Planning Fund	\$ -	\$ -	\$ -	0%	\$ -	0%
	107 Hotel/Motel Tax Fund	\$ 231,314	\$ 61,674	\$ 180,795	78%	\$ 98,839	36%
	307 Transportation CIP Fund	\$ 1,019,406	\$ 179,970	\$ 658,945	65%	\$ 681,634	80%
	403 Surface Water Mgt.	\$ 1,461,662	\$ 280,506	\$ 960,116	66%	\$ 909,114	63%
	404 Solid Waste & Environ	\$ 166,156	\$ 24,241	\$ 84,963	51%	\$ 116,957	74%
	501 Equipment Rental Fund	\$ 53,002	\$ 9,700	\$ 31,118	59%	\$ 36,792	75%
<b>SUBTOTAL OTHER FUNDS</b>		<b>\$ 4,711,127</b>	<b>\$ 885,465</b>	<b>\$ 3,028,119</b>	<b>64%</b>	<b>\$ 2,853,597</b>	<b>65%</b>
<b>ALL FUNDS TOTAL</b>		<b>\$ 15,388,555</b>	<b>\$ 2,988,239</b>	<b>\$ 10,070,769</b>	<b>65%</b>	<b>\$ 9,673,031</b>	<b>67%</b>

YTD Target:

