REVENUE STOPLIGHT CHART

BUDGETED REVENUE BY CATEGORY (NO TRANSFERS)

Actuals thru March 31, 2018

	2018 Annual	2018 Q1	Percent	2017 Q1	2017 %	
Revenue Description	<u>BUDGET</u>	<u>ACTUAL</u>	collected	<u>ACTUAL</u>	of Budget	
Property Tax - Regular Levy	\$15,800,000	\$323,949	2%	\$330,758	2%	
Sales & Use Tax (operating)	\$11,587,000	\$999,694	9%	\$873,687	8%	
Parking Tax (#102)	\$8,100,266	\$1,359,591	17%	\$1,023,733	13%	
Leasehold Excise Tax	\$1,800,000	\$0	*	(\$270)	*	
Stormwater Fees (#403)	\$3,025,599	(\$10,731)	*	\$70,036	2%	
Long Term Leases (CH & SeaTac Ctr - #108)	\$863,000	\$274,442	32%	\$311,951	29%	
Permits & Plan Review (building, electrical, etc.)	\$1,395,121	\$698,793	50%	\$566,333	35%	
Engineering Plan Review	\$149,700	\$215,786	144%	\$49,433	19%	
Hotel/Motel Special Revenue Tax (#107 & #206)	\$1,506,500	\$359,990	24%	\$365,240	25%	
Sales & Use Tax (criminal justice)	\$675,000	\$62,597	9%	\$57,022	9%	
Gambling Tax	\$650,000	\$0	0%	\$0	*	
Motor Vehicle Tax - City Streets (#102)	\$600,000	\$53,491	9%	\$48,675	8%	
Franchise Fees	\$692,702	\$133,729	19%	\$29,101	6%	
Subtotal: Top Operating Revenues	\$46,844,888	\$4,471,331	10%	\$3,725,698	8%	
Sales & Use Tax (construction)	\$650,000	\$25,324	4%	\$27,528	4%	
Real Estate Excise Tax - #1 & #2	\$620,000	\$323,667	52%	\$96,504	16%	
Valley Ridge Park Turf Field Fees	\$240,000	\$36,090	15%	\$44,268	18%	
GMA Traffic Impact Fees	\$60,000	\$138,136	230%	\$81,689	136%	
Subtotal: Top Capital Recurring Revenues	\$1,570,000	\$523,217	33%	\$249,988	16%	
Other 15% of Revenues (NO Transfers)	\$12,089,237	\$7,059,252	58%	\$1,518,826	10%	
TOTAL REVENUES	\$60,504,125	\$12,053,800	20%	\$5,494,513	9%	

LEGEND:



Green = Annual Performance is within (or better than) expectations set in the budget Yellow = Annual performance indicates this may become an area of concern in the future



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Red = Annual Performance in this area is a cause for concern

REVENUE STOPLIGHT CHART

Notes

Property Taxes: Property Taxes are due in April and October.

<u>State Collected Tax Revenues:</u> There is a two-month lag in the collection and remittance of certain revenues collected by the State. For example, sales tax remitted to the city in May and June is for business activities that occurred in March and April respectively. Revenues impacted by this delay are Sales Tax, Criminal Justice Sales Tax, Motor Vehicle Tax and Hotel/Motel Tax.

One month benchmark is 8%

Parking Taxes: There is a one month lag on collection of parking tax. Two month benchmark is 17%.

Two month benchmark is 17%

<u>Leasehold & Gambling Taxes:</u> These taxes are remitted to the State quarterly. First payment is recorded in June. <u>Stormwater Fees:</u> Fees are collected by King County with Property taxes. Negative amount represents refunds for qualifying properties.

Franchise Fees: The collection of Franchise Fees vary from monthly to quarterly, depending on the contract.

<u>Real Estate Excise Tax:</u> Real estate sales in the city are at an all time high and averaged \$32.4 million for each month for the first quarter. Sales trended downward significantly in the first two months of the second quarter.

<u>GMA Traffic Impact Fees:</u> Traffic impact fees are dependent upon the amount and type of development within the City. Development continues to be stronger than expected as well as the number of new PM-peak hour trips generated. This has resulted in much higher fee generation than expected.

EXPENDITURE STOPLIGHT CHART

BUDGETED EXPENSE BY COST CATEGORY (NO TRANSFERS)

Actuals thru March 31, 2018

	2018 Annual			2018 Q1	Percent	2017 Q1	2017 %	
Expense Category		BUDGET		<u>ACTUAL</u>	Expended	<u>ACTUAL</u>	of Budget	
PERSONNEL	\$	15,233,603	\$	3,499,768	23%	\$ 3,086,796	21%	
SUPPLIES	\$	792,547	\$	115,157	15%	\$ 117,383	16%	
SERVICES & CHARGES	\$	8,598,385	\$	1,647,494	19%	\$ 1,874,304	24%	
INTERGOVERNMENTAL	\$	3,738,551	\$	441,304	12%	\$ 337,587	16%	
POLICE- Base ILA with King Co.	\$	10,323,584	\$	-	*	\$ -	*	
FIRE/EMS- ILA with Kent RFA	\$	10,301,260	\$	-	*	\$ 2,349,263	24%	
CAPITAL	\$	19,264,500	\$	547,125	3%	\$ 1,412,015	8%	
DEBT SERVICE	\$ 343,200		\$	-	*	\$ -	*	
TOTAL EXPENSES	\$	68,595,630	\$	6,250,847	9%	\$ 9,177,348	15%	

YTD Target: 25%

LEGEND:

Green = Annual Performance is within (or better than) expectations set in the budget



Yellow = Annual performance indicates this may become an area of concern in the future



Red = Annual Performance in this area is a cause for concern

Notes

<u>General Fund</u>: 54% of the total General Fund budget is allocated to contracted police and fire services; 28% is allocated to Personnel. Intergovernmental: Includes charges for jail services, animal control and KC voter registration charges.

Fire Contract: Billed Quarterly; 1st Quarter billed in April.

<u>Police Contract</u>: King County "trues up" 2017 contract costs in the first quarter of 2018. A reconciling bill is provided in May for the first 4 months of 2018 and any credit or additional cost owed from 2017.

<u>Capital:</u> See Capital Expense report for project status.

<u>Debt Service:</u> SCORE Bond debt service for 2018 was paid from SCORE contract revenue.

City of SeaTac Summary of Expenditures by Fund and Department Expense to Budget Comparison Month Ending March 31, 2018

GENERAL FUND			2018 Q1	2018 YTD	YTD %		2017 Q1	2017 %	
Department Section		2018 Budget	Actual	Expended	Expended		Actual	Expended	
City Council	\$	402,206	\$ 111,137	\$ 111,137	28%	\$	98,035	27%	
Municipal Court	\$	887,034	\$ 171,072	\$ 171,072	19%	\$	175,552	19%	
City Manager	\$	1,291,261	\$ 180,359	\$ 180,359	14%	\$	126,288	14%	
Finance & Systems	\$	2,186,826	\$ 505,222	\$ 505,222	23%	\$	471,661	25%	
City Clerk	\$	547,480	\$ 114,431	\$ 114,431	21%	\$	109,916	17%	
Legal Services	\$	1,244,126	\$ 265,449	\$ 265,449	21%	\$	292,593	23%	
Human Resources	\$	1,160,425	\$ 428,022	\$ 428,022	37%	\$	449,641	60%	
Police Services	\$	12,282,072	\$ 402,653	\$ 402,653	3%	\$	358,011	3%	
Fire Services		10,387,545	\$ 9,570	\$ 9,570	0%	\$	2,359,056	23%	
Central Facilities	\$	845,490	\$ 185,684	\$ 185,684	22%	\$	204,634	25%	
Fire Stations (3)	\$	37,240	\$ 11,252	\$ 11,252	30%	\$	13,340	15%	
Maintenance Facility	\$	51,240	\$ 13,516	\$ 13,516	26%	\$	15,330	29%	
Human Services	\$	735,112	\$ 183,596	\$ 183,596	25%	\$	161,749	23%	
Park, CP & Admin	\$	\$ 280,439	\$ 77,866	\$ 77,866	28% 23%	\$ \$ \$ \$	70,748	26%	
Rec. Svcs/Classes	\$	857,012	\$ 195,721	\$ 195,721			182,066	21%	
Rec Prgms/Camps	\$	719,412	\$ 189,462	\$ 189,462	26%		174,247	24%	
Comm Ctr. Facility	\$	136,690	\$ 19,334	\$ 19,334	14%		38,305	36%	
Parks Maintenance	\$	1,519,228	\$ 332, <i>4</i> 26	\$ 332 <i>,4</i> 26	22%	\$	332,386	24%	
Parks, CS & Fac. Total	\$	5,181,863	\$ 1,208,857	\$ 1,208,857	23%	\$	1,192,806	24%	
Planning	\$	808,551	\$ 176,580	\$ 176,580	22%	\$	161,444	21%	
Building	\$	1,254,871	\$ 255,385	\$ 255,385	20%	\$	232,701	21%	
Engineering Review	\$	133,337	\$ 16,470	\$ 16,470	12%	\$	33,049	13%	
Economic Dvlpmnt	\$	15,394	\$ 4,873	\$ <i>4,</i> 873	32%	\$	3,600	20%	
Code Compliance	\$	368,696	\$ 76,368	\$ 76,368	21%	\$	67,424	19%	
Comm & Econ Devm't Total	\$	2,580,849	\$ 529,676	\$ 529,676	21%	\$	498,217	20%	
TOTAL GENERAL FUND	\$	38,151,687	\$ 3,926,447	\$ 3,926,447	10%	\$	6,131,774	17%	