75%

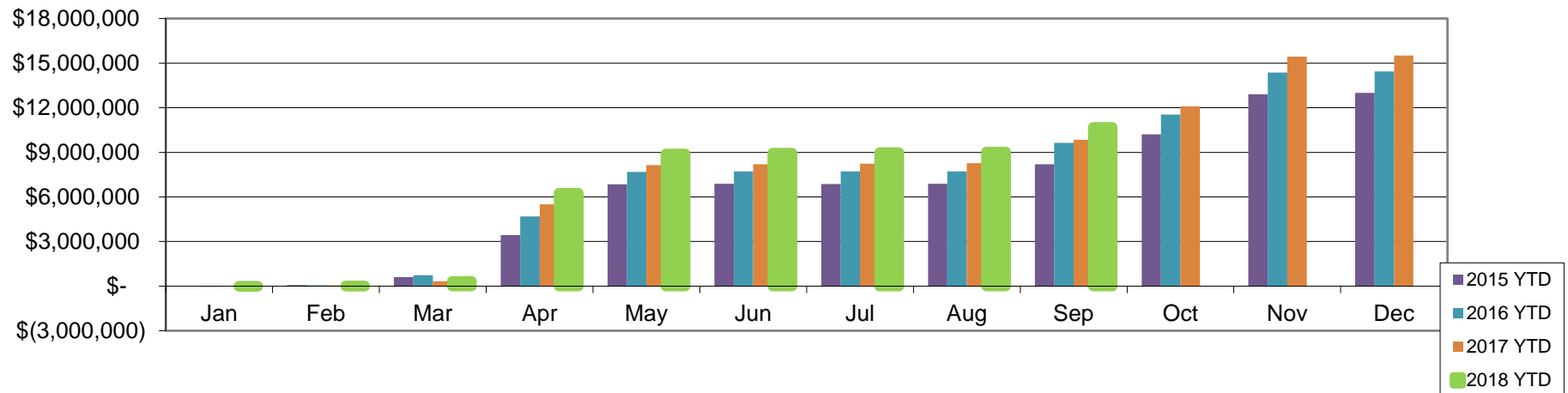


**City of SeaTac  
Year to Year Revenue Comparison**

**Property Taxes**

Month	2015	2015 YTD	2016	2016 YTD	2017	2017 YTD	2018	2018 YTD	Variance YTD
Jan	\$ (9,811)	\$ (9,811)	\$ (43,546)	\$ (43,546)	\$ (11,008)	\$ (11,008)	\$ (19,741)	\$ (19,741)	\$ (8,733)
Feb	\$ 79,691	\$ 69,881	\$ 93,211	\$ 49,665	\$ 66,113	\$ 55,106	\$ 33,789	\$ 14,048	\$ (41,057)
Mar	\$ 539,264	\$ 609,145	\$ 693,945	\$ 743,610	\$ 275,653	\$ 330,758	\$ 309,901	\$ 323,949	\$ (6,809)
Apr	\$ 2,823,038	\$ 3,432,183	\$ 3,936,702	\$ 4,680,312	\$ 5,171,967	\$ 5,502,726	\$ 5,933,349	\$ 6,257,298	\$ 754,573
May	\$ 3,421,334	\$ 6,853,516	\$ 3,004,853	\$ 7,685,165	\$ 2,633,783	\$ 8,136,508	\$ 2,635,257	\$ 8,892,555	\$ 756,047
Jun	\$ 24,567	\$ 6,878,083	\$ 28,255	\$ 7,713,421	\$ 52,621	\$ 8,189,129	\$ 55,700	\$ 8,948,255	\$ 759,126
Jul	\$ (4,247)	\$ 6,873,837	\$ (4,927)	\$ 7,708,494	\$ 43,410	\$ 8,232,539	\$ 36,458	\$ 8,984,713	\$ 752,174
Aug	\$ 4,918	\$ 6,878,755	\$ 4,374	\$ 7,712,867	\$ 42,777	\$ 8,275,316	\$ 44,907	\$ 9,029,620	\$ 754,304
Sep	\$ 1,322,548	\$ 8,201,303	\$ 1,919,510	\$ 9,632,377	\$ 1,563,240	\$ 9,838,556	\$ 1,657,796	\$ 10,687,416	\$ 848,860
Oct	\$ 2,015,384	\$ 10,216,687	\$ 1,913,347	\$ 11,545,724	\$ 2,247,105	\$ 12,085,662			
Nov	\$ 2,695,181	\$ 12,911,868	\$ 2,824,190	\$ 14,369,915	\$ 3,351,718	\$ 15,437,379			
Dec	\$ 77,375	\$ 12,989,243	\$ 60,980	\$ 14,430,895	\$ 73,670	\$ 15,511,050			
<b>Total</b>	<b>\$ 12,989,243</b>	<b>\$ 15,800,000</b>	<b>\$ 14,430,895</b>	<b>\$ 12,889,000</b>	<b>\$ 15,511,050</b>	<b>\$ 14,800,000</b>	<b>\$ 10,687,416</b>	<b>\$ 15,800,000</b>	<b>67.6%</b>

**Property Tax Comparisons YTD**



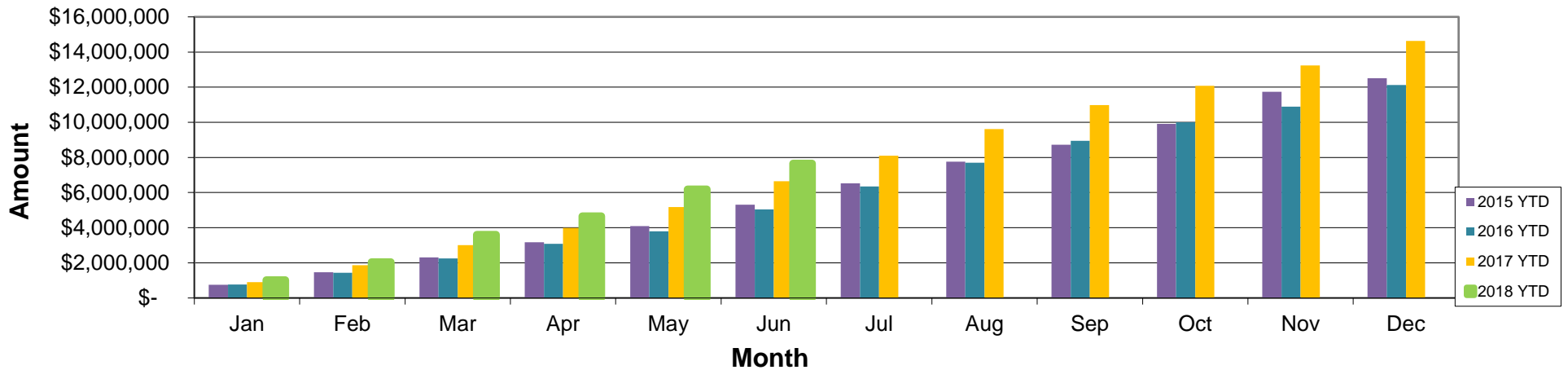
**City of SeaTac  
Year to Year Revenue Comparison**

**Sales Tax (Total Operating + Construction Activity)**

*(Monthly Spread reflects business activity: There is a 60 day delay for State to remit to Cities, so city will receive Nov/Dec amounts in the following year)*