YTD Target: 25%

Notes

City Council: Memberships for the year are paid in January.

Human Resources: Property/liability premiums are paid at the beginning of the year.

<u>Fire Stations (3)</u>: The KC Stormwater fees were not budgeted for 2018 and utilities were paid at FS #47 until the building was demolished.

Maintenance Facility: Gas and electricity are higher than normal due to the cooler temperatures.

Park, CP & Admin: The Administrative Assistant was paid Acting pay while the Human Services manager position was filled.

City of SeaTac Summary of Expenditures by Fund and Department Expense to Budget Comparison Month Ending March 31, 2018

OTHER FUNDS Fund Name	2018 Budget	Quarterly Actual	YTD Actual Expended	YTD % Expended	2017 Q1 Actual	YTD % Expended
102 Street Fund	\$ 10,011,672	\$ 1,681,931	\$ 1,681,931	17%	\$ 1,261,038	19%
105 Port of Seattle ILA	\$ 1,085,721	\$ 3,034	\$ 3,034	0%	\$ 2,574	1%
106 Transit Planning	\$ -	\$ -	\$ -		\$ 110	0%
107 Hotel/Motel Tax	\$ 1,126,164	\$ 194,284	\$ 194,284	17%	\$ 264,516	23%
108 Building Mgmt	\$ 746,217	\$ 231,293	\$ 231,293	31%	\$ 201,277	28%
110 Facility Repair/Repl.	\$ 153,497	\$ -	\$ -	0%	\$ -	*
111 DC Basin ILA	\$ 335,808	\$ 32,259	\$ 32,259	10%	\$ 4,134	1%
206 2009 LTGO Refunding	\$ 343,200	\$ -	\$ -	0%	\$ -	*
207 2009 Score Bonds	\$ 209,099	\$ -	\$ -	0%	\$ -	*
301 Gen Gov't CIP	\$ 7,176,522	\$ 40,985	\$ 40,985	1%	\$ 33,723	1%
306 Muni. Facilities	\$ 93,803	\$ 7,412	\$ 7,412	8%	\$ 2,469	2%
307 Transportation CIP	\$ 9,984,575	\$ 682,635	\$ 682,635	7%	\$ 1,564,411	13%
308 Light Rail Area CIP	\$ 500,000	\$ 1,086	\$ 1,086	0%	\$ 158	0%
403 Surface Wtr Mgt	\$ 3,663,730	\$ 568,153	\$ 568,153	16%	\$ 487,150	16%
404 Solid Waste & Env	\$ 279,121	\$ 55,025	\$ 55,025	20%	\$ 50,445	19%
501 Equipment Rental	\$ 965,580	\$ 54,212	\$ 54,212	6%	\$ 47,988	5%
SUBTOTAL OTHER FUNDS	\$ 36,674,709	\$ 3,552,309	\$ 3,552,309	10%	\$ 3,919,993	12%
ALL FUNDS - EXPENDITURE TOTAL	\$ 74,826,396	\$ 7,478,756	\$ 7,478,756	10%	\$ 10,051,767	15%

YTD Target: 25%

Notes

Building Management: Kidder Mathews budget increased for 2018. A Budget Amendment will be presented in July.

City of SeaTac Capital Funds Summary Capital Expenditures by Type Month Ending March 31, 2018

			ja. o o ., _	0.0	
		Annual	YTD Actual		
Type	Description	BUDGET	Expended	% Expended	Project Update
	61 Land				
Fund 308	S. 154th St - Land Acq.	500,000	1,086		Negotiations ongoing. Anticipated closing mid-2018.
	Land Total	500,000	1,086	0%	
	62 Buildings				
	SeaTac Center Tenant Imprvmnts				No tenant turnover. May need in 2018 toward pre-
Fund 108		20,000	14,289		disposition activities
	City Hall Improvements	-	203		Legal Move to the 2nd Floor
Fund 301	City Hall Improvements-Lighting Upgrade	105,976	-		50% completed
	City Hall Elevator Hydraulics	64,161	-		Estimated completion 2018.
Fund 306	DEMOLITION FIRE STATION #45 & #47	68,803	7,412		Complete.
	Maintenance Facility Roof Repair	25,000	-		Estimated completion 2018.
	Buildings Total	283,940	21,904	8%	
	63 Other Improvements				
					Project is currently under construction and scheduled
Fund 102	2017 STR Overlay	897,895	-	0%	for completion in 2018
	2018 Overlay Project				Project award expected in June followed by
					construction. Scheduled for completion in 2018.
		920,000	48,914	5%	Revised budget \$3,074,200
Fund 111	DMC Capital Replacement	50,000	-	0%	
Fund 301	Valley Ridge Park Improvements	4,763,585	12,293	0%	Estimated completion July 2018.
	Angle Lake Park-Playground Equip	52,575	-	0%	Estimated completion Fall 2018.
	Riverton Heights Property Development	39,976	-	0%	Complete.
	Angle Lake Park Path Easement	164,231	9,223		Complete
	S 188th ST Fence Beautification	105,338	1,099	1%	Estimated completion June 2018.
	Veterans War Memorial	75,000	-	0%	Estimated completion Fall 2018.
	Angle Lake Park PH 3	179,230	-		Estimated completion Spring 2018
	City Hall Parking Lot Repaving	282,576	-	0%	Estimated completion Fal 2018
	Sunset Park Tennis Court Renovation	120,450	-	0%	Estimated completion Fall 2018.
	North SeaTac Park Improvements	157,433	-	0%	10% Completed
Fund 307	Connecting 28th/24th Ave S	-	424,948	*	Complete. Final acceptance expected by August
	Military Rd. S./S. 152nd				Project is under design. Currently at 60%.
	·	2,074,658	14,535	1%	Construction expected in 2019.
	2017/2018 Ped Impvmt Prog				2017 project delayed one year. Advisory Committee
		2,160,000	-	0%	formed & guidelines for program were developed in
	Internt'l Blvd Safety Imp Program	•			Delayed one year due to staff workload. Targeting
	, , ,	500,000	-	0%	program kick off 4th quarter of 2018
		= = = , 7 = =			1 5 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1