Month	2015	2015 YTD	2016	2016 YTD	2017	2017 YTD	2018	2018 YTD	Variance YTD
Jan	\$ 750,107	\$ 750,107	\$ 765,522	\$ 765,522	\$ 901,215	\$ 901,215	\$ 1,025,018	\$ 1,025,018	\$ 123,803
Feb	\$ 717,169	\$ 1,467,276	\$ 666,186	\$ 1,431,708	\$ 968,275	\$ 1,869,490	\$ 1,024,140	\$ 2,049,158	\$ 179,668
Mar	\$ 845,303	\$ 2,312,579	\$ 814,925	\$ 2,246,633	\$ 1,135,777	\$ 3,005,267	\$ 1,555,125	\$ 3,604,283	\$ 599,016
Apr	\$ 865,803	\$ 3,178,382	\$ 828,543	\$ 3,075,176	\$ 984,468	\$ 3,989,735	\$ 1,053,245	\$ 4,657,528	\$ 667,793
May	\$ 909,528	\$ 4,087,910	\$ 716,317	\$ 3,791,493	\$ 1,191,949	\$ 5,181,684	\$ 1,520,561	\$ 6,178,089	\$ 996,405
Jun	\$ 1,220,227	\$ 5,308,137	\$ 1,244,867	\$ 5,036,360	\$ 1,470,185	\$ 6,651,869	\$ 1,483,137	\$ 7,661,226	\$ 1,009,357
Jul	\$ 1,213,833	\$ 6,521,971	\$ 1,307,394	\$ 6,343,754	\$ 1,452,074	\$ 8,103,943	\$ -	\$ -	\$ -
Aug	\$ 1,234,750	\$ 7,756,720	\$ 1,359,686	\$ 7,703,440	\$ 1,512,582	\$ 9,616,525	\$ -	\$ -	\$ -
Sep	\$ 968,541	\$ 8,725,261	\$ 1,235,549	\$ 8,938,989	\$ 1,366,547	\$ 10,983,072	\$ -	\$ -	\$ -
Oct	\$ 1,182,541	\$ 9,907,802	\$ 1,056,287	\$ 9,995,276	\$ 1,100,233	\$ 12,083,305	\$ -	\$ -	\$ -
Nov	\$ 1,821,296	\$ 11,729,098	\$ 901,682	\$ 10,896,958	\$ 1,146,368	\$ 13,229,673	\$ -	\$ -	\$ -
Dec	\$ 785,076	\$ 12,514,175	\$ 1,230,949	\$ 12,127,907	\$ 1,403,791	\$ 14,633,464	\$ -	\$ -	\$ -
<b>Total</b>	<b>\$ 12,514,175</b>	<b>\$ 11,700,000</b>	<b>\$ 12,127,907</b>	<b>\$ 12,470,000</b>	<b>\$ 14,633,464</b>	<b>\$ 12,002,000</b>	<b>\$ 7,661,226</b>	<b>\$ 12,237,000</b>	<b>62.6%</b>

**Sales Tax Comparison YTD**



**City of SeaTac  
Year to Year Revenue Comparison**

**Parking Tax**

*(There is a 30 day delay for remittance to City)*

Month	2015	2015 YTD	2016	2016 YTD	2017	2017 YTD	2018	2018 YTD	Variance YTD
Jan	\$ 392,938	\$ 392,938	\$ 143,696	\$ 143,696	\$ 508,304	\$ 508,304	\$ 736,593	\$ 736,593	\$ 228,289
Feb	\$ 494,505	\$ 887,444	\$ 876,565	\$ 1,020,261	\$ 515,429	\$ 1,023,733	\$ 618,026	\$ 1,354,620	\$ 330,887
Mar	\$ 595,421	\$ 1,482,864	\$ 597,360	\$ 1,617,620	\$ 793,520	\$ 1,817,253	\$ 915,630	\$ 2,270,250	\$ 452,997
Apr	\$ 633,814	\$ 2,116,678	\$ 616,506	\$ 2,234,126	\$ 747,252	\$ 2,564,505	\$ 870,641	\$ 3,140,892	\$ 576,387
May	\$ 609,264	\$ 2,725,942	\$ 606,516	\$ 2,840,642	\$ 881,535	\$ 3,446,040	\$ 884,907	\$ 4,025,799	\$ 579,759
Jun	\$ 618,627	\$ 3,344,568	\$ 1,097,841	\$ 3,938,484	\$ 186,849	\$ 3,632,889	\$ 906,526	\$ 4,932,325	\$ 1,299,436
Jul	\$ 539,606	\$ 3,884,174	\$ 634,365	\$ 4,572,849	\$ 1,485,522	\$ 5,118,411	\$ 953,957	\$ 5,886,282	\$ 767,871
Aug	\$ 669,431	\$ 4,553,605	\$ 635,939	\$ 5,208,788	\$ 962,517	\$ 6,080,928	\$ 213,930	\$ 6,100,212	\$ 19,284
Sep	\$ 623,833	\$ 5,177,438	\$ 610,696	\$ 5,819,484	\$ 777,243	\$ 6,858,171	\$ -	\$ -	\$ -
Oct	\$ 598,605	\$ 5,776,043	\$ 239,879	\$ 6,059,363	\$ 787,877	\$ 7,646,048	\$ -	\$ -	\$ -
Nov	\$ 588,484	\$ 6,364,526	\$ 1,016,826	\$ 7,076,189	\$ 756,741	\$ 8,402,789	\$ -	\$ -	\$ -
Dec	\$ 653,843	\$ 7,018,369	\$ 606,699	\$ 7,682,889	\$ 921,748	\$ 9,324,537	\$ -	\$ -	\$ -
<b>Total</b>	<b>\$ 7,018,369</b>	<b>\$ 6,930,317</b>	<b>\$ 7,682,889</b>	<b>\$ 7,206,489</b>	<b>\$ 9,324,537</b>	<b>\$ 7,956,704</b>	<b>\$ 6,100,212</b>	<b>\$ 8,100,266</b>	<b>75.3%</b>

**Parking Tax Comparison YTD**