		Annual	YTD Actual	YTD	
Type	Description	BUDGET	Expended	% Expended	Project Update
	Intelligent Transportation Systems		-		Funds used for CATES contract; this program will
		91,000	6,000	7%	begin in 4th quarter of 2018.
	2017/2018 Ped Crossing Project				Program development work performed in house in
		110,000	-	0%	2017. Study and program expected launch in late
	S 166TH ST Ped Improvements				Project out to bid. Construction to begin in July 2018.
		1,252,411	-	0%	Revised project budget \$2,945,000
	S 200TH ST Ped & Bicycle Shared Pathway				
					Project selected as one of two sidewalk program
		985,000	-		projects for 2019/2020. Authorized for design in 2019
	32ND AVE S Ped Improvements	651,200	-		Project was grant dependent and failed to be funded.
	S 198th St Planning/Design	210,000	-	0%	Project currently not scheduled
	Des Moines Memorial Dr & S 200th Intersection				
		231,000	-		Project in Design. Scheduled for construction in 2019
	2017 Overlay Project	697,000	-	0%	
	Spot Drainage Improvements				No emergency projects identified in 2017. Projects for
Fund 403		400,000	-	0%	2018 are identified and being coordinated.
	S 208TH ST Drainage Repair				
					Project will be constructed by Sound Transit at their
		144,838	-	0%	expense. Construction expected in 2019/2020
	Des Moines Memorial Dr Manhole Repl				2017 and 2018 funds will be obligated to the Miller
					Creek Stream Daylighting project being constructed by
					the City of Burien which will address the culvert
		343,314	-		deficiencies.
	South 138th St Pipe Replacement	24,300	-		Not currently scheduled
	Other Improvements Total	17,683,010	517,014	3%	
	64 Equipment				
Fund 001	Computer Software - Court	50,000	462	1%	
Fund 102	Tools and Equipment	2,500	-	0%	
Fund 301	Computer Software	17,608	-	0%	
	Permitting Software	50,000	6,659		Project run into 2018 due to vendor delays.
	Computer Hardware	14,000	-	0%	
	Tools and Equipment-Parks Mtc	10,079	-		Expenditure by Winter 2018
	Fire Station #45 HVAC	45,000	-		Estimated completion Fall 2018.
Fund 501	Vehicles/Heavy Equipment	148,000	-	0%	
	Tools and Equipment	410,363	-	0%	
	Equipment Total	747,550	7,121	1%	
	Total Capital Expenditures	19,214,500	547,125	3%	

City of SeaTac Salaries & Benefits Summary by Fund and Department Month Ending March 31, 2018

GENERAL FUND				2018 Q1		YTD Actual	YTD %		2017 Q1	2017 %
Department Section	2	018 Budget		Actual		Expended	Expended		Actual	Expended
City Council	\$	220,568	\$	55,333	\$	55,333	25%	\$	55,304	25%
Municipal Court	\$	711,048	\$	151,959	\$	151,959	21%	\$	157,304	19%
City Manager	\$	809,271	\$	170,170	\$	170,170	21%	\$	113,819	19%
Finance Administration	\$	894,687	\$	181,514	\$	181,514	20%	\$	160,410	20%
Systems/GIS	\$	720,112	\$	163,504	\$	163,504	23%	\$	118,803	17%
Finance & Systems Total	\$	1,614,799	\$	345,018	\$	345,018	21%	\$	279,212	19%
City Clerk	\$	363,333	\$	90,847	\$	90,847	25%	\$	86,160	20%
Legal Services	\$	1,129,901	\$	259,821	\$	259,821	23%	\$	256,730	22%
Human Resources	\$	407,568	\$	99,521	\$	99,521	24%	\$	91,016	24%
Police Services	\$	89,656	\$	23,657	\$	23,657	26%	\$	21,238	25%
Fire Service - LEOFF 1	\$	74,150	\$	8,969	\$	8,969	12%	\$	8,697	12%
Central Facilities	\$	452,058	\$	108,542	\$	108,542	24%	\$	101,515	23%
Human Services	\$	134,782	\$	23,571	\$	23,571	17%	\$	32,145	25%
Park & Rec Admin.	\$	268,547	\$	76,179	\$	76,179	28%	\$	69,254	27%
Rec. Svcs/events	\$	989,590	\$	254,057	\$	254,057	26%	\$	222,924	22%
Comm Ctr. Facility	\$	164,799	\$	38,241	\$	38,241	23%	\$	37,121	21%
Parks Maintenance	\$	950,859	\$	228,111	\$	228,111	24%	\$	195,368	26%
Parks, CS & Facilities Total	\$	2,960,635	\$	728,701	\$	728,701	25%	\$	658,327	24%
Planning	\$	728,580	\$	175,518	\$	175,518	24%	\$	154,675	22%
Building	\$	1,080,882	\$	246,970	\$	246,970	23%	\$	225,349	23%
CED/Engr. Review	\$	77,681	\$	21,344	\$	21,344	27%	\$ \$	26,433 64,804	32%
Code Compliance	\$	\$ 301,777 \$		72,315	\$	72,315	24%			23%
Comm & Econ Devm't Total	\$	2,188,920	\$	516,147	\$	516,147	24%	\$	471,260	23%
TOTAL GENERAL FUND	\$	10,569,849	\$	2,450,143	\$	2,450,143	23%	\$	2,199,067	22%
OTHER				2018 Q1		YTD Actual	YTD %		2017 Q1	YTD %
FUNDS Fund Name		2018 Budget		Actual		Expended	Expended		Actual	Expended
102 Street Fund	\$	1,732,214	\$	370,708	\$	370,708	21%	\$	295,217	22%
106 Transit Planning Fund	\$	-	\$	-	\$	-	0%	\$	-	0%
107 Hotel/Motel Tax Fund	\$	231,314	\$	58,716	\$	58,716	25%	\$	54,939	20%
307 Transportation CIP Fund	\$	1,019,406	\$	237,152	\$	237,152	23%	\$	202,854	24%
403 Surface Water Mgt.	\$	1,461,662	\$	331,740	\$	331,740	23%	\$	283,297	20%
404 Solid Waste & Environ	\$	166,156	\$	41,842	\$	41,842	25%	\$	38,924	25%
501 Equipment Rental Fund		53,002	\$	9,213	\$	9,213	17%	\$	12,499	26%
		4.000.754	c	4 040 274	^	4 040 074	000/	\$	007 700	240/
SUBTOTAL OTHER FUNDS	\$	4,663,754	\$	1,049,371	\$	1,049,371	23%	Ф	887,729	21%

YTD Target:

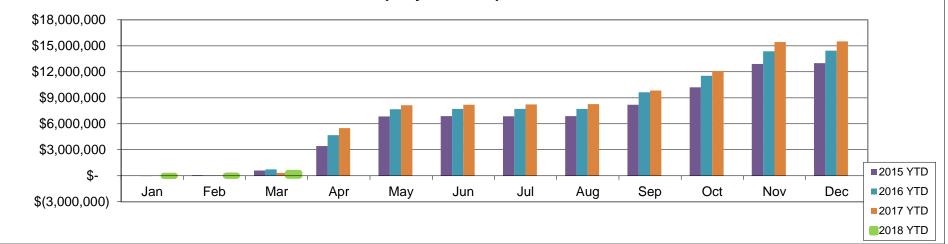
25%

City of SeaTac Year to Year Revenue Comparison

Property Taxes

Month	2015		2015 YTD		2016	2016 YTD	2017	2017 YTD	2018	2018 YTD	Varia	nce YTD	
Jan	\$ (9,811)	\$	(9,811)	\$	(43,546)	\$ (43,546)	\$ (11,008)	\$ (11,008)	\$ (19,741)	\$ (19,741)	\$	(8,733)	
Feb	\$ 79,691	\$	69,881	\$	93,211	\$ 49,665	\$ 66,113	\$ 55,106	\$ 33,789	\$ 14,048	\$	(41,057)	
Mar	\$ 539,264	\$	609,145	\$	693,945	\$ 743,610	\$ 275,653	\$ 330,758	\$ 309,901	\$ 323,949	\$	(6,809)	
Apr	\$ 2,823,038	\$	3,432,183	\$	3,936,702	\$ 4,680,312	\$ 5,171,967	\$ 5,502,726					
May	\$ 3,421,334	\$	6,853,516	\$	3,004,853	\$ 7,685,165	\$ 2,633,783	\$ 8,136,508					
Jun	\$ 24,567	\$	6,878,083	\$	28,255	\$ 7,713,421	\$ 52,621	\$ 8,189,129					
Jul	\$ (4,247)	\$	6,873,837	\$	(4,927)	\$ 7,708,494	\$ 43,410	\$ 8,232,539					
Aug	\$ 4,918	\$	6,878,755	\$	4,374	\$ 7,712,867	\$ 42,777	\$ 8,275,316					
Sep	\$ 1,322,548	\$	8,201,303	\$	1,919,510	\$ 9,632,377	\$ 1,563,240	\$ 9,838,556					
Oct	\$ 2,015,384	\$	10,216,687	\$	1,913,347	\$ 11,545,724	\$ 2,247,105	\$ 12,085,662					
Nov	\$ 2,695,181	\$	12,911,868	\$	2,824,190	\$ 14,369,915	\$ 3,351,718	\$ 15,437,379					
Dec	\$ 77,375	\$	12,989,243	\$	60,980	\$ 14,430,895	\$ 73,670	\$ 15,511,050					
			Budget			Budget		Budget		Budget	% c	f Budget	
Total	\$ 12,989,243	\$	15,800,000	\$	14,430,895	\$ 12,889,000	\$ 15,511,050	\$ 14,800,000	\$ 323,949	\$ 15,800,000		2.1%	

Property Tax Comparisons YTD



City of SeaTac Year to Year Revenue Comparison

Sales Tax (Total Operating + Construction Activity)

(Monthly Spread reflects business activity: There is a 60 day delay for State to remit to Cities, so city will receive Nov/Dec amounts in the following year)

	IVIOITUI	iy opreda rene		vicy.	. There is a o	o ac	ay uclay for o	state to retrine to Onics, so only will reco					C TVOV/DCC ai				
Month		2015	2015 YTD		2016 2016 YTD				2017		2017 YTD		2018	2018 YTD	Varia	ance YTD	
Jan	\$	750,107	\$ 750,107	\$	765,522	\$	765,522	\$	901,215	\$	901,215	\$	1,025,018	\$ 1,025,018	\$	123,803	
Feb	\$	717,169	\$ 1,467,276	\$	666,186	\$	1,431,708	\$	968,275	\$	1,869,490	\$	1,024,140	\$ 2,049,158	\$	179,668	
Mar	\$	845,303	\$ 2,312,579	\$	814,925	\$	2,246,633	\$	1,135,777	\$	3,005,267	\$	1,555,125	\$ 3,604,283	\$	599,016	
Apr	\$	865,803	\$ 3,178,382	\$	828,543	\$	3,075,176	\$	984,468	\$	3,989,735	\$	-	\$ -			
May	\$	909,528	\$ 4,087,910	\$	716,317	\$	3,791,493	\$	1,191,949	\$	5,181,684	\$	-	\$ -			
Jun	\$	1,220,227	\$ 5,308,137	\$	1,244,867	\$	5,036,360	\$	1,470,185	\$	6,651,869	\$	-	\$ -			
Jul	\$	1,213,833	\$ 6,521,971	\$	1,307,394	\$	6,343,754	\$	1,452,074	\$	8,103,943	\$	-	\$ -			
Aug	\$	1,234,750	\$ 7,756,720	\$	1,359,686	\$	7,703,440	\$	1,512,582	\$	9,616,525	\$	-	\$ -			
Sep	\$	968,541	\$ 8,725,261	\$	1,235,549	\$	8,938,989	\$	1,366,547	\$	10,983,072	\$	-	\$ -			
Oct	\$	1,182,541	\$ 9,907,802	\$	1,056,287	\$	9,995,276	\$	1,100,233	\$	12,083,305	\$	-	\$ -			
Nov	\$	1,821,296	\$ 11,729,098	\$	901,682	\$	10,896,958	\$	1,146,368	\$	13,229,673	\$	-	\$ -			
Dec	\$	785,076	\$ 12,514,175	\$	1,230,949	\$	12,127,907	\$	1,403,791	\$	14,633,464	\$	-	\$ -			
		_	Budget				Budget				Budget			Budget	%	of Budget	
Total	\$	12 514 175	\$ 11 700 000	\$	12 127 907	\$	12 470 000	\$	14 633 464	\$	12 002 000	\$	3 604 283	\$ 12 237 000		29.5%	

Sales Tax Comparison YTD \$16,000,000 \$14,000,000 \$12,000,000 \$10,000,000 Amount \$8,000,000 \$6,000,000 ■2015 YTD \$4,000,000 ■2016 YTD \$2,000,000 2017 YTD **2018 YTD** Feb Mar May Jun Jul Aug Sep Oct Dec Jan Apr Nov **Month**